



Chesswood

I n c o m e F u n d

09

Annual Report

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TO OUR UNITHOLDERS

We believe that 2009 will be looked back upon as a watershed year for Chesswood's largest business, Pawnee Leasing Corporation.

The beginning of the year marked the end of a market correction that began in late 2008, in which we saw the departure of many of our more recent competitors. As credit contracted and portfolio performance weakened throughout the finance industry, especially in the United States, competitors exited our core start-up and B equipment finance markets. While we had long anticipated a correction in our market segment, we were surprised by the extent of that correction.

In late 2008 we added another product to our suite of existing B products, in a limited and controlled roll out. This new product – lower risk based – allowed us to leverage our current origination channel and lease administration resources to gain experience and a foothold in a market significantly larger than our core market. We believe that this new product provides us with another avenue for profitable and incremental growth. During 2009 we were able to reach our targets for this program and move past the roll out stage.

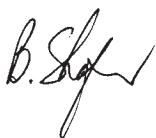
Our portfolio performance, while still challenging, did not reach our record delinquency levels of 2008. We are hopeful therefore, that the year also saw us distance ourselves from the challenging metrics of last year.

In Canada, our dealership business once again posted very consistent profits despite what was obviously a most unusual time for the industry.

Both businesses generated strong operating results in very challenging environments, reflecting the high quality of the people in our organization.

Shortly after the end of 2009, two events capped off the year and reinforced the optimism we have going forward. We raised our monthly distribution level in January and the holders of our convertible debentures exercised their rights and converted the debt to equity after almost ten years of providing financing support to our businesses.

We're excited by the opportunities that are in front of us and thankful for the support that our unitholders and Board have provided, through some very unusual and challenging times.



Barry Shafran
President & CEO

FUND PROFILE

Chesswood Income Fund ("Chesswood" or the "Fund") is an unincorporated, open-ended, limited purpose trust established under the laws of the Province of Ontario pursuant to a declaration of trust. The Fund was created to indirectly acquire (i) all of the shares in Pawnee Leasing Corporation ("Pawnee"), a Colorado company, and (ii) all of the shares of cars4U Ltd., pursuant to a plan of arrangement under the Business Corporations Act (Ontario).

Through its interest in Pawnee, the Fund is involved in the business of micro and small-ticket equipment leasing to small businesses in the start-up and "B" credit market in the lower 48 states of the United States. Through its interest in Sherway LP, the Fund is involved in selling, servicing and leasing Acura automobiles in the Province of Ontario. Through its interest in Lease-Win Limited ("Lease-Win"), the Fund has a portfolio of automobile leases under administration.

The Fund's annual report and annual information form for the year-ended December 31, 2009 are available on SEDAR at www.sedar.com, and provide additional information on the Fund and its operating companies.

Our units are listed on the Toronto Stock Exchange under the symbol CHW.UN.

BUSINESS OF PAWNEE

Pawnee is an equipment leasing company that provides lease financing on micro and small-ticket business equipment. Pawnee focuses on small businesses in the start-up and “B” credit segment of the U.S. leasing market, servicing the lower 48 states through a network of approximately 550 independent brokers. As of December 31, 2009, Pawnee administered 7,092 leases in its portfolio, with remaining scheduled lease payments of approximately U.S.\$104.2 million over the next five years.

Pawnee finances equipment leases where generally:

- (i) the equipment is fundamental to the core operations of the lessee’s business;
- (ii) the cost of the equipment usually does not exceed U.S.\$35,000;
- (iii) a personal guarantee of at least the major shareholder/owner is obtained; and
- (iv) all scheduled lease payments are required to be paid by direct debit out of the lessee’s account.

Pawnee’s business does not involve leasing of consumer goods. Pawnee funds only commercial equipment.

A key aspect of Pawnee’s business is managing potential risks in order to limit defaults to the greatest extent possible. Pawnee has developed a number of risk management tools and processes which it continually monitors and improves to address changes in its market and in the equipment finance industry.

