## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying consolidated financial statements of Chesswood Income Fund and all of the information in this Annual Report are the responsibility of Management and have been approved by the Board of Trustees.

The consolidated financial statements have been prepared by Management in accordance with generally accepted accounting principles. These statements include some amounts that are based on best estimates and judgment. Management has determined such amounts on a reasonable basis in order to ensure that the financial statements are presented fairly, in all material respects. Financial information used elsewhere in the Annual Report is consistent with that in the financial statements. The MD&A also includes information regarding the impact of current transactions and events, sources of liquidity and capital resources, operating trends, risks and uncertainties. Actual results in the future may differ materially from our present assessment of this information because future events and circumstances may not occur as expected.

Chesswood Income Fund's policy is to maintain systems of internal accounting and administrative controls of high quality, consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, accurate and reliable and that the Fund's assets are appropriately accounted for and adequately safeguarded.

The Board of Trustees is responsible for ensuring that Management fulfills its responsibilities for financial reporting and is ultimately responsible for approving the financial statements. The Board carries out this responsibility principally through its Audit Committee.

As more fully detailed in the accompanying MD&A, based on an assessment of the Fund's ICFR using the Committee of Sponsoring Organizations Internal Control Integrated Framework, it was concluded that the Fund's ICFR had certain weaknesses. Given the relatively small size of the Fund's head office finance department personnel, the ICFR assessment concluded that (i) there were limited resources to adequately segregate duties and to permit or necessitate the comprehensive documentation of all policies and procedures that form the basis of an effective design of ICFR, (ii) the Fund (at its head office) had not maintained effective controls over certain key end-user computer applications and appropriate security controls to manage access to key information, profiles and password protocols, and that improvement to exception reports were required and (iii) as a result of the lack of segregation of duties as referred to above, the anti-fraud controls are limited. It was also determined that the Fund's whistle-blower policy had not been provided to all staff throughout the organization, particularly part-time sales and mechanical staff at the Fund's automotive dealership, and that the Fund did not conduct sufficient control testing to assess the operating effectiveness of the Fund's ICFR.

In order to mitigate the risk of material misstatement in the Fund's consolidated financial statements, the Fund (i) implemented additional review and monitoring controls at head office on a monthly basis and (ii) performed additional analysis and other post-closing procedures. No material exceptions were noted based on the additional year end procedures and no evidence of fraudulent activity was found.

The Audit Committee is appointed by the Board and is comprised of a majority of outside Trustees. The committee meets periodically with Management and the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues to satisfy itself that each party is properly discharging its responsibilities. The Audit Committee reviews the Fund's annual consolidated financial statements, the external auditors' report and other information in the Annual Report. The committee reports its findings to the Board for consideration by the Board when it approves the financial statements for issuance to the unitholders.

The financial statements have been audited by BDO Canada LLP, the independent external auditors, in accordance with generally accepted auditing standards on behalf of the unitholders. The Auditors' Report outlines the nature of their examination and their opinion on the financial statements. BDO Canada LLP has full and unrestricted access to the Audit Committee to discuss their audit and related findings as to the integrity of the financial reporting.

Barry Shafran President & CEO March 11, 2010

# **AUDITORS' REPORT**

# To the Unitholders of Chesswood Income Fund

We have audited the consolidated balance sheets of Chesswood Income Fund as at December 31, 2009 and 2008 and the consolidated statements of income (loss), comprehensive income (loss), unitholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Fund as at December 31, 2009 and 2008 and the results of its operations and its cash flows for the years then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants, Licensed Public Accountants

Toronto, Ontario March 11, 2010

BDO Canada LL

# **CONSOLIDATED BALANCE SHEETS**

(in thousands of dollars)

ASSETS  Cash  Accounts receivable (note 3) Inventories (note 4) Prepaid expenses and other assets Prepaid income taxes (note 19) Net investment in leases (note 5) Future income tax asset (note 6) Property and equipment - net (note 7)  Intangible assets (note 8)	December 31, 2009  \$ 7,585 930 7,222 1,414 - 78,237 433 809 96,630 8,385	December 31, 2008 \$ 5,675 1,190 8,589 1,915 4,427 91,681 914 627 115,018 10,583
Goodwill (note 9) TOTAL ASSETS	13,776 \$ 118,791	18,923 \$ 144,524
	<u> </u>	<u> </u>
Accounts payable and accrued liabilities Distributions payable Vehicle financing (note 10) Lease financing (note 11) Customer security deposits (note 12) Servicing liability (note 13) Interest rate swaps (note 14) Convertible debentures (note 17) Future income taxes (note 19)	\$ 4,977 248 6,127 37,269 9,784 199 1,683 3,465 12,920 76,672	\$ 4,469 220 7,583 49,572 11,281 414 2,755 3,433 13,226 92,953
UNITHOLDERS' EQUITY  Fund units (note 20)  Conversion option (note 17)  Contributed surplus  Accumulated other comprehensive income (loss)  Deficit	73,621 80 2,076 (3,391) (30,267) 42,119	76,141 80 74 5,844 (30,568) 51,571
TOTAL LIABILITIES AND UNITHOLDERS' EQUITY	<b>\$</b> 118,791	\$ 144,524

Approved by the Board of Trustees:

Ed Sonshine, Trustee

Charles

Fred Steiner, Trustee

# CONSOLIDATED STATEMENTS OF INCOME (LOSS) FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars, except per unit amounts)

		2009		2008
REVENUE				
Revenue - automotive operations	\$	47,579	\$	54,907
Direct financing lease income		25,881		24,757
Ancillary lease and other income		4,539		4,241
		77,999		83,905
COST OF SALES - automotive operations		40,183		46,595
GROSS PROFIT		37,816		37,310
EXPENSES				
Salaries and commissions		7,386		7,378
Provision for credit losses		14,119		15,768
General and administrative		6,432		6,680
Interest on long-term debt		3,689		3,792
Other interest		181		202
Amortization - property and equipment		236		235
Amortization - intangible assets		601		568
-		32,644		34,623
INCOME BEFORE ITEMS BELOW		5,172		2,687
Unrealized gain (loss) on interest rate swaps (note 14)		732		(1,813)
Unrealized gain (loss) on foreign exchange contracts (note 15)		-		(270)
Net gain on foreign exchange (note 15)		405		`188
Loss on sale of property and equipment (note 7)		-		(370)
Goodwill impairment (note 9)		-		(14,823)
		1,137		(17,088)
INCOME (LOSS) BEFORE INCOME TAXES		6,309		(14,401)
Provision for (recovery of) income taxes (note 19)		3,244		(1,571)
	_		<u></u>	
NET INCOME (LOSS)	\$	3,065	\$	(12,830)
Basic and diluted income (loss) per unit (note 23)	\$	0.36	\$	(1.51)
CONSOLIDATED STATEMENTS OF COMPREHENSIVE I FOR THE YEARS ENDED DECEMBER 31, 2009 AND 20 (in thousands of dollars)		ME (LOSS	)	
		2009		2008
Net income (loss)	\$	3,065	\$	(12,830)
Other comprehensive income, net of tax				
Unrealized (loss) gain on translation of self-sustaining foreign operations		(9,235)		12,244
Comprehensive loss for the year	\$	(6,170)	\$	(586)
Comprehensive loss for the year	<u> </u>	(0,170)	<u>Ψ</u>	(300)

# CONSOLIDATED STATEMENTS OF UNITHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars)

		2009		2008
Fund Units Balance, beginning of year Reclassification of non-controlling interest (note 20[b]) Normal course issuer bids (note 20[a])	\$	76,141 - (2,520)	\$	65,558 10,583
Balance, end of year	\$	73,621	\$	76,141
Contributed Surplus				
Balance, beginning of year	\$	74	\$	74
Excess of book value over purchase price of Fund Units purchased under normal course issuer bid (note 20[a]) Unit-based compensation expense (note 21)		1,777 225		-
Balance, end of year	\$	2,076	\$	74
Accumulated other comprehensive income (loss), beginning of year Reclassification of non-controlling interest (note 20[b])	\$	5,844 -	\$	(5,443) (957)
Other comprehensive income (loss) for the year		(9,235)		12,244
Accumulated other comprehensive loss, end of year	\$	(3,391)	\$	5,844
Cumulative income (loss) Balance, beginning of year Reclassification of non-controlling interest (note 20[b])	\$	(12,040)	\$	672 118
Net income (loss) Balance, end of year	\$	3,065 (8,975)	\$	(12,830) (12,040)
Cumulative distributions to unitholders Balance, beginning of year	\$	(18,528)	\$	(13,002)
Reclassification of non-controlling interest (note 20[b])		(2.764)		(1,717)
Distributions to unitholders <i>(note 22)</i> Balance, end of year	\$	(2,764) (21,292)	\$	(3,809) (18,528)
·	<u> </u>	(2:/232)	<del></del>	(10,320)
<b>Deficit</b> Deficit, balance at beginning of year, as previously stated Reclassification of non-controlling interest <i>(note 20[b])</i>	\$	(30,568)	\$	(12,330) (1,599)
Deficit, balance at beginning of year	\$	(30,568)	\$	(13,929)
Net income (loss) Distributions (note 22)		3,065 (2,764)		(12,830) (3,809)
Deficit, balance at end of year	\$	(30,267)	\$	(30,568)
•		\	-	(13)



# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars)

	2009	2008
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Net income (loss) for the year	\$ 3,065	\$ (12,830)
Add (deduct) items not involving cash:		
Amortization	837	803
Goodwill impairment	-	14,823
Accretion expense on lease financing	142	189
Accretion expense on convertible debentures	32	13
Loss on sale of property and equipment		370
Gain on sale of leased vehicles	(408)	(467)
Unrealized (gain) loss on interest rate swaps	(732)	1,813
Unrealized gain on sale of lease receivables, net of provision		
for prepayment and provision for credit losses	(8)	(300)
Impairments of retained interest in securitizations	(410)	(611)
Amortization of securitization servicing liability	(159)	(252)
Provision for credit losses	16,809	18,610
Unit-based compensation expense	228	-
Provision for income taxes	2,447	817
Unrealized loss on foreign exchange contracts	-	270
Net gain on foreign exchange	(405)	(188)
	21,438	23,060
Changes in non-cash working capital items relating to operations		
Accounts receivable	260	2,060
Inventories	1,368	(494)
Prepaid and other assets	214	(263)
Prepaid income taxes	4,128	(3,621)
Accounts payable and accrued liabilities	88	(335)
	6,058	(2,653)
Cash provided by operating activities	27,496	20,407
INVESTING ACTIVITIES		
		47C
Proceeds from sale of property and equipment - net (note 7)	- (412)	476 (75)
Purchase of property and equipment - net  Cash received from residual interest in securitization	(412) 1.615	(75)
Increase in net investment in leases	1,615 (16,430)	2,339
	(16,439) 130	(16,543)
Decrease in security deposits	130	(903)
Cash used in investing activities	(15,106)	(14,706)

Continued on next page

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars)

	2009	2008
FINANCING ACTIVITIES		
Proceeds from securitization of leases Vehicle financing Proceeds from lease financing Lease financing payments Servicing liability Mortgage principal payments (note 16) Obligations under capital leases Repayment of loans payable to shareholders Payment of financing costs Proceeds from sale of foreign exchange forward contracts (note 15) Units repurchased under normal course issuer bid Cash distributions paid	\$137 (1,456) 605 (6,471) (57) - - (91) 391 (744) (2,729)	\$5,059 789 3,394 (8,778) 28 (28) (3) - (148) 1,235 - (4,051)
Cash used in financing activities	(10,415)	(2,503)
Unrealized foreign exchange gain (loss) on cash	(65)	125
Net increase in cash	1,910	3,323
Cash, beginning of year	5,675	2,352
Cash, end of year	\$7,585	\$5,675

Supplemental disclosures of cash flow information (see note 24)

#### 1. SIGNIFICANT ACCOUNTING POLICIES

References in this report to "we" and "our" are to Chesswood Income Fund (the "Fund") or its subsidiaries, as applicable.

Chesswood Income Fund is an unincorporated, open-ended, limited purpose trust established under the laws of the Province of Ontario pursuant to its Declaration of Trust dated February 16, 2006. The Fund is authorized to issue an unlimited number of trust units ("Fund Units"). The Fund was created to invest in the financial services industry in Canada and the United States. Each holder of Fund Units participates pro rata in any distributions from the Fund. Income tax obligations related to the distributions of the Fund are the obligations of its Unitholders.

The Fund holds a 100% interest in Chesswood Holding Trust, which in turn holds all of the limited partnership units of Chesswood Holding LP (the "Holding LP"). The Holding LP holds a 100% interest in Chesswood Holdings Ltd. and substantially all of the limited partnership units of Sherway LP ("Sherway"). Chesswood Holdings Ltd. owns 100% of the shares of the operating company Lease-Win Limited ("Lease-Win") as well as 100% of the shares of Chesswood U.S. Acquisition Co Ltd. ("U.S. Acquisitionco"), a corporation which owns 100% of the shares of the operating company Pawnee Leasing Corporation ("Pawnee").

Through its interest in Pawnee, the Fund is involved in the business of micro and small-ticket equipment leasing to small businesses in the start-up and "B" credit market in the lower 48 states of the United States. Through its interest in Sherway, the Fund is involved in selling, servicing and leasing Acura automobiles, in the Province of Ontario. Through its interest in Lease-Win Limited ("Lease-Win"), the Fund has a portfolio of automobiles leases under administration.

## Basis of presentation

These consolidated financial statements of the Fund have been prepared by management in accordance with Canadian generally accepted accounting principles.

#### Principles of consolidation

The consolidated financial statements include the financial statements of the Fund, and its subsidiaries as noted above.

Inter-company balances and transactions have been eliminated.

#### Financial statements

The consolidated financial statements contained in this report are for the years ended December 31, 2009 and 2008. All financial information is presented in Canadian dollars, unless otherwise noted.

# Accounting policy changes

Section 3064 of the CICA Handbook, Goodwill and Intangible Assets replaces Handbook Section 3062 Goodwill and Other Intangible Assets and Handbook Section 3450 Research and Development Costs. Section 3064. establishes standards for the recognition, measurement, presentation and disclosure of goodwill subsequent to its initial recognition and of intangible assets. Section 1000, Financial Statements Concepts was also amended to provide consistency with Section 3064. The adoption of these new Sections did not have any impact on the consolidated financial position or earnings of the Fund.

### Revenue recognition

The Fund's leasing operations have standard lease contracts which are non-cancelable direct financing leases and provide for monthly lease payments for periods of one to five years. The non-securitized leases are accounted for as direct financing leases (for the revenue recognition policy on securitized leases, refer to "Transfer of receivables" below). The total value of the minimum lease payments to be received under the lease terms and the residual value of the leased assets are recorded at the commencement of the lease. The difference between this total value, net of executory costs, and the cost of the leased asset is deferred income and is recorded as a reduction of the asset, with the net result shown

as net investment in leases. The deferred income is then recognized over the life of the lease using the effective interest method, which provides a constant rate of return on the net investment throughout the lease term. Direct lease acquisition costs are expensed in the year incurred and an equal portion of the deferred income is recognized in the same year. Indirect costs are expensed as incurred.

The Fund's revenue from the sale of automobiles is recognized when the automobiles are delivered and ownership passes to the customers and ultimate collection of revenue is reasonably assured.

The Fund's revenue generated through the cars4U.com web-site is recorded on a net basis and represents the commissions earned on the transaction when the vehicle is sold to the customer.

All other revenue is recorded when goods are delivered or services are completed and ultimate collection of revenue is reasonably assured.

#### Allowance for doubtful accounts

Pawnee and Lease-Win determine and record a provision for credit losses in order to maintain an allowance for credit losses to cover, at a minimum, the estimated credit losses for all of the leases in their portfolios that show signs of impairment at the balance sheet date.

Pawnee's lease receivables are composed of a large number of homogenous leases, with relatively small balances. Thus, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio. Pawnee's policy is to maintain an allowance for doubtful accounts equal to the last twelve-month rolling net charge-off level. A provision is charged against earnings to maintain the allowance for credit losses at this level. Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due, and charges off leases when they become 154 days contractually past due, unless information indicates that an earlier cessation of income recognition and/or charge-off is warranted.

Pawnee management's periodic evaluation of the adequacy of the allowance is based in part on past loss experience, the extent of and change in the leases that are known to be impaired, adverse situations that may affect the lessees' ability to repay and current economic conditions. These estimates involve judgments and a certain level of subjectivity. The projections of probable net credit losses are inherently uncertain, and as a result we cannot predict with certainty the amount of such losses. Changes in economic and other conditions may necessitate revisions in future years.

At Lease-Win, management reviews each outstanding receivable, on an individual basis, for collectability and for reserve requirements, if any.

#### Transfer of receivables

For its automotive leasing operations, the Fund securitizes a portion of its finance receivables by selling the receivables to a qualifying special purpose entity in which the Fund or its subsidiaries are not beneficiaries. The purchase and sale agreement requires the provision of finance receivables in excess of the initial proceeds received and a cash reserve account, which are classified as retained interest in finance receivables securitized. Upon completion of the sale, the finance receivables and the related credit allowance are de-recognized, all assets obtained in consideration as proceeds of the sale are recognized, transaction and servicing liabilities incurred are deducted and any gain or loss on the sale is recognized.

The gain or loss on the sale is recognized at the time of the securitization. The gain or loss on sale depends in part on the previous carrying amount of the receivables involved in the transfer, allocated between the assets sold and the retained interests based on their relative fair value at the date of transfer. Fair value is estimated based on the present value of future expected cash flows using management's best estimates of certain key assumptions: credit losses, prepayment rates and discount rates commensurate with the risks involved.

The finance receivables are sold on a fully serviced basis. Accordingly, upon each securitization a servicing liability is recorded to recognize the potential reduction in the cash flows receivable by the Fund's automotive leasing operations if an amount was paid by the special purpose entity to a replacement servicer. The estimated fees that would otherwise be payable to a replacement servicer forms the basis of determination of the fair value of the servicing liability that is charged against the gain or loss at the time of recognizing the sale of securitized assets.

# Retained interests in finance receivables securitized

The retained interest in automotive finance receivables securitized represents the Fund's automotive leasing operation's retained interest in the discounted residual cash flow of the finance receivables in excess of the amounts payable to the qualified special purpose entity and the discounted cash flows of the cash reserve deposit maintained with the qualified special purpose entities at predetermined limits.

The retained interest in automotive finance receivables securitized is increased by the interest accretion, which is recorded on a constant yield basis. The retained interest is reduced only as cash is received by the automotive leasing operations, which is after obligations to the qualifying special purpose entity are satisfied. The retained interest represents the maximum exposure to losses on the securitized receivables. On a quarterly basis, the carrying value of the retained interest in finance receivables securitized is reviewed for impairment based on its fair value. Fair value is subject to credit, prepayment and interest rate risks.

# Trust servicing liability

The finance receivables are sold on a fully serviced basis. The contractual servicing revenue is not at fair value. Accordingly, upon each securitization a servicing liability is recorded based on the estimated fees that would otherwise be payable to an arm's length servicer.

The trust servicing liability is amortized into income over the life of the securitized assets on a yield basis and is recorded as part of income from securitized assets. However, if subsequent events have increased the fair value of the liability above the carrying amount, the increased obligation is estimated and recognized as a loss in income.

# Cash and cash equivalents

Cash and cash equivalents are comprised of cash and highly liquid investments with original maturities of three months or less. The value approximates fair value.

## **Inventories**

Inventories are valued at the lower of cost and net realizable value. The cost of new and used vehicles is determined using the specific item method. The cost of automobile parts is determined using the first-in, first-out method.

#### Property and equipment

Property and equipment are stated at cost less accumulated amortization, and provision for impairment, if any. Amortization has been provided for at the following annual rates:

Leasehold improvements straight-line over the remaining term of the lease

Service equipment 20% declining balance

Furniture and equipment 20% to 40% declining balance

Service vehicles 30% declining balance

Computer hardware and software 20% to 30% declining balance

# Intangibles

Intangible assets are stated at cost, being the fair value of the assets upon acquisition, less accumulated amortization and provision for impairment, if any. Amortization has been provided for at the following annual rates:

Broker relationships straight-line basis over seven years Back-end systems software straight-line basis over seven years

# Impairment of long-lived assets

Management reviews the carrying amount of long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any impairment determined by a comparison of the estimated undiscounted future operating cash flows to be generated by the asset with its net carrying value is written off at the time of impairment.

# Goodwill and intangible assets not subject to amortization

Goodwill represents the price paid for an acquisition in excess of the fair market value of net tangible assets and identifiable intangible assets acquired. Intangible assets not subject to amortization represent the fair value, on the date of acquisition, of Pawnee's trade name and Sherway's framework agreement.

Management reviews goodwill and intangible assets not subject to amortization on an annual basis or at any other time when events or circumstances have occurred that might indicate an impairment of the carrying values. When the carrying amount of a reporting unit exceeds its fair value, then an impairment loss would be recognized in an amount equal to the excess, if any, of the carrying value of the reporting unit's goodwill and/or intangible assets not subject to amortization over their fair value.

For purposes of impairment testing, the fair values of the reporting units, Pawnee and Sherway, are derived from valuation models using an income approach. Under the income approach, the discounted future cash flows are estimated for the following five years and a terminal value is estimated for each of the reporting units. The discount rates used are based on an industry-weighted cost of capital and consider the risk-free rate, market equity risk premium, size premium and operational risk premium for possible variations from projections. The terminal value is the value attributed to the reporting unit's operations beyond the discrete projected period using a perpetuity growth rate based on industry, revenue and operating income trends and growth prospects.

The Fund has in 2007 and 2008 applied other approaches for testing goodwill impairment where the fair value using the income approach and the carrying value significantly exceeded the Fund's aggregate market capitalization. Although the Fund may again in the future consider the appropriateness of alternate approaches in performing additional impairment testing on goodwill and its long-lived intangible assets, it is anticipated that, absent compelling reasons to do otherwise, the analysis will be weighted towards the income approach.

The fair value of Pawnee's trade name intangible asset (which is not subject to amortization) is estimated using a relief-from-royalty approach which takes the present value of expected after-tax royalty cash flows it might generate if it were licensed, in an arm's length transaction, to a third party. The key assumptions under this valuation approach are royalty rates, expected future revenues and discount rates.

The fair value of Sherway's framework agreement (which is not subject to amortization) is estimated using the income approach utilizing the excess-earnings methodology. Under this methodology, projected cash flows attributable to the framework agreement are identified and are reduced by contributory charges and discounted at an appropriate rate. The key assumptions under this valuation approach are expected future cash flows, the percentage applied to the projected cash flows that determines which cash flows are attributable to the framework agreement, contributory asset charges and discount rates.

### Income taxes

Income taxes are not provided for by the Fund, as the policy of the Fund is to distribute all available cash to unitholders to the maximum extent possible. Income taxes in the Fund's subsidiaries, where the subsidiary's structure requires income taxes to be provided for, are accounted for using the asset and liability method. Under the asset and liability method, future tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Future tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on future tax assets and liabilities of a change

in tax rates is recognized in income in the period that includes the enactment date. The measurement of future tax assets is reduced, if necessary, by a valuation allowance for future tax benefits for which realization is not considered more likely than not.

# Unit-based compensation

The Fund has a Equity Incentive Plan as described in note 21(b). The Fund accounts for its unit-based compensation using the fair value method, under which compensation expense is measured at the grant date and recognized over the vesting period.

The fair-value of option grants are calculated using the Black-Scholes option pricing model and recognized as compensation expense over the vesting period of those grants and a corresponding adjustment is made to contributed surplus in Unitholders' Equity. Any consideration received by the Fund on exercise of unit options together with amounts previously credited to contributed surplus for these options is credited to Fund Units.

The fair-value of the restricted unit grants are calculated based on the market price of the Fund Unit's on the day of the grant. Restricted units granted are considered to be in respect of future services and are recognized as compensation expense over the vesting period with a corresponding adjustment credited to contributed surplus in Unitholders' Equity. On exercise of the restricted units the amounts previously credited to contributed surplus is credited to Fund Units.

## Exchangeable securities

The Fund has applied the recommendations of the Emerging Issues Committee (EIC) of the Canadian Institute of Chartered Accountants which issued an Abstract of Issues Discussed No. 151, Exchangeable Securities Issued by Subsidiaries of Income Trusts (EIC-151), which provides guidance on the presentation of exchangeable securities issued by a subsidiary of an income trust. In order to be presented as equity, the exchangeable securities must have distributions that are economically equivalent to distributions on units issued directly by the Fund and the exchangeable securities must also ultimately be exchanged for units of the Fund. The Class C shares issued by a subsidiary of the Fund meet the above criteria and, accordingly, have been presented as equity. The Class B shares issued by a subsidiary of the Fund did not meet the above criteria and have been presented as non-controlling interest.

Effective November 9, 2008, the restrictions on distributions and conversion of the Class B common shares ceased and therefore the non-controlling interest were reclassified as Unitholders' Equity. Per EIC 151, the reclassification of non-controlling interest to Unitholders' Equity was applied retroactively with restatement of prior periods.

# Earnings per unit

The earnings per unit are based on the weighted average number of units outstanding during the period. Diluted earnings per unit are calculated to reflect the dilutive effect, if any, of any other commitments or instruments. Units are excluded from the computation of diluted earnings per unit if their effect is anti-dilutive.

## Foreign currency transactions

Monetary assets and liabilities denominated in foreign currencies are translated at exchange rates prevailing at the balance sheet date and non-monetary assets and liabilities are translated at historical exchange rates.