Management believes that Pawnee is the leading micro and small-ticket funding source available to equipment leasing brokers and lessors in the start-up equipment leasing market in the U.S. and is a well-recognized player in the “B” credit market. Pawnee’s success in its higher risk niche markets is due to Pawnee’s ability to select creditworthy businesses through its proprietary credit analysis matrix and process, and its efficient servicing and collection processes.

The start-up and “B” credit segments of the micro and small-ticket leasing market have historically been, and continue to be, more sensitive to monthly lease payment amounts than to the effective rates of interest charged to lessees.

Pawnee’s business model is different from certain other leasing, equipment finance, consumer, mortgage and finance companies in a number of important respects, including the following:

- Pawnee does not sell its leases, but rather retains its leases for their full term,
- Pawnee’s revenues are derived directly from its leases and are not derived from (and therefore, and more importantly, Pawnee’s revenues are not dependent upon) fees from the sale of its portfolio of leases, and
- not only is there significant geographic diversification (within the United States) within Pawnee’s portfolio of leases, there is also significant diversification in terms of the equipment funded and the industries in which Pawnee’s lessees operate. At December 31, 2009:
 - no state represented more than 9.2% of the number of Pawnee’s total active leases, with the exception of California which represented 11.7%;
 - Pawnee financed over 70 equipment categories, with its five largest categories by volume, being restaurant, auto repair, titled trucks and trailers, beauty salon and construction equipment, which combined accounted for 49.1% of the number of active leases;
 - its lessees operated in over 85 different industry segments, with no industry concentration accounting for more than 15.7% of its number of active leases;
 - no lessee accounted for more than 0.01% of its total lease portfolio; and
 - its largest source of lease originations accounted for 19.8% of its leases in the year ended December 31, 2009, and its ten largest origination sources accounted for 43.2% of its leases.

Pawnee's revenues and fundings are not dependent upon continuously finding third party buyers for its lease portfolio (where demand is driven by factors such as prevailing interest rates and the quality of other available portfolios and other available investments). Rather, Pawnee has a continuing lending facility.

As of December 31, 2009, Pawnee employed approximately 40 full-time equivalent employees, over one-third of whom are dedicated to collection and default remediation.

SHERWAY LP AND LEASE-WIN

Sherway LP, through its Acura Sherway dealership, sells new Acura brand vehicles and related automobile services and products, and also sells used vehicles of various brands.

Lease-Win had 876 leases in its portfolio under administration with remaining scheduled lease payments totaling approximately \$20.2 million as at December 31, 2009. As of September 1, 2008, Lease-Win ceased originating new leases other than extensions with existing customers and a very small volume of leases on behalf of one originator, until the contract with that one originator terminated in February 2009. Virtually all of Lease-Win's leases are open-ended leases, which limits Lease-Win's exposure to losses where the fair market value of a leased vehicle is less than its residual value at the end of the lease term.

The Fund's automotive business follows a seasonal pattern, with revenue and net earnings traditionally being significantly lower in the first quarter than in other quarterly periods.

MANAGEMENT'S DISCUSSION AND ANALYSIS

The following management's discussion and analysis ("MD&A") is a review of the financial condition and results of operations of Chesswood Income Fund ("Chesswood" or the "Fund") for the year ended December 31, 2009. This discussion should be read in conjunction with the consolidated financial statements and accompanying notes of the Fund for the year ended December 31, 2009, set forth in the Fund's 2009 Annual Report. The financial statements of the Fund are prepared in accordance with Canadian generally accepted accounting principles ("GAAP"). The fiscal year of the Fund ends on December 31. The date of this MD&A is March 11, 2010.

This discussion contains forward-looking statements. Please see "Forward-Looking Statements" for a discussion of the risks, uncertainties and assumptions relating to these statements. This discussion also makes reference to certain non-GAAP measures to assist in assessing the Fund's financial performance. Non-GAAP measures do not have any standard meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. See "Non-GAAP Measures" for the definition of and reconciliation to GAAP measures of EBITDA, Adjusted EBITDA and Distributable Cash.