Assets and liabilities of self-sustaining foreign operations denominated in foreign currencies are translated into Canadian dollars at the exchange rates in effect at each period-end date. The resulting unrealized exchange gains or losses on translation are reported in other comprehensive income. Revenue and expenses denominated in foreign currencies are translated into Canadian dollars at the average foreign currency exchange rate for the period. Foreign exchange gains and losses on other transactions are recorded in income in the year in which they occur.

#### Use of accounting estimates

Management makes estimates and assumptions when preparing financial statements under accounting principles generally accepted in Canada that affects:

- reported amounts of assets and liabilities at the date of the consolidated financial statements,
- disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and
- reported amounts of revenues and expenses during the reporting period.

These estimates involve judgments with respect to, among other things, future economic factors that are difficult to predict and are beyond management's control. Significant areas requiring the use of management estimates relate to amortization, assessments of impairment, allowance on doubtful accounts, valuation of residual interests, provision on financing leases, prepayment rates, discount rates, service liability and the fair value of the interest rate swaps. As a result, actual amounts could differ from these estimates.

#### Financial instruments

Financial assets and liabilities are initially recognized at fair value. Measurement in subsequent periods is dependent upon the classification of each instrument. Financial instruments are classified as financial assets and financial liabilities held for trading, held-to-maturity investments, loans and receivables, available-for-sale financial assets or other financial liabilities.

# Financial assets and liabilities held for trading

Financial assets and liabilities held for trading are accounted for at fair value with the change in fair value recognized in earnings.

# *Held-to-maturity investments*

Held-to-maturity investments are initially recognized at fair value and subsequently measured at amortized cost using the effective interest rate method. These financial instruments are written down to fair value by a charge to earnings when impaired.

### Loans and receivables

Loans and receivables are initially recognized at fair value with any premium or discount from face value being amortized to earnings using the effective interest rate method. These financial instruments are written down to fair value by a charge to earnings when impaired.

# Available-for-sale financial assets

Available-for-sale financial assets are accounted for at fair value with the change in fair value recorded in other comprehensive income. When there has been an other than temporary decline in fair value, the cumulative loss that had been recognized in other comprehensive income is charged to earnings.

# Other financial liabilities

Other financial liabilities are initially recognized at cost or amortized cost depending on the nature of the financial instrument with any premium or discount from face value being amortized to earnings using the effective interest method.

## Transaction costs

Transaction costs incurred in connection with the issuance of financial liabilities are capitalized and recorded as a reduction of the carrying value of the related financial liabilities and amortized using the effective interest method.

# Comprehensive income and equity

Comprehensive income is comprised of net income and other comprehensive income ("OCI"), which represents changes in unitholders' equity during a period arising from transactions and other events with non-owner sources. OCI generally would include unrealized gains and losses on financial assets classified as available-for-sale and unrealized foreign currency translation adjustments arising from self-sustaining foreign operations. Accumulated OCI is shown on the consolidated Statements of Unitholders'Equity.

#### Fair value

The fair value of a financial instrument is the amount of consideration that would be agreed upon in an arm's-length transaction between knowledgeable, willing parties who are under no compulsion to act. In certain circumstances, however, the initial fair value may be based on other observable current market transactions in the same instrument, without modification or on a valuation technique using market based inputs.

In June 2009, the CICA amended Section 3862 to improve fair value and liquidity risk disclosures. Section 3862 now requires that all financial instruments measured at fair value be categorized into one of three hierarchy levels, described below, for disclosure purposes. Each level is based on the transparency of the inputs used to measure the fair values of assets and liabilities:

- (i) Level 1 Inputs quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date;
- (ii) Level 2 Inputs inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- (iii) Level 3 Inputs inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Determination of fair value and the resulting hierarchy requires the use of observable market data whenever available. These unobservable inputs reflect the entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability, and are developed based on the best information available in the circumstances (which might include the reporting entity's own data).

The classification of a financial instrument in the hierarchy is based upon the lowest level of input that is significant to the measurement of fair value. The additional disclosures required as a result of the adoption of these standards are included in the notes to the consolidated financial statements (Note 26).

### Future accounting changes

- a) Section 1582 of the CICA Handbook, Business Combinations. This new Section will be applicable to business combinations for which the acquisition date is on or after the Fund's interim and fiscal year beginning January 1, 2011. Early adoption is permitted. This section improves the relevance, reliability and comparability of the information that a reporting entity provides in its financial statements about a business combination and its effects. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.
- b) Section 1601 of the CICA Handbook, Consolidated financial statements. This new Section will be applicable to financial statements relating to the Fund's interim and fiscal year beginning on or after January 1, 2011. Early adoption is permitted. This section establishes standards for the preparation of consolidated financial statements. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.
- c) Section 1602 of the CICA Handbook, Non-Controlling interests. This new Section will be applicable to financial statements relating to the Fund's interim and fiscal year beginning on or after January 1, 2011. Early adoption is permitted. This section establishes standards for accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

#### 2. OPERATING LINES OF CREDIT

At December 31, 2009, Sherway had an authorized line of credit of \$1,500,000. The line of credit was not utilized at December 31, 2009. The line of credit is secured by assignments of the book debts and a general security agreement over the assets of the dealership. See notes 10 and 11 for additional credit facilities available to Sherway, Lease-Win and Pawnee.

### 3. ACCOUNTS RECEIVABLE

The accounts receivable balance principally relates to the Acura Sherway dealership and includes amounts due from the manufacturer for financing contracts in transit, which are typically collected within seven to ten days.

The aging of the accounts receivable is as follows:

	December 31, 2009	December 31, 2008
	(\$ thous	rands)
Current	\$881	\$1,102
31 – 60 days	34	46
61 – 90 days	24	13
More than 90 days	9	35
•	\$948	\$1,196
Allowance for doubtful accounts	(18)	(6)
	\$930	\$1,190

At December 31, 2009 and 2008, all of the allowance recognized related to individually impaired accounts receivable.

	For the year-ended		
	December 31, 2009	December 31, 2008	
	(\$ thous	sands)	
The activity in the allowance for doubtful accounts is as follows:			
Opening balance	\$6	\$-	
Provision for credit losses	12	6	
Ending balance	\$18	\$6	

#### 4. INVENTORIES

	December 31, 2009	December 31, 2008	
	(\$ thousands)		
New and demonstrator vehicles	\$5,672	\$7,245	
Used vehicles	1,385	1,202	
Parts and other	165	142	
	\$7,222	\$8,589	

The majority of the new and demonstrator vehicles are pledged as security for the vehicle financing floor plan facility. If the new and demonstrator vehicles are not specifically pledged under the floor plan facility they are pledged under a general security agreement over the dealership operation's other assets for the lines of credit. The lines of credit were not utilized at December 31, 2009 and 2008.

During the year-end December 31, 2009, demonstrator vehicles were written down by \$105,454 (2008 - \$97,276) based on the utilization of the vehicles. This cost is included in general and administrative expenses. Used vehicles were written down by \$26,395 (2008 - \$75,044) during the year and included in cost of sales. There was no reversal of any write-downs of inventory during the year or prior year. The provisions for valuation and usage included in inventory total \$184,752 (2008 - \$260,908).

#### 5. NET INVESTMENT IN LEASES

The Fund's leasing operations have standard lease contracts which are non-cancelable direct financing leases and provide for monthly lease payments for periods of one to five years. Each lease contract is collateralized by the underlying equipment or vehicle. In addition to the equipment collateral, Pawnee's primary lease contract requires that the lessee provide two payments as security deposit (not advance payments), which are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted (in which case the deposit is applied against the lease receivable). See note 12 for further information on the Customer Security Deposits.

The Fund's net investment in direct finance leases includes the following:

	December 31, 2009 (\$ thous	December 31, 2008
	<b>,</b>	,
Total minimum lease payments for non-securitized leases	\$111,920	\$129,236
Residual values of leased equipment	16,498	19,366
	128,418	148,602
Initial direct costs of lease acquisition	6,578	6,515
Unearned income	(45,172)	(51,331)
Net investment in leases before allowance for doubtful accounts	\$89,824	\$103,786
Allowance for doubtful accounts	(12,449)	(14,032)
	77,375	89,754
Securitized lease receivable	862	1,927
Net investment in leases	\$78,237	\$91,681
Less: Current portion	(21,001)	(24,263)
Net investment in leases - long-term portion	\$57,236	\$67,418

The exchange rate on December 31, 2009 was 1.0466 compared to 1.2246 at December 31, 2008. As the majority of net investment in leases is based in the United States; the change in the foreign exchange rates accounted for \$12.0 million of the decrease in net investment in leases from December 31, 2008 to December 31, 2009.

	For the year-ended December 31, 2009		
	Pawnee	Total	
	Equipment	Automotive	
	leases	leases (*)	
		(\$ thousands)	
The activity in the allowance for doubtful accounts is as follows:			
Opening balance	\$13,654	\$378	\$14,032
Provision for credit losses	13,905	214	14,119
Impact of change in foreign exchange rates over year	(2,034)	-	(2,034)
Charge-offs	(15,970)	(388)	(16,358)
Recoveries	2,663	27	2,690
Ending balance	\$12,218	\$231	\$12,449

	For the year-ended December 31, 200		
	Pawnee	Canadian	Total
	Equipment	Automotive	
	leases	leases (*)	
		(\$ thousands)	
The activity in the allowance for doubtful accounts is as follows:		,	
Opening balance	\$7,521	\$329	\$7,850
Provision for credit losses	15,569	199	15,768
Impact of change in foreign exchange rates over year	2,406	-	2,406
Charge-offs	(14,629)	(204)	(14,833)
Recoveries	2,787	54	2,841
Ending balance	\$13,654	\$378	\$14,032

The Fund's experience has shown that the actual contractual payment stream will vary depending on a number of variables. These variables include prepayment rates, charge-offs and modifications. Accordingly, the maturities of net investment in leases shown in the table below are not to be regarded as a forecast of future cash collections.

Scheduled collections of minimum lease payments receivable are as follows at December 31, 2009:

	Pawnee	Canadian	2009
	Equipment	Automotive	Total
	leases	leases (*)	
		(\$ thousands)	
2010	\$47,860	\$3,586	\$51,446
2011	34,404	1,513	35,917
2012	18,294	614	18,908
2013	7,121	300	7,421
2014 and thereafter	1,331	-	1,331
Total minimum lease payments for non-securitized leases	\$109,010	\$6,013	\$115,023
Residual values of leased equipment (*)	13,395	-(*)	13,395
Sub-total Sub-total	\$122,405	\$6,013	\$128,418
Unearned income, net of initial direct costs of lease origination	(38,011)	(583)	(38,594)
Net investment in leases before allowance for doubtful accounts.	\$84,394	\$5,430	\$89,824
Direct finance lease income as a percent of average net investment			
in leases before allowance	28.35%	10.63%	
(4) 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		. 1 1 1 .	1 1 1 1 1

<sup>(\*)</sup> guaranteed residual payments on non-securitized Canadian automotive leases included in scheduled lease payments.

## Lease receivables past due

Pawnee's lease receivables are composed of a large number of homogenous leases, with relatively small balances. Thus, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio.

At Lease-Win, management reviews each outstanding receivable, on an individual basis, for collectability and for reserve requirements, if any.

Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due unless information indicates that earlier cessation of income is warranted. Pawnee charges-off leases when they become 154 days contractually past due, unless information indicates that an earlier charge-off is warranted. Pawnee's historical trends reflect high success rate in remedying leases that go initially past due. Therefore, leases that are not on non-accrual status are not considered impaired.

The table below does not include the \$9.8 million (2008 - \$11.3 million) in security deposits from lessees (see note 12), potential proceeds from repossessed collateral in vehicles and equipment, and potential recoveries from personal guarantees that would offset any charge-offs. An estimate of the fair value for the collateral cannot reasonably be determined.

The aging of net investment in leases before allowance for doubtful accounts represents the full carrying value of the leases not just the lease payments.

				As at Decemb	er 31, 2009
(\$ thousands)	Current	1-30 days	31 - 60 days	61 - 90 days (	Over 90 days
Equipment leases (Pawnee)	\$ 75,196	\$ 3,941	\$ 2,337	\$1,063	\$1,857
Vehicle leases (Lease-Win)	3,929	850	493	37	121
	\$ 79,125	\$ 4,791	\$ 2,830	\$1,100	\$1,978
Impaired	172	134	574	513	1,978
Past due but not impaired	\$ -	\$ 4,657	\$ 2,256	\$ 587	\$ -
	As at Dece	mber 31, 2008			
(\$ thousands)		0 days31 - 60 day	ys 61 - 90 day	s Over 90 day	/S
Equipment leases (Pawnee)	\$82,900	\$ 6,488	\$ 2,963	\$1,866	\$1,985
Vehicle leases (Lease-Win)	6,298	582	191	133	380
•	\$89,198	\$ 7,070	\$ 3,154	\$1,999	\$ 2,365
Impaired	187	281	226	492	2,365
Past due but not impaired	\$ -	\$ 6,789	\$ 2,928	\$1,507	\$ -

The net investment in leases at Pawnee that have been modified (in 2009 or prior) and are current at December 31, 2009 is \$5.6 million (2008 - \$6.8 million). On average the lease terms have been modified to extend the leases by approximately 2.7 months. Leases modified at Pawnee during 2009 had a total net investment in leases balance at the time of modification of \$21.8 million (2008 - \$17.8 million). These amounts reflect the net investment in lease balances prior to payments collected since modification, leases that terminated early after modifications or leases charged-off after modification.