All dollar amounts in this MD&A are Canadian dollars, unless otherwise indicated.

Our annual information form in respect of the fiscal year ended December 31, 2009 is available on SEDAR at www.sedar.com, and provides additional information and should be read in conjunction with this report, management's discussion and analysis, financial statements and notes thereto.

FORWARD-LOOKING STATEMENTS

In this report, management makes statements that are considered forward-looking statements. Forward-looking information consists of disclosure regarding possible events, conditions or results that is based on assumptions about future economic conditions and courses of action. Wherever used, the words “may”, “could”, “should”, “will”, “anticipate”, “intend”, “expect”, “plan”, “predict”, “believe”, and similar expressions identify forward-looking statements. These statements reflect management’s current beliefs and are based on information currently available to management, but indicate management’s expectations of future growth, results of operations, business performance, and business prospects and opportunities.

Forward-looking statements should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether, or the times at which, such performance or results will be achieved. Forward-looking statements are based on information available at the time they are made, assumptions made by management, and management’s good faith belief with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in forward-looking statements, historical results or current expectations. The Fund assumes no obligation to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

The Fund operates in a dynamic environment that involves various risks and uncertainties, many of which are beyond the Fund’s control and which could have an effect on the Fund’s business, revenues, operating results, cash flow, distributable cash and financial condition, including without limitation:

- continuing access to required financing;
- continuing access to products to allow us to hedge our exposure to changes in interest rates;
- risks of increasing default rates on leases;
- our provision for credit losses;
- increasing competition;
- increased governmental regulation of the rates and methods we use in financing and collecting on our leases;
- dependence on key personnel; and
- general economic and business conditions.

Readers should also carefully review the risk factors in the Fund’s annual information form filed with various Canadian securities regulatory authorities through SEDAR (the System for Electronic Document Analysis and Retrieval) at www.sedar.com.

KEY PERFORMANCE INDICATORS - PAWNEE

Management regularly evaluates and analyzes key performance indicators, including the following, to more effectively operate Pawnee's business:

Pawnee Portfolio Statistics *(in U.S.\$ thousands except # of leases and %'s)*

	Dec 31 2007	Mar 31 2008	Jun 30 2008	Sep 30 2008	Dec 31 2008	Mar 31 2009	June 30 2009	Sep 30 2009	Dec 31 2009
Number of leases outstanding (#)	7,265	7,088	6,977	6,899	6,980	7,059	7,021	7,134	7,092
Gross lease receivable ("GLR") (1)	\$107,163	\$103,522	\$100,139	\$97,921	\$101,324	\$104,037	\$103,896	\$105,225	\$104,156
Residual receivable	\$13,623	\$13,391	\$13,201	\$12,970	\$13,066	\$13,261	\$13,035	\$13,018	\$12,914
Net investment in leases, before allowance	\$82,580	\$80,162	\$77,867	\$76,303	\$78,558	\$80,620	\$80,631	\$81,283	\$80,637
Security deposits	\$9,795	\$9,486	\$9,200	\$8,975	\$9,022	\$9,142	\$9,038	\$9,223	\$9,192
Allowance for doubtful accounts	\$7,612	\$8,998	\$9,788	\$10,604	\$11,150	\$11,461	\$11,658	\$11,688	\$11,674
Over 31 days delinquency (% of GLR) (2)	6.88%	6.31%	6.29%	7.62%	6.90%	6.34%	5.88%	6.44%	6.23%
Net charge-offs for the three-months ended	\$2,285	\$3,053	\$2,619	\$2,648	\$2,827	\$3,091	\$3,083	\$2,695	\$2,793
Provision for credit losses for the three-months ended	\$2,789	\$4,439	\$3,408	\$3,465	\$3,373	\$3,402	\$3,275	\$2,720	\$2,779