#### Collateral

Pawnee and Lease-Win are entitled to repossess leased equipment and vehicles if the lessees default on their lease contracts. When an asset previously accepted as collateral is acquired, it undergoes a process of repossession and disposal in accordance with the legal provisions of the relevant market.

Pawnee charges-off leases when they become 154 days contractually past due, unless information indicates that an earlier charge-off is warranted. When a lease is charged-off, the related equipment no longer has a carrying value on the financial statements. If any amounts are recovered from the sale of equipment after a charge-off, the recovered amount is credited to the allowance for doubtful accounts when received; in the year-ended December 31, 2009, the proceeds from the disposal of repossessed equipment that was charged-off totaled \$1.6 million (2008 - \$1.7 million). At December 31, 2009, the total estimated fair value of repossessed equipment on hand amounted to \$576,000 (2008 - \$1.8 million); the repossessed equipment has a carrying value of nil. Repossessed equipment is held at various warehouses throughout the U.S. owned by a company contracted to repossess and remarket the equipment. As Pawnee leases a wide range of small equipment with a cost that does not typically exceed U.S.\$30,000 at the start of the lease, it is difficult to estimate the fair value of the repossessed equipment.

At Lease-Win, the estimated fair value of collateral (repossessed vehicles) received for net investment in leases on which impairment losses were recognized totaled \$107,046 (2008 - \$96,562) during the year. The carrying amount of collateral vehicles taken back as a result of payment default and that are still in Lease-Win's possession (and included in inventory) amounted to \$20,849 (2008 - \$4,971). Vehicles in inventory are valued at the lower of cost and net realizable value.

# Securitization lease receivable

Lease-Win sells financing leases through securitization transactions. In all of those securitizations, Lease-Win retains servicing responsibilities and subordinated interests. Lease-Win retains the right to a portion of the future cash flows arising after investors in the securitization trust have received the return for which they have contracted. The investors and the securitization trust have no recourse to Lease-Win's other assets for failure of debtors to pay when due. Lease-Win's retained interests are subordinate to the investors' interests. Their value is subject to credit, prepayment, and interest rate risks on the transferred receivables.

	December 31, 2009	December 31, 2008
	(\$ thoi	usands)
Assets under administration from the securitization of leases	\$13,075	\$26,440
Weighted average effective interest rate earned	10.93%	10.63%
Weighted average effective interest rate paid to securitization company	5.81%	5.65%

During the year, the Fund recognized pre-tax gains of \$7,713 (2008 - \$247,970), which is net of estimated servicing liabilities of \$2,359 (2008 - \$84,465) on the securitization of the financing leases. Estimated servicing liabilities of \$158,708 (2008 - \$251,552) were amortized into revenue from automotive operations.

The following table outlines the key economic assumptions used in measuring the fair value of retained interests and the sensitivity of the current fair value of residual cash flows as at December 31, 2009 and 2008 to immediate 10% and 20% adverse changes in those assumptions. The sensitivity analysis is hypothetical and changes in each key assumption may not be linear. The sensitivities in each key variable have been calculated independently of changes in other key variables. Actual experience may result in changes in a number of key assumptions simultaneously. Changes in one factor may result in changes in another, which could amplify or reduce certain sensitivities.

	December 31, 2009	December 31, 2008
	(\$ tho	usands)
Carrying amount of retained interests Fair value of retained interests Weighted average lease term (in years)	\$1,082 \$1,177 2.56	\$2,286 \$2,491 2.56
Expected credit losses (annual rate) Impact on fair value of a 10% adverse change Impact on fair value of a 20% adverse change	1.09% \$14 \$27	0.89% \$23 \$45
Residual cash flows discount rate (annual) Impact on fair value of a 10% adverse change Impact on fair value of a 20% adverse change	6.50% \$7 \$14	6.50% \$19 \$38

#### 6. FUTURE INCOME TAX ASSET

On October 31, 2006, the Minister of Finance for Canada ("Finance") announced proposed changes to the Income Tax Act (Canada) which modify the taxation of certain flow-through entities including mutual fund trusts and their unitholders. On June 22, 2007, this legislation received royal assent and applies a tax at the trust level on distributions of certain income from a "specified investment flow through" ("SIFT") trust and treats such distributions as dividends to unitholders.

The legislation provides that existing SIFT trusts will be grandfathered and the trust distribution tax will not apply until 2011 as long as normal growth guidelines are met.

The Fund is considered a SIFT trust and is expected to be subject to the trust distribution tax commencing in 2011 assuming no changes in the current structure occur. Canadian GAAP requires the Fund to recognize future income tax assets and liabilities based on estimated temporary differences expected as at January 1, 2011, and on the basis of its structure at the balance sheet date. Canadian GAAP does not permit the Fund to consider future changes to its structure.

Most of the Fund's future income tax assets and liabilities are already recorded in these consolidated financial statements as substantially all operating assets are held by Pawnee and Lease-Win which are corporations and are tax paying entities.

The tax effects of the temporary differences giving rise to the Fund's future income tax asset are as follows:

	December 31, 2009	December 31, 2008
	(\$ thou	sands)
Goodwill and intangible assets	\$320	\$821
Property and equipment	60	33
Unit issuance costs	53	60
	\$433	\$914

# 7. PROPERTY AND EQUIPMENT

	Cost	Accumulated Amortization	December 31, 2009 Net
		(\$ thousands)	
Leasehold improvements	\$518	(\$311)	\$207
Service equipment	189	(75)	114
Furniture and equipment	384	(235)	149
Service vehicles	15	(10)	5
Computer hardware and software	461	(127)	334
	\$1,567	(\$758)	\$809

Equipment with a cost of \$60,354 was written-off or disposed of during the year-ended December 31, 2009; the equipment had an accumulated amortization value of \$28,106, thus a net book value of \$32,247 was written-off to the income statement and is included in amortization.

	Accumulated	December 31, 2008
Cost	Amortization	Net
	(\$ thousands)	
\$473	(\$223)	\$250
197	(75)	122
350	(186)	164
15	(8)	7
190	(106)	84
\$1,225	(\$598)	\$627
	\$473 197 350 15 190	Cost         Amortization           (\$ thousands)           \$473         (\$223)           197         (75)           350         (186)           15         (8)           190         (106)

On July 17, 2008, the Fund's indirectly wholly-owned subsidiary, Lease-Win, sold the land, building and most of the office furniture located at 4077 Chesswood Drive, Toronto, Ontario for gross proceeds of \$1.4 million. Lease-Win and the Fund remain at this location and rent a portion of the space. The cost of the property and equipment sold totaled

\$1,917,000 with an accumulated amortization value of \$189,000. The purchaser assumed the existing mortgage on the property, the balance of which was \$882,000 at June 30, 2008. The sale of land and building resulted in a loss of \$370,000 including the expenses of the transaction. The sale generated net proceeds before tax of \$476,000.

#### 8. INTANGIBLE ASSETS

Listed below are the identifiable intangible assets recognized upon the acquisition by the Fund of Pawnee and the cars4U group of companies. Trade names and the framework agreement are indefinite-lived assets and are not amortized, but rather are evaluated for impairment at least annually.

	Cost	Cumulative Foreign Exchange Adjustment	Accumulated Amortization	Accumulated Impairment	December 31, 2009 Net
			(\$ thousands)		
Trade names	\$6,445	(\$339)	\$-	(\$454)	\$5,652
Broker relationships	3,883	(105)	(2,034)	-	1,744
Customer relationships	1,144	, ,	(382)	(762)	· -
Framework agreement	889		-	, ,	889
Back-end systems software	222	(12)	(110)		100
	\$12,583	(\$456)	(\$2,526)	(\$1,216)	\$8,385

	Cost	Cumulative Foreign Exchange Adjustment	Accumulated Amortization	Accumulated Impairment	December 31, 2008 Net
		<u> </u>	(\$ thousands)		
Trade names	\$6,445	\$622	\$-	(\$454)	\$6,613
Broker relationships	3,883	525	(1,479)	-	2,929
Customer relationships	1,144		(382)	(762)	-
Framework agreement	889		-		889
Back-end systems software	222	23	(93)		152
	\$12,583	\$1,170	(\$1,954)	(\$1,216)	\$10,583

As a result of the 2009 and 2008 annual test for impairment of trade names and other intangible assets, the Fund determined that there was no impairment in the carrying value of the intangible assets.

#### 9. GOODWILL

At December 31, 2009, the Fund completed its annual goodwill impairment test and determined that no impairment was required. As part of the annual review of intangible assets an error in a calculation was noted that had existed since May 2006. The framework agreement intangible asset should have been \$411,000 lower and goodwill should have been \$411,000 higher. The 2008 balance sheet was adjusted to reflect this reclassification.

At June 30, 2008, given the sustained decline in the price of the Fund's Units and as a result of the continued impact of the competitive environment on lease originations experienced by Pawnee, the Fund's U.S. commercial equipment leasing subsidiary, and the challenges in the U.S. economy and its effects on charge-offs; the Fund decided to assess the goodwill for impairment at June 30, 2008. Management believed that these factors were primarily a result of the then

current cycle of Pawnee's industry and the general U.S. economic downturn, and anticipated that Pawnee would return to historical growth rate and earnings patterns. In addition to the assessment of goodwill of the reporting units, management considered the assessment of goodwill impairment based on our unit price. As the unit price continued to be lower than expected, a goodwill impairment of \$14.8 million was recorded at June 30, 2008. As in the prior year, management did not believe the \$1.45 market value of the units at June 30, 2008 represented an accurate measure of the Fund as a whole. Management believed the value of the Fund's operating entities was greater than the market capitalization of the Fund at June 30, 2008. However, at June 30, 2008, the Fund's unit price continued to be lower than expected and, given the continued competitive pressures and increased charge-offs, a non-cash impairment loss of \$14.8 million was recorded at June 30, 2008 in order to reduce goodwill to the estimated fair value.

Goodwill continuity	(\$ thousands)
Goodwill, December 31, 2007	\$26,698
Goodwill impairment	(14,823)
Reclassification from intangible assets	411
Cumulative foreign exchange adjustment	6,637
Goodwill, December 31, 2008	\$18,923
Cumulative foreign exchange adjustment	(5,147)
Goodwill, December 31, 2009	\$13,776

### 10. VEHICLE FINANCING

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	(\$ thousa	ands)
Sherway floor plan facilities	\$6,127	\$7,583

Sherway has an \$8.5 million floor plan facility available, bearing interest at the bank's prime rate plus 1.375% (2008 - ½%) or the Canadian Dollar Offering Rate ("CDOR") plus 2.475% (2008 - 1.35%), secured by the related vehicles and a general security agreement over the dealership operation's other assets. The floor plan notes are due on the earlier of the date of sale of the related vehicle and 12 months after the receipt of the loan. The repayment terms of 12 months may be extended for an additional 90 days, subject to an immediate repayment of 10% of the principal amount. Under the facility, repayment may be extended for a second 90-day term subject to a further 20% repayment. Based on monthly average debt levels, the effective interest rate paid during the year-ended December 31, 2009 was 2.98% compared to 4.42% in the prior year.

### 11. LEASE FINANCING

	<u>December 31, 2009</u>	December 31, 2008
	(\$ thousan	eds)
Pawnee credit facility	\$36,186	\$46,535
Lease-Win credit facility	1,083	3,037
Lease financing	\$37,269	\$49,572

The deferred financing costs that were previously netted against Pawnee's lease financing facility were reclassified to prepaid expenses and other assets, and totaled \$138,000 (December 31, 2008 - \$166,000).

Interest expense as a percent of average monthly debt levels (ii):

	For the year-ended	For the year-ended
	December 31, 2009	December 31, 2008
	(\$\frac{t}{t}\text{house}	ands)
Pawnee credit facility (i)	7.51%	7.37%
Lease-Win credit facility	4.66%	5.90%

- (i) based on U.S.\$ monthly debt levels to exclude foreign exchange fluctuations.
- (ii) based on monthly debt level as debt levels fluctuate throughout the year.
- a) Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million subject to, among other things, certain percentages of eligible gross lease receivables, of which U.S.\$34.6 million was utilized at December 31, 2009 (2008 U.S.\$38.0 million). This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10. 2011. Upon Pawnee's recognition of a non-cash interest charge during the year ended December 31, 2008, a temporary violation in the Interest Coverage covenant occurred. Management requested that its lender waive the technical violation of its loan agreement. The lender approved the waiver request. See note 14 for information relating to interest rate swaps affiliated with this credit facility.
- b) Lease-Win's financing is collaterized as follows:
  - i. Lien notes on specific leased vehicles and courtesy cars;
  - ii. A general assignment of its book debts, fire insurance and leases; and
  - iii. A demand debenture in the amount of \$2.1 million and a general security agreement over all its assets.

Lease-Win has an authorized credit facility of \$2.35 million (2008 - \$4.0 million) to be used for the purchase of assets for leasing. At the inception of each loan, Lease-Win has the right to fix the interest rate for the term. The floating rate loans bear interest at the bank's prime rate plus 1.625% (2008 - 0.25%). Lease-Win has the right to fix the rate on all its floating rate debt at the bank's prime rate plus 2.125% (2008 - 0.75%). The lease financing is scheduled to be repaid over a period not exceeding the term of the underlying leases, but is due on demand.

Lease-Win also has the following authorized credit facilities available:

Demand loan – non-automotive equipment	\$250,000 (2008 - \$500,000)
Demand loan – used vehicle financing	nil (2008 - \$1,000,000)
Demand loan – service leases or daily rental usage	nil (2008 - \$200,000)

The demand loans are available to facilitate the purchase of new vehicles for service loaners or daily rental usage and equipment. These loans bear interest at rates from prime plus 2.125% to 2.375% (2008 – 0.75% to 1.0%) and are secured by the underlying asset and an assignment of book debts and a general security agreement over all assets of Lease-Win. At December 31, 2009 and 2008, these facilities were not utilized.

For a summary of the aggregate amount of minimum payments required on all debt, please see note 18.

### 12. CUSTOMER SECURITY DEPOSITS

Customer security deposits are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted in which case the deposit is applied against the lease receivable. From the past experience of the predecessor companies, a very high percentage of the customer deposits are applied to the purchase option of the leased equipment at the end of the lease term, or as an offset against outstanding lease receivables.

	December 31, 2009	December 31, 2008
	(\$ thous	sands)
Security deposits that will be utilized within one year	\$1,855	\$1,852
Security deposits that will be utilized in future years	7,929	9,429
Customer security deposits	\$9,784	\$11,281

## 13. SERVICING LIABILITY

Lease-Win's lease receivables are sold on a fully serviced basis. Accordingly, upon each securitization a servicing liability is recorded to recognize the potential reduction in the cash flows receivable by the Fund's automotive leasing operations if an amount was paid by the special purpose entity to a replacement servicer. The estimated fees that would otherwise be payable to a replacement servicer forms the basis of determination of the fair value of the servicing liability that is charged against the gain or loss at the time of recognizing the sale of securitized assets. The servicing liability would be payable only if Lease-Win was unable to continue servicing the lease receivables that have been sold.

#### 14. INTEREST RATE SWAPS

Pawnee enters into interest rate swap agreements with its banking facility that provides for payment of an annual fixed rate. In return, Pawnee receives payment of a LIBOR based floating rate amount. Pawnee's bank has the option to terminate the swaps typically one year prior to the maturity date. The interest rate swaps are intended to offset a portion of the variable interest rate risk on the credit facility. At December 31, 2009, the mark-to-market adjustment is a loss of approximately \$1.7 million compared to \$2.8 million at December 31, 2008 and is shown as a liability on the balance sheet.

The following were the interest rate swaps outstanding at December 31, 2009 and 2008:

Effective Date	Notional Amount U.S.\$	Annual Fixed Rate	Maturity Date	Bank Call Date
July 2008	15,000,000	4.80%	March 2012	March 2010
November 2008	15,000,000	3.36%	March 2011	March 2010

The Fund is required to recognize the fair value of all derivative instruments on the balance sheet as either assets or liabilities. Changes in the derivative's fair value are recognized currently in earnings unless specific hedge accounting criteria are met. Gains and losses on derivative hedging instruments must be recorded in either other comprehensive income or current earnings, depending on the nature and designation of the instrument.

Pawnee's interest rate swaps are not considered trading instruments as it intends to hold them until termination. Nonetheless, the interest rate swaps do not qualify as a hedge for accounting purposes, and are therefore recorded as a separate derivative financial instrument. Accordingly, the estimated fair value of the interest rate swaps are recorded as a liability on the accompanying consolidated balance sheet. Payments made and received pursuant to the terms of the interest rate swaps and adjustments to the fair value of the interest rate swaps are recorded as an adjustment to interest expense. The fair value of interest rate swaps is based upon the estimated net present value of cash flows, and does not necessarily reflect the amount that would be required to settle the interest rate swaps.

See the Subsequent Events note 34 for interest rate swaps entered into subsequent to December 31, 2009.

#### 15. FOREIGN CURRENCY FORWARD EXCHANGE CONTRACTS

During the first quarter of 2009, the Fund had entered into foreign exchange contracts to manage its exposure to the U.S. dollar fluctuations as significant cash flows are generated in the U.S. However, given the significant change in U.S. – Canadian dollar exchange rates in late May, it was determined that liquidation of the hedge was an appropriate and desirable step. Therefore, the Fund sold its foreign exchange forward contracts on May 29, 2009 and received \$391,000 on settlement; which represents the majority of the \$405,000 of the net gain on foreign exchange reported in the year ended December 31, 2009.

Contracts in place at December 31, 2007 included future contracts of U.S.\$15.6 million until 2010 at a weighted average exchange rate of CDN\$1.0914 per US \$1.00. There was a net unrealized gain of \$1,504,589 from these hedge contracts at December 31, 2007. On March 18, 2008, the Fund sold its foreign exchange forward contracts and realized a gain of \$1.2 million.

#### 16. MORTGAGE PAYABLE

In 2008, upon the sale of the land and building located at 4077 Chesswood Drive, Toronto, Ontario, the mortgage payable was assumed by the purchaser of the land and building. The mortgage, which had an original principal amount of \$1.1 million with an interest at the rate of 7.25% per annum, had monthly installments of principal and interest of \$9,975, and was due December 18, 2013 and was secured by the land and building. The balance at December 31, 2007 was \$910,000.

#### 17. CONVERTIBLE DEBENTURES

At the time of the Plan of Arrangement, one of the companies incorporated into the Plan had an outstanding \$3.5 million principal amount of convertible debentures (the "cars4U Debentures"). These cars4U Debentures bore interest at a rate of 9% per annum, payable quarterly, and were due on February 10, 2006. The cars4U Debentures were amended so as to provide for (among other things) an extension of the due date to August 10, 2008 and for the issue of debentures by the Fund (in replacement of the cars4U Debentures) upon completion of the Arrangement ("Fund Issued Debentures"). Upon completion of the Plan of Arrangement, these convertible debentures were replaced by the issuance of the Fund Issued Debentures. The Fund Issued Debentures are convertible into Fund Units, at the holders' option, at a conversion price of \$15.58 per Fund Unit. The Fund Issued Debentures will be automatically converted into Fund Units in the event that the 20-day average price for the Fund Units is at least \$20.16 per Fund Unit.

The aggregate \$3.5 million of Debentures were further amended on August 10, 2008, so as to provide for an extension of the maturity date to January 31, 2011. The terms of conversion were amended as well. The Debentures became convertible into Fund Units (at the holders' option) at a conversion price of \$3.50 per Fund Unit (the conversion price was previously \$15.58 per Fund Unit). The Fund has the option to convert the Debentures into Fund Units (at the conversion price of \$3.50 per Fund Unit) in the event that the 20-day average price for the Fund Units is at least \$4.40 per Fund Unit.

Debentures in the principal amount of \$2.8 million (out of the aggregate \$3.5 million principal amount of the Fund Issued Debentures) are held by directors of Chesswood GP Limited, which is a 100% owned subsidiary of the Fund.

During the year ended December 31, 2009, interest of \$347,370 (2008 - \$328,545) was expensed relating to these Debentures of which \$216,419 (2008 - \$216,419) pertained to related parties.

See note 34, Subsequent Events, as these debentures were converted to Fund Units after December 31, 2009.

## Conversion option

On August 10, 2008, the fair value of the change in the conversion option on the convertible debentures was estimated to be valued at \$80,170 using the Black-Scholes option-pricing model with the following assumptions for the conversion option:

Expected annual dividend yield	19.3%
Expected volatility	62.3%
Risk-free interest rate	2.8%
Expected life	2.5 years

#### 18. MINIMUM PAYMENTS

The following are the contractual principal payments and maturities of significant financial liabilities:

(\$ thousands)	2010	2011	Total
Lease-Win's lease financing (a)	\$1,083	\$ -	\$ 1,083
Pawnee's lease financing credit facility (b)	-	36,186	36,186
Convertible debentures ( c)	-	3,500	3,500
Total	\$1,083	\$ 39,686	\$ 40,769

- (a) \$1.1 million of the lease financing would only be payable in 2010 if the bank called the loan, which is not anticipated, otherwise the loan is payable over the term of the underlying leases.
- (b) Pawnee's lease financing credit facility is a line-of-credit, as such the balance can fluctuate. The credit facility matures in 2011. The Fund expects to extend the credit facility with the current lenders or alternative financing will be obtained.
- (c) Subsequent to year-end, the \$3.5 million convertible debentures were converted to Fund Units.

#### 19. INCOME TAXES

Income tax obligations relating to distributions from the Fund are the obligations of its unitholders and accordingly, no provision for income taxes on the income of the Fund have been made. A provision for income taxes is recognized for the Fund's subsidiaries that are subject to tax.

Income tax expense (recovery) consists of the following:

	For the year ended	For the year ended
	December 31, 2009	December 31, 2008
	(\$ thous	sands)
Current income tax (recovery) expense	\$ 795	(\$ 2,440)
Future income tax expense	2,449	869
Total income tax (recovery)expense	\$ 3,244	(\$ 1,571)

The table below shows the reconciliation between income tax expense (recovery) reported in the Statement of Income (Loss) and the income tax expense (recovery) that would have resulted from applying the Canadian federal tax rate of 33.0% (2008 - 33.5%) to pre-tax loss.

	For the year ended	For the year ended
	December 31, 2009	December 31, 2008
	1	usands)
Income (loss) before income taxes	\$6,309	(\$14,401)
Less: Income of the Fund taxable to the recipient	(2,269)	(2,443)
Income (loss) before income taxes	4,040	(16,844)
Canadian income tax rate	33.00%	33.50%
Expected income tax expense (recovery)	1,333	(5,643)
Dividend income in recipient income above on which taxes were paid	695	565
Tax cost of non-deductible items		
Unrealized foreign exchange (gain) loss	(7)	106
Realized foreign exchange gain	-	414
Amortization and impairment of intangible assets	53	5,190
U.S. withholding taxes paid	27	29
Non-cash interest expense in subsidiary	1,108	(964)
Capital taxes paid (refund)	-	(13)
Tax cost of deductible items		
IPO costs	(539)	(539)
AMT credit	(156)	-
Reduction in income taxes	(481)	(200)
Other timing differences	600	(385)
Higher effective income tax rates in foreign jurisdictions	611	(131)
Provision for (recovery of) income taxes	\$3,244	(\$1,571)

The tax effects of the significant components of temporary differences giving rise to the Fund's net future income taxes are as follows:

	December 31, 2009	December 31, 2008
	(\$ thous	sands)
Future tax assets		
Leased assets	\$15,550	\$22,701
Allowance for doubtful accounts	4,825	5,168
Amount related to tax losses carried forward	1,837	611
Difference in goodwill and intangible asset base	82	101
Accrued liabilities	833	1,055
	\$23,127	\$29,636
Future tax liabilities		
Direct financing lease receivables	\$36,047	\$42,862
·	\$36,047	\$42,862
Future income taxes payable	\$12,920	\$13,226

#### 20. FUND UNITS

The Fund may issue an unlimited number of trust units pursuant to its Declaration of Trust. Each unit is transferable and represents an equal, undivided beneficial interest in any distributions from the Fund and in the net assets of the Fund in the event of termination or winding up of the Fund. All units are of the same class with equal rights and privileges and are not subject to future calls or assessments. Each unit entitles the holder to one vote at all meetings of unitholders. Trust unit transactions during the period were as follows:

		Number of	
		Class B & C	
	Number of Fund	US	
	Units	Acquisition Co	
	#	Ltd. shares	Total
	(000's)	(000's)	(\$000's)
Fund Units – December 31, 2008, 2007, and			
2006 restated (b)	7,041	1,479	76,141
Fund Units purchased under normal course issuer bid (a)	(279)	-	(2,520)
Fund Units – December 31, 2009	6,762	1,479	73,621

# (a) Normal course issuer bids

In November 2008, the Board of Trustees approved the repurchase and cancellation of up to 447,412 of the Fund's outstanding units for the period commencing November 6, 2008 and ending on November 5, 2009. During the year-ended December 31, 2009, under this issuer bid, the Fund repurchased for cancellation 240,500 Fund Units for a total cost of \$610,750 or approximately \$2.54 per unit. The book value of the Fund Units is \$9.05 per unit or \$2,176,525. The excess of book value over purchase price of \$1,565,775 has been credited to contributed surplus.