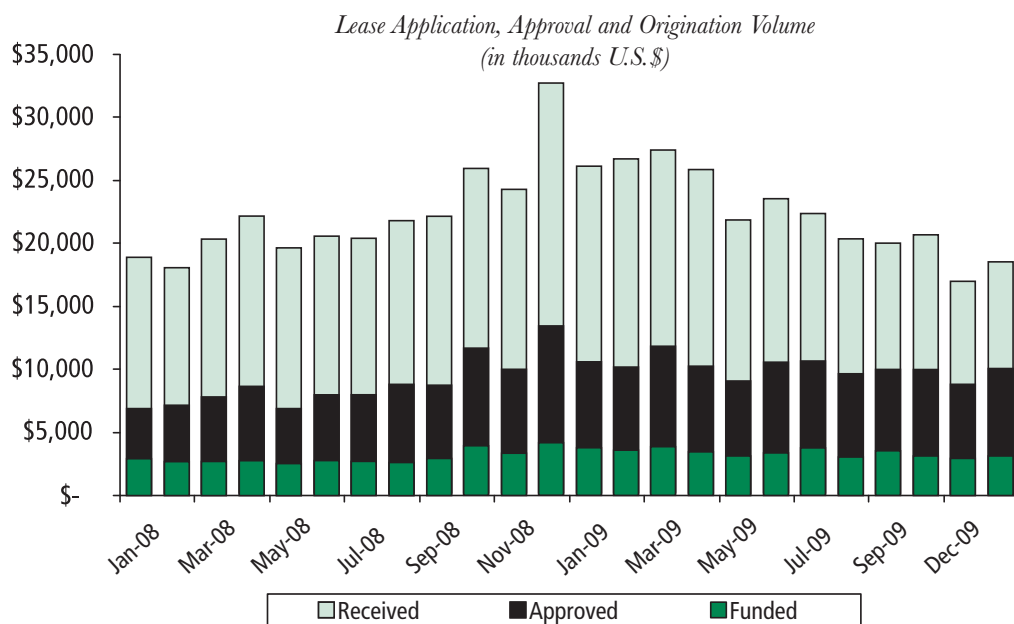
Notes:

(1) Excludes residual receivable

(2) Over 31-days delinquency includes non-accrual gross lease receivables. Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due and charges-off leases when they become 154 days contractually past due, unless information indicates that an earlier cessation of income recognition and/or charge-off is warranted.

Lease Application, Approval and Origination Volume

Management regularly reviews lease application, lease approval and lease origination volumes, for trends that may indicate changes in the economic or competitive landscape that may necessitate adjustments in Pawnee's approach to doing business in its market segment. Pawnee also uses this data in its forecasting and budgeting process. Management reviews application approval data to analyze and predict shifts in the credit quality of Pawnee's lease applicants, and looks at individual broker approval rates to determine whether a broker is submitting applications that meet Pawnee's credit criteria. Pawnee refers to total lease originations as a percentage of leases approved as the "closing ratio". Pawnee tracks and reviews the closing ratio to aid management in determining the efficiency and effectiveness of Pawnee's origination processes. Deterioration in any of these key metrics will usually result in a more detailed review, which may include review of broker, industry or equipment type, equipment cost, or geographic areas for specific results.



From September 2008 through March 2009, Pawnee's application flow was higher than normal as a result of a market "correction". During this time, many of its competitors left the market due to a variety of competitive reasons including: lack of funding, return to their core markets, and poor performance.

Asset Quality

Pawnee is a niche specialty leasing company that is focused on doing business with commercial enterprises that are not usually considered by conventional financing sources and that generally have a higher risk profile. This exposes the firm to a greater risk level; however management has built an operating model that is based on managing this risk. As a result, Pawnee has been able to generate greater margins with lower volume than many typical lease or finance companies.

Risk management begins with carefully selecting which independent brokers Pawnee does business with. All brokers must have personal credit