In November 2009, the Board of Trustees approved the repurchase and cancellation of up to 518,624 of the Fund's outstanding units for the period commencing November 10, 2009 and ending on November 9, 2010. During the year-ended December 31, 2009, under this issuer bid, the Fund repurchased for cancellation 38,000 Fund Units for a total cost of \$133,220 or approximately \$3.51 per unit. The book value of the Fund Units is \$9.05 per unit or \$343,900. The excess of book value over purchase price of \$210,680 has been credited to contributed surplus.

### (b) Non-controlling interest

As partial consideration for the acquisition of Pawnee in May 2006, 1,274,601 Class B shares and 203,936 Class C shares of a Fund subsidiary, U.S. Acquisitionco, were issued. These shares are fully exchangeable for Fund Units, on a one-for-one basis, through a series of steps. The Class B shares had been classified as non-controlling interest as they were not exchangeable into Fund units until November 9, 2008. As the Class B common shares had subordinated rights to distributions until November 8, 2008 and their distributions were restricted if certain minimum distributions had not been made, they were valued with a discount rate of 7.5 percent per EIC 151 (Emerging Issues Committee Abstract 151) - Exchangeable Securities Issued By Subsidiaries Of Income Trusts. Effective November 9, 2008, the restrictions on distributions and conversion of the Class B common shares ceased and therefore the non-controlling interest were reclassified as Unitholders' Equity. Per EIC 151, the reclassification of non-controlling interest to Unitholders' Equity was applied retroactively with restatement of prior periods.

The non-controlling interest had been comprised of:

	<b>Units</b> # (000's)	Amount	Surplus (\$ thousands)	Total
Class B Exchangeable U.S. Acquisitionco	1,275	\$11,790		\$11,790
Shares issued on the acquisition of Pawnee	1,275	4,,50		411,750
Issuance costs		(1,208)		(1,208)
Net income attributable to Class B shares			794	794
Foreign currency cumulative translation adjustment				
allocated to non-controlling interest			502	502
Distributions declared on Class B shares			(937)	(937)
Non-controlling interest at December 31, 2006	1,275	\$10,582	\$359	\$10,941
Net loss attributable to Class B shares	-	-	(676)	(676)
Foreign currency cumulative translation adjustment				
allocated to non-controlling interest	-	-	(1,450)	(1,450)
Distributions declared on Class B shares	-	-	(789)	(789)
Non-controlling interest at December 31, 2007	1,275	\$10,582	(\$2,556)	\$8,026
Reclassify to Unitholders' Equity	(1,275)	(10,582)	2,556	(8,026)
Non-controlling interest at December 31, 2008 and 2009	-	-	-	-

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Of the (\$2,556,000) amount, (\$957,000) was reclassified to opening accumulated other comprehensive income (loss) and (\$1,599,000) was allocated to opening deficit for 2008.

## 21. COMPENSATION PLANS

# a) Long-term incentive plan

Senior management and key employees of the Fund and its subsidiaries (the "Fund Entities") are eligible to participate in the Fund's long-term incentive plan, or LTIP. The purpose of the LTIP is to provide eligible participants with compensation opportunities to attract, motivate and retain key personnel and reward senior management by making a significant portion of their incentive compensation directly dependant upon achieving key strategic, financial and operational objectives that are crucial to ongoing growth and profitability, strengthening the alignment of interests between employees of the Fund Entities and unitholders of the Fund.

Pursuant to the LTIP, the Fund will annually set aside (or cause a subsidiary to set aside) a pool of funds based upon the amount, if any, by which distributable cash of the Fund per Fund Unit (as measured on a fully-diluted basis) exceeds certain defined targets. It is expected that a plan trustee will use a portion of this pool of funds to purchase Fund Units in the market and will hold the remainder in cash or in cash equivalent investments.

The Compensation Committee of the Fund will have the power to, among other things: (i) determine those individuals who will participate in the LTIP; (ii) determine the level of participation of each participant; (iii) determine the time or times when LTIP awards are to be paid to each participant; (iv) the vesting period of the awards; and (v) the allocation between Units and cash of such awards.

Initially, the LTIP will provide for awards that may be earned based on the amount by which distributable cash per annum per Unit (as measured on a fully-diluted basis) exceeds a base threshold per annum equal to \$1.15, (the "Base Threshold"). The percentage amount of that excess which forms the LTIP incentive pool will be determined in accordance with the table below:

Percentage by which Distributable Cash per Unit exceeds the Base Threshold	Available for LTIP Payments (Proportion of Excess Distributable Cash)	
5% or less	0%	
Greater than 5% and up to 10%	10% of any excess over 5% to 10%	
Greater than 10% and up to 15%	20% of any excess over 10% to 15%	
Greater than 15%	25% of any excess over 15%	

The Base Threshold will be subject to review and adjustment by the Compensation Committee of the Fund at least annually. It is expected that Fund Units awarded under the LTIP will initially vest equally over three years following the grant of awards. There have never been any amounts accrued for under the LTIP at any time.

# (b) Equity incentive plan

On May 13, 2009, the Fund's unitholders approved the adoption of an equity incentive plan (the "Incentive Plan"). The Incentive Plan is available to (i) the trustees of the Fund, (ii) the directors of Chesswood GP Limited (the Fund's Administrator), (iii) the officers and employees of the Fund and its subsidiaries (together, the "Fund Entities") and (iv) designated service providers who spend a significant amount of time and attention on the affairs and business of one or more Fund Entities ("Participants"), all as selected by the board of trustees of the Fund or a committee appointed by the board to administer the Incentive Plan (the "Plan Administrators").

The objective of the Incentive Plan is to encourage increased long term equity participation in the Fund by Participants. The Incentive Plan is intended to facilitate long term ownership of Units by Participants and to provide Participants with additional incentives by increasing their interest, as owners, in the Fund. As well, the trustees of the Fund believe that the Incentive Plan encourages Participants to remain with the Fund Entities, and also attracts new employees to the Fund Entities.

Awards granted under the Incentive Plan may consist of Unit options and restricted units. Each such award is subject to the terms and conditions set forth in the Incentive Plan and to those other terms and conditions specified by the Plan Administrators and memorialized in a written award agreement.

The maximum number of Units issuable under the Incentive Plan is 15% of the issued and outstanding Units at any given time (including, for these purposes, the 1,478,537 Units issuable upon exchange of Class B and Class C common shares of Chesswood U.S. Acquisitionco Ltd.). Accordingly, options and restricted units relating to up to 1,277,864 Units can be issued pursuant to the Incentive Plan based on the currently outstanding Units.

# (i) Equity Unit Options

On May 10, 2006 (at the time of completion of the Fund's initial public offering), options to purchase 100,000 Units were issued to certain executives of the Fund Entities (the "Stand Alone Options"). On June 23, 2009, options to purchase an aggregate of 530,000 Units were issued under the Plan (the "Plan Options").

The Stand Alone Options are fully vested. The Plan Options vest 30% at the end of the first year, another 35% at the end of the second year, and the remaining 35% at the end of the third year. The Stand Alone Options have an exercise price equal to the price for the Fund's initial public offering. The Plan Options have an exercise price equal to the 10-day volume weighted average price of the Units at the date prior to the day such Options were granted. The Stand Alone Options and the Plan Options expire on the 10th anniversary of the respective grant dates.

An analysis of the options outstanding is as follows:

	Number of options	Weighted average exercise price
Outstanding – December 31, 2008 and 2007	100,000	\$10.00
Granted	530,000	\$2.06
Exercised	-	-
Forfeited	-	-
Outstanding – December 31, 2009	630,000	\$3.32

Grant date	Number of options	Vested	Expiry date	Exercise price
May 10, 2006	100,000	100,000	May 9, 2016	\$10.00
June 23, 2009	530,000	-	June 22, 2019	\$2.06

The weighted average remaining contractual life, in years, for all options outstanding is 8.98 years.

The fair value of options granted was estimated on the grant date using the Black-Scholes option pricing model with the following assumptions, for the Plan Options:

Number of options granted	530,000
Expected distribution yield	20%
Expected volatility	83%
Risk-free interest rate	2.7%
Expected life	3 years
Fair value of the Options	\$0.46

Included in contributed surplus and salaries and commission expense is \$38,009 relating to the 530,000 Plan Options. As of December 31, 2009, unrecognized non-cash compensation expense related to the Plan Options was \$206,026, expected to be recognized over the next three-year vesting period.

Included in contributed surplus is \$74,045 relating to 113,639 options granted on May 10, 2006. The weighted average grant date fair value of the options was \$0.65 as calculated using the Black-Scholes option pricing model. During 2008, 13,639 options were forfeited as the individual is no longer associated with the Fund Entities; no adjustment to contributed surplus was required.

# (ii) Restricted Units

The Incentive Plan provides for the granting of awards of restricted Units to Participants. On June 23, 2009, an aggregate of 175,000 restricted units were granted and expire in ten years. At December 31, 2009, contributed surplus included accrued compensation costs relating to such restricted Units of \$187,200 (December 31, 2008 – \$0). The grantees of such restricted Units are not entitled to the distributions paid in respect of such Units before the restricted Units are exercised. Such restricted Units vest one year from the date of issue and are to be settled by the issue of Units.

As of December 31, 2009, unrecognized non-cash compensation expense related to non-vested Units related to such restricted Units was \$173,300, expected to be recognized over the next six-months.

A summary of the restricted units outstanding is as follows:

	Restricted Units (#)
Balance at December 31, 2008	
Granted	175,000
Redeemed	-
Forfeited	-
Balance at December 31, 2009	175,000

Subsequent to year-end, on February 2, 2010, 5,000 restricted units were issued.

# 22. DISTRIBUTIONS TO UNITHOLDERS

The Fund's Declaration of Trust requires it to distribute to its unitholders in each year an amount not less than the Trust's income for the year, as calculated in accordance with the Income Tax Act (Canada) (the "Act") after all permitted deductions under the Act have been taken. The Fund's policy is to pay monthly distributions to unitholders of record on the last business day of each month by the 15th of the following month (or the next business day thereafter if the 15th is not a business day). Unitholder distributions are subject to review and approval by the trustees of the Fund.

Subsequent to December 31, 2009, Chesswood announced the monthly distributions starting in January 2010 were increasing to \$0.035 per unit from \$0.030.

Up to November 8, 2008, pursuant to the purchase agreement by which the Fund acquired Pawnee, the holders of Class B shares of U.S. Acquisitionco, agreed to subordinate the dividends payable on such shares if the monthly distributions to unitholders of the Fund were reduced less than 9.58 cents per unit.

Distributions to Class B and Class C distributions from January 2008 to May 2008 were adjusted by U.S. \$74,063 a month pursuant to the purchase agreement by which the Fund acquired Pawnee. This reduction did not relate to any subordination of distributions.

# 23. INCOME (LOSS) PER UNIT

Basic income (loss) per Unit is computed by dividing net income (loss) by the weighted average Units outstanding during the year including the assumed conversion of the Class B and Class C shares of U.S. Acquisitionco.

The weighted average Units and Class B and Class C shares of U.S. Acquisitionco outstanding during the years are calculated as follows:

Weighted average:	2009	2008
Units outstanding	6,912,018	7,040,558
Class B shares	1,274,601	1,274,601
Class C shares	203,936	203,936
Weighted average Units outstanding	8,390,555	8,519,095

A convertible debenture, convertible into 1,000,000 units (2008 - 1,000,000 units), and options to purchase 100,000 units (2008 - 100,000 units) were outstanding during the year but were excluded from the calculations of diluted income (2008 -loss) per unit due to their conversion/exercise price was greater than the average Fund Unit price for 2009 (2008 - their anti-dilutive effect). Options and restricted units outstanding had a diluted effect of 153,484 Fund Units in 2009 (2008 - nil).

#### 24. CASH FLOW SUPPLEMENTARY DISCLOSURE

	For the year-ended	For the year-ended
	December 31, 2009	December 31, 2008
	(\$ tho	ısands)
Interest paid	\$ 3,695	\$3,854
Income tax installments paid	\$ 468	\$1,332
Non-cash transactions		
Increase in contributed surplus relating to the excess of book va		
over purchase price of Fund Units purchased under normal cour		¢
issuer bid. <i>(note 20[a])</i>	\$ 1,777	<b>&gt;</b> -
Mortgage assumed by purchaser of property and equipment	\$ -	\$ 882

#### 25. CAPITAL MANAGEMENT

The Fund's capital is comprised of unitholders' equity and convertible debentures. The Fund's objective when managing capital is to safeguard the Fund's ability to continue as a going concern in order to provide returns for unitholders and to maintain financial strength.

The Fund's capital is not subject to any capital requirements imposed by a regulator. However, each of the Fund's operating subsidiaries is subject to bank and/or manufacturer covenants relative to leverage and/or working capital. These bank covenants safeguard the capital in each of its operating subsidiaries. Pawnee is restricted in its ability to further merge, acquire companies or be acquired, or incur additional debt without lender approval. Furthermore, dividends from Pawnee are limited to compliance with all bank covenants and may not exceed 95% of Pawnee's consolidated net income, as determined in accordance with U.S. GAAP, excluding mark-to-market adjustments for interest rate swaps.

The Fund's subsidiaries' objective is to maintain low cash balances, investing any free cash in leases as needed and using any excess to pay down debt on the primary financing facilities. The subsidiaries fund working capital needs, lease originations and growth using advances under credit facilities available when operating cash flow is not sufficient. At December 31, 2009, the Fund's operating units had \$19.5 million in additional borrowings available under various credit facilities to fund business operations.

Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million subject to, among other things, certain percentages of eligible gross lease receivables, of which U.S.\$34.6 million was utilized at December 31, 2009 (2008 U.S.\$38.0 million). This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10. 2011.

In the first quarter of 2009, Pawnee signed an agreement to amend certain terms and conditions of its Credit Facility. The maximum permitted borrowings under Pawnee's credit facility was voluntarily reduced by U.S.\$5 million (to U.S.\$52.5 million, as reflected above) and its borrowing rate was increased slightly; however, the credit facility continues to provide significant room for growth and an attractive borrowing rate. In addition, the amendment included a waiver from its lenders with respect to a GAAP adjustment to the Company's interest expense on the loan from its parent company (which eliminates in the Fund's consolidated financial statements), and the GAAP adjustment's effect on certain borrowing covenants. The amendments to the Credit Facility address the GAAP interest adjustment on a current and prospective basis, so as to retain the Credit Facility's terms and conditions on a basis consistent with the past. As a result of this and primarily due to the pressure these adjustments exerted on EBIT to interest bank covenant, the U.S. \$33.5 million Note was exchanged for equity on December 30, 2009.

The Fund itself does not have any credit facility. Each of its operating subsidiaries has a credit facility. These credit facilities are used to provide funding for the subject subsidiary's operations (i.e. to provide financing for the purchase of assets which are to be the subject of leases or to acquire vehicle inventory and support working capital). The credit facilities are not intended to directly fund distributions by the Fund (and these facilities generally limit the amount which can be distributed up to the Fund to the net income of the subject subsidiary).

Under Pawnee's debt to equity covenant calculation, customer security deposits are treated as an offset to net investment in leases and are not considered debt. Below is the Fund's consolidated debt to equity analysis. There are no bank covenants relating to the consolidated debt to equity calculation.

	December 31, 2009	December 31, 2008
	(\$ thousand	ls, except ratio)
Debt	\$63,423	\$78,239
Equity	\$45,584	\$55,004
Debt/Equity	1.39	1.42

The Fund's Declaration of Trust requires it to distribute to its unitholders in each year an amount not less than the Fund's income for the year, as calculated in accordance with the Income Tax Act (Canada) (the "Act") after all permitted deductions under the Act have been taken. Unitholder distributions are subject to review and approval by the trustees of the Fund.

In January 2010, subsequent to year-end, the holders of the Debentures, elected to exercise their conversion rights and were issued an aggregate of 999,997 Fund Units, in accordance with the conversion price of \$3.50 per Fund Unit provided in the Debentures.

### 26. FINANCIAL INSTRUMENTS

### Fair value

The fair value of a financial instrument is the amount of consideration that could be agreed upon in an arm's-length transaction between knowledgeable, willing parties who are under no compulsion to act. In certain circumstances, however, the initial fair value may be based on other observable current market transactions in the same instrument, without modification or on a valuation technique using market based inputs.

The following schedule represents the carrying values and the fair values of financial instruments:

	December 31, 2009		Decembe	r 31, 2008
	Carrying	Fair	Carrying	Fair
	Value	Value	Value	Value
		(\$ thous	rands)	
Cash	\$ 7,585	\$ 7,585	\$ 5,675	\$ 5,675
Accounts receivable	930	930	1,190	1,190
Net investment in leases (a)	78,237	n/a	91,681	n/a
Accounts payable	4,977	4,977	4,469	4,469
Distributions payable	248	248	220	220
Vehicle financing (b)	6,127	6,127	7,583	7,583
Lease financing (b)	37,269	37,269	49,572	49,572
Customer security deposits	9,784	9,784	11,281	11,281
Interest rate swaps	1,683	1,683	2,755	2,755
Convertible debentures	3,465	3,465	3,433	3,433

<sup>(</sup>a) There is no organized market for valuing the net investment in lease receivables. The carrying value is the amortized cost using the effective interest rate method.

(b) The stated value of the vehicle financing and lease financing approximates fair values, as the interest rates attached to these instruments are representative of current market rates, for loans with similar terms, conditions and maturities.

The following schedule represents the hierarchy of financial instruments measured at fair value on the balance sheet:

	December 31, 2009		Dec	December 31, 2008		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
			(\$ thou	sands)		
Interest rate swaps	-	\$1,683	-	-	\$2,755	-

# Financial risk management

In the normal course of business, the Fund manages risks that arise as a result of its use of financial instruments. These risks include market, liquidity and credit risk.

# a) Market risk

Market risk is the risk that the fair value of financial instruments will fluctuate due to changes in market factors. Market risk includes fair value risk, interest rate risk and foreign currency risk. The Fund is exposed to some of these risks directly through its financial instruments.

# b) Liquidity risk

Liquidity risk is the risk that the Fund is not able to meet its financial obligations as they become due or can do so only at excessive cost. The Fund's subsidiaries are subject to bank and manufacturer covenants relative to working capital. The bank covenants safeguard the liquidity in the Fund's subsidiaries.

The Fund's operations and growth are financed through a combination of the cash flows from operations and borrowing under existing credit facilities. Prudent liquidity risk management implies maintaining sufficient working capital and adequate committed credit facilities, to the extent possible.

Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million subject to, among other things, certain percentages of eligible gross lease receivables, of which U.S.\$34.6 million was utilized at December 31, 2009 (2008 U.S.\$38.0 million). This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10. 2011. At this time, management believes that the syndicate of financial institutions that provides Pawnee's credit facility is financially viable and will continue to provide this facility, however there are no guarantees in the current economic environment. Fees on the credit facility may increase, however we believe that any increases would be within market rates.

# c) Credit risk

Credit risk stems primarily from the potential inability of a customer or counterparty to a financial instrument to meet its contractual obligations. The Fund is exposed to credit risk with respect to cash, accounts receivable and net investment in leases. The carrying amount of financial assets represents the Fund's maximum exposure.

Credit risk associated with cash is minimized substantially by ensuring that the cash is placed with creditworthy counterparties. Management monitors changes in the status of financial institutions where the cash is held to mitigate potential credit risk. The Fund's excess cash is held in accounts with a major Canadian chartered bank.

Accounts receivable, which totaled \$930,000 at December 31, 2008 (2008 - \$1.2 million), principally relates to the Acura Sherway dealership and includes amounts due from the manufacturer and financing contracts in transit, which are typically collected within seven to ten days. Credit risk is primarily limited to the concentration of the receivable with the automotive manufacturer. See note 3 for further disclosure related to aging and continuity of allowance for doubtful accounts.

Pawnee's lease receivables are with smaller, often owner-operated businesses that have limited access to traditional financing. There is a high degree of risk associated with leasing to such parties. The typical lessee in Pawnee's portfolio is a start-up business that has not established business credit or a more established business that has experienced some business credit difficulty at sometime in its history. As a result, such leases entail a relatively higher credit risk and may be expected to experience higher levels of delinquencies and loss levels. The credit risk is mitigated by Pawnee funding only "business essential" commercial equipment, where the value of the equipment is typically less than \$30,000, by obtaining at least one personal guarantee for each lease, by having diversification by geographic location (within the United States), by types of equipment funded and by significant diversification in terms of the industries in which Pawnee's lessees operate with no significant concentration with any one customer. See note 5 for further disclosure related to aging and continuity of allowance for doubtful accounts.

# At December 31, 2009:

- no state represented more than 9.2% of the number of Pawnee's total active leases, with the exception of California which represented 11.7%;
- Pawnee financed over 70 equipment categories, with its five largest categories by volume, being restaurant, auto repair, titled trucks and trailers, beauty salon, and construction equipment which combined accounted for 49.1% of the number of active leases;
- its lessees operated in over 85 different industry segments, with no industry concentration accounting for more than 15.7% of its number of active leases;
- no lessee accounted for more than 0.01% of its total lease portfolio; and
- its largest source of lease originations accounted for originations of 19.8% of its leases in the year-ended December 31, 2009, and its ten largest origination sources accounted for 43.2% of its leases.

Pawnee's credit risk is also mitigated by the fact that Pawnee's primary lease contract requires that the lessee provide two payments as security deposit (not advance payments), which are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted (in which case the deposit is applied against the lease receivable).

Pawnee and Lease-Win are entitled to repossess leased equipment and vehicles if they lessees default on their lease contracts to mitigate credit losses. When an asset previously accepted as collateral is acquired, it undergoes a process of repossession and disposal in accordance with the legal provisions of the relevant market. Please see note 5 for a further discussion on the repossession of collateral during the years-ended 2009 and 2008.

Pawnee's lease receivables is composed of a large number of homogenous leases, with relatively small balances, and as such, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio. Pawnee's allowance for doubtful accounts policy is described in note 1.

Lease-Win is exposed to credit risk due to delinquencies. The credit risk associated with Lease-Win's leases receivables is mitigated by liens placed against the vehicles, personal guarantees, and the ability to repossess vehicles for non-payment.

Credit risk also exists at Lease-Win as a result of using only one financial institution to securitize its lease receivable and that institution's ability to source funding for its financing. This risk is mitigated with Lease-Win having a long-standing relationship with its bank and the excess capacity available on its bank leasing facility.

d) Interest rate risk

The Fund is subject to interest rate risks as its subsidiaries' credit facilities bear interest at rates that vary in accordance with borrowing rates in the U.S. and Canada.

The Fund's cash is used to finance working capital, which is short-term in nature, and is at floating interest rates. The vehicle financing used to finance the inventory, which is short-term in nature, is also at floating interest rates thus exposing the Fund to interest rate fluctuations.

Pawnee and Lease-Win's leases are written at fixed interest rates and terms. Pawnee and Lease-Win generally finance their activities using both fixed rate and floating rate funds. To the extent Pawnee and Lease-Win finance fixed rate leases with floating rate funds, they are exposed to fluctuations in interest rates such that an increase in interest rates could narrow or, in Lease-Win's case eliminate the margin between the yield on a lease and the effective interest rate paid by the lessor to finance the lease. See note 5 for effective interest rates on leases written.

Pawnee's credit facility requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment. The interest rate swap agreements provide for payment of an annual fixed rate. In return, Pawnee receives payment of a LIBOR based floating rate amount. The interest rate swaps are intended to offset a portion of the variable interest rate risk on the credit facility. See note 14 for more information relating to interest rate swaps associated with this credit facility.

Lease-Win finances its activities using both fixed rate and floating rate funds. All of Lease-Win's \$1.1 million lease financing is at the floating rate. Lease-Win has the right to fix the rate on all its floating rate debt at the bank's prime rate plus 2.125% (2008 - 0.75%) (see note 11 for further disclosure of facility and rates). The leases financed through securitization can be financed at fixed or floating rate. As at December 31, 2009, approximately \$755,000 of Lease-Win's \$14.6 million securitized gross lease receivables were funded on a floating rate basis. See note 5 for effective interest rate on securitization facilities. See note 11 for effective interest rates on the credit facilities.

The following table presents a sensitivity analysis to hypothetical changes in market interest rates and their potential impact on the Fund for the year-ended December 31, 2009:

4001

4001

	+100 pps		-100 bps
		(\$thousands)	
Increase (decrease) in interest expense	158		(158)
Increase (decrease) in net income	(123)		123

The following table presents a sensitivity analysis to hypothetical changes in market interest rates and their potential impact on the Fund for the year-ended December 31, 2008:

	+100 bps	-100 bps
	(\$thousand	ds)
Increase (decrease) in interest expense	121	(121)
Increase (decrease) in net income	(95)	95

The following are the principal payments and maturities of significant financial liabilities:

(\$ thousands)	2010	2011	2012	Total
Lease-Win's lease financing	\$421	\$422	\$240	\$1,083
Pawnee's lease financing credit facility (1)	-	36,186	-	36,186
Convertible debentures (2)	-	3,500	-	3,500
Total	\$421	\$40,108	\$240	\$40,769

- (1) Pawnee's lease financing credit facility is a line-of-credit, as such the balance can fluctuate. The interest rate is also floating, thus the interest payments are dependent on the balance of the line-of-credit and interest rate at any point of time.
- (2) Subsequent to year-end, the \$3.5 million convertible debenture was converted to Fund Units.

## e) Foreign exchange risk

Foreign currency risk is the risk of loss due to changes in the foreign exchange rates and the volatility of foreign exchange rates. The Fund is exposed to fluctuations in the U.S. dollar as significant cash flows are generated in the U.S. and distributions are paid in Canadian dollars. The Fund also has a significant portion of its net assets denominated in U.S. dollars.

Monetary assets and liabilities denominated in foreign currencies are translated at exchange rates prevailing at the balance sheet date and non-monetary assets and liabilities are translated at historical exchange rates.

Assets and liabilities of self-sustaining foreign operations denominated in foreign currencies are translated into Canadian dollars at the exchange rates in effect at each period-end date. The resulting unrealized exchange gains or losses on translation are reported in other comprehensive income. Revenue and expenses denominated in foreign currencies are translated into Canadian dollars at the average foreign currency exchange rate for the period. Foreign exchange gains and losses on other transactions are recorded in income in the year in which they occur.

U.S. Denominated Balances	December 31, 2009	
Foreign exchange risk to balance sheet	(\$\) th	ousands)
Year-end exchange rate	1.0466	1.2246
U.S. denominated assets in U.S.\$	\$89,303	\$90,115
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on assets	\$9,346	\$11,035
U.S. denominated liabilities in U.S.\$	\$57,073	\$58,629
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on liabilities		\$7,180
U.S. denominated net assets in U.S.\$	\$32,230	\$31,486
U.S. denominated net assets in CDN\$	\$33,732	\$38,558
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on U.S.		
denominated net assets	\$3,373	\$3,855
Foreign exchange risk to income statement		
Net income (loss) from U.S. in U.S.\$ for year-ended	\$2,278	(\$11,542)
Average exchange rate	1.142	1.0660
Net income (loss) from US in Cdn\$	2,602	(12,304)
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on U.S.	_,-,	(
denominated net loss	\$260	\$1,277
Foreign exchange risk to cash flows to the Fund		
Cash flow received from U.S. subsidiary — U.S.\$ for year-ended	\$3,391	\$3,035
Average exchange rate	1.142	1.066
Cash flow received from U.S. subsidiary — CDN\$	\$3,873	\$3,235
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on U.S.	Ψ5,015	Ψ5,255
denominated cash flow	\$387	\$323

# **27. GUARANTEES**

In the normal course of operations, the Fund has entered into agreements that contain certain features which meet the definition of a guarantee under the guidance provided by CICA Accounting Guideline 14, Disclosure of Guarantees and which are customary in the industry.

Trustee, Director and Officer Insurance - The Fund has entered into agreements which contain indemnification of its trustees, directors and officers to indemnify them against expenses (including legal fees), judgments, fines and any amount actually and reasonably incurred by them in connection with any action, suit or proceeding in which the trustees, directors and/or officers are sued as a result of their service, if they acted honestly and in good faith with a view to the best interests of the Fund. The Fund benefits from directors' and officers' liability insurance which is purchased by the Fund. No amount has been accrued in the consolidated balance sheet as of December 31, 2009 and 2008 with respect to this indemnity.

## 28. CONTINGENCIES AND COMMITMENTS

#### **Contingencies**

In the normal course of business activities, the subsidiary operating entities of the Fund are subject to a number of claims and legal actions that may be made by customers, suppliers and others in respect of which either an adequate provision has been made or for which no material liability is expected.

#### Commitments

The Fund entities are committed to aggregate minimum rental payments under existing lease for premises as follows:

	December 31, 2009
	(\$ thousands)
2010	\$624
2011	465
2012	192
Total	\$ 1,281

#### 29. RELATED PARTY TRANSACTIONS

a) Debentures in the principal amount of \$2.8 million (out of the aggregate \$3.5 million principal amount of the Fund Issued Debentures) are held by directors of Chesswood GP Limited, which is a wholly-owned subsidiary of the Fund. See Subsequent Events note 34.

During the year ended December 31, 2009, interest of \$347,370 (2008 - \$328,545) was expensed relating to these Debentures of which \$216,419 (2008 - \$216,419) pertained to related parties.

b) Pawnee leases a 10,800 square foot office facility. The lessor is a related party due to common ownership between itself and the holders of the Class B and C shares of U.S. Acquisitionco. The minimum lease payments are U.S. \$189,000 per year triple net and run through 2011 with options for two additional five-year terms. These transactions were recorded at the average exchange rate.

These transactions are in the normal course of business and are measured at the exchange amount which is the amount of consideration established and agreed to by the related parties.

# **30. ECONOMIC DEPENDENCE**

Sherway operates under a Dealer Sales and Service Agreement whereby it has the right to act as an authorized dealer for Acura vehicles. The manufacturer may cancel the agreement if the dealership does not observe certain established guidelines.

As the sole source of income of Sherway is derived from the sales of the manufacturer's automobiles and related products and services, its ability to continue viable operations is dependent on maintaining its right to act as an authorized dealer. Accordingly, the absence of the dealership would have a material adverse effect on the Fund.

#### 31. SIGNIFICANT ESTIMATES

# Accounting for the securitization of leases and off-balance sheet arrangements

The accounting for the securitization of leases requires the use of significant judgment and estimations in order to measure, at a specific point in time, matters that are inherently uncertain. Due to the fact that future events rarely develop as forecasted; the estimates routinely require adjustments, and may require material adjustment.

# Goodwill and intangible assets not subject to amortization

The performance of the goodwill and intangible assets (not subject to amortization) impairment test is subject to significant judgment in determining the fair value of the subsidiaries, due to the estimation of future cash flows, discount rates, and other assumptions. Changes in these estimates and assumptions could have a significant impact on the fair value and/or impairment of goodwill and intangible assets not subject to amortization .

# Unit based compensation incentive plans and conversion option on debentures

The fair value of the conversion option on the convertible debentures was estimated using the Black-Scholes option pricing model in 2008, and the fair value of option grants are calculated using the Black-Scholes option pricing model.

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, the Black-Scholes model requires the use of subjective assumptions including the expected unit price volatility. Because the options issued under the Incentive Plan and the conversion option on the Debentures have characteristics different from those of traded options, and because changes in the subjective assumptions can have a material effect on the fair value estimate, the Black-Scholes option-pricing model does not necessarily provide a reliable single measure of the fair value of options issued under the Incentive Plan or the conversion option on the Debentures.

## Intercompany interest expense

The structure of the Fund, similar to other income fund and corporate structures, included U.S.\$33.5 million intercompany debt that generated intercompany interest expense. We reduced our taxable income in our Consolidated Statements of Income and, therefore, our calculation of income tax expense by this interest expense.

The interest expense on these notes was U.S.\$1,256,250 for the year-ended December 31, 2009 and U.S.\$893,332 for the year-ended December 31, 2008. The reduced interest expense from prior years for both 2009 and 2008 was the result of a temporary waiver by the holder of the note in respect of these years. The intercompany note was exchanged for equity on December 30, 2009. When the note was exchanged for equity on December 30, 2009, deferred interest payable required by GAAP (which was eliminated on consolidation) was reversed and so was the future tax asset, resulting in an increase in the income tax provision and future taxes payable on December 30, 2009, at Pawnee. The resultant increase in the income tax provision and future taxes payable totaled \$1.8 million; of which \$1.2 million related to 2008 and the remaining \$625,000 related to reduced tax expense reported in the first nine-months of 2009.

If United States tax authorities were to challenge our treatment of the former intercompany notes or the amount of our interest expense, or if they were to implement changes to the tax laws or their interpretation, and these changes did not allow us to reduce our taxable income and our calculations of income tax expense by all or a portion of this interest expense, we may be required to pay higher income taxes and our cash distributions could be adversely affected.

#### U.S. income tax

U.S. federal tax legislation was enacted in 2004 to address perceived U.S. tax concerns in "corporate inversion" transactions. A "corporate inversion" generally occurs when a non-U.S. corporation acquires "substantially all" of the equity interests in, or the assets of, a U.S. corporation or partnership, if, after the acquisition, former equity holders of the U.S. corporation or partnership own a specified level of stock in the non-U.S. corporation. The tax consequences of these rules depend upon the percentage identity of stock ownership that results. Generally, in the "80-percent identity" transactions, i.e. former equity holders of the U.S. corporation owns 80% or more of the equity of the non-U.S. acquiring entity (excluding equity interests acquired in the acquiring entity in public offerings associated with the acquisition), the tax benefits of the inversion are limited by treating the non-U.S. acquiring entity as a domestic entity for U.S. tax purposes. In the "60-80 percent identity" transactions, the benefits of the inversion are limited by barring certain corporate-level "toll charges" from being offset by certain tax attributes of the U.S. corporation (e.g. loss carryforwards), and imposing excise taxes on certain stock based compensation held by "insiders" of the U.S. corporation.

These rules will not apply to the acquisition of Pawnee if the active Canadian business operations conducted by cars4U and its Canadian subsidiaries prior to the acquisition of Pawnee are deemed to be "substantial" in relation to the U.S. activities to be conducted by U.S. Acquisitionco and Pawnee after the acquisition. Because the IRS has not yet defined the term "substantial", it is not certain whether the prior Canadian active business operations of cars4U and its Canadian subsidiaries will meet this substantiality test.

If the substantiality test is not met, and the "identity of stock ownership" test becomes relevant, the "80 percent or more" rules should not apply because the former shareholders of Pawnee should not be considered as owning 80% or more of the equity of the Fund after the acquisition. The 60-80 percent rules may or may not apply, depending on the level of equity in the Fund that the former shareholders of Pawnee will be considered as owning after the acquisition. If such rules apply, the corporate toll-charges rules should not trigger any material adverse U.S. tax consequences so long as either (a) Pawnee does not sell or license any of its assets as part of its acquisition by the Fund, or license any assets to a related non-U.S. entity during the subsequent 10 years or (b) if it does sell or license any such assets, it does not offset its U.S. tax arising from such sales or licenses with loss carryforwards, foreign tax credits or certain other similar tax attributes.

# 32. COMPARATIVE FIGURES

Certain of the comparative figures have been reclassified to conform to the presentation adopted in the current year's consolidated financial statements.

Effective November 9, 2008, the restrictions on distributions and conversion of the Class B common shares ceased and therefore the non-controlling interest were reclassified as Unitholders' Equity. Per EIC 151, the reclassification of non-controlling interest to Unitholders' Equity was applied retroactively with restatement of prior periods.

# 33. SEGMENTED INFORMATION

The Fund's operations consist of two reporting segments, equipment leasing and automotive operations. The two reporting segments are also in separate geographic locations. The automotive operations are located in Canada and the equipment leasing is located in the United States. Segmented information is as follows:

	For the Year-Ended December 31, 2009		
	(\$ thousands)		
	Canada	U.S.	Total
Revenue	\$48,128	\$29,871	\$77,999
Gross profit	7,945	29,871	37,816
Interest expense	609	3,261	3,870
Amortization	178	659	837
Corporate overhead	1,779	-	1,779
Income (loss) before other items	(64)	5,236	5,172
Unrealized gain on interest rate swaps	-	732	732
Unrealized gain on foreign exchange	405	-	405
Income before income taxes	341	5,968	6,309
Provision (recovery) of income taxes	(122)	3,366	3,244
Net income	463	2,602	3,065
Total Assets	25,947	92,844	118,791
Net investment in leases	6,060	72,177	78,237
Goodwill	2,520	11,256	13,776
Intangible assets	889	7,496	8,385
Property and equipment expenditures	97	315	412

	For the Year-Ended December 31, 2008		
	(\$ thousands)		
	Canada	U.S.	Total
Revenue	\$55,538	\$28,367	\$83,905
Gross profit	8,943	28,367	37,310
Interest expense	741	3,253	3,994
Amortization	190	613	803
Corporate overhead	1,574	-	1,574
Income before other items	323	2,364	2,687
Goodwill impairment	(1,191)	(13,632)	(14,823)
Unrealized loss on interest rate swaps	-	(1,813)	(1,813)
Loss on sale of property and equipment	(370)	-	(370)
Unrealized loss on foreign exchange	(82)	-	(82)
Loss before income taxes	(909)	(13,492)	(14,401)
Recovery of income taxes	(383)	(1,188)	(1,571)
Net loss	(526)	(12,304)	(12,830)
Total Assets	28,881	115,643	144,524
Net investment in leases	9,133	82,548	91,681
Goodwill	2,520	16,403	18,923
Intangible assets	889	9,694	10,583
Property and equipment expenditures	42	33	75

# **34. SUBSEQUENT EVENTS**

# a) Conversion of debentures to equity

In January 2010, the holders of the \$3.5 million Debentures, elected to exercise their conversion rights and were issued an aggregate of 999,997 Fund Units, in accordance with the conversion price of \$3.50 per Fund Unit provided in the Debentures. Various cheques totalling \$10.50 were issued for the fractional Fund Units that could not be issued.

Of the \$3.5 million of debentures, \$2.755 million was held by trustees of Chesswood and/or directors of Chesswood's Administrator and all of the debentures converted were held by such trustees/directors.

## b) Interest Swaps

Subsequent to year-end, Pawnee entered into the following interest rate swaps in addition to the interest rate swaps outstanding at December 31, 2009:

Effective Date	Notional Amount U.S.\$	Annual Fixed Rate	Maturity Date
March 28, 2011	15,000,000	3.12%	March 2014
March 28,2012	15,000,000	4.00%	March 2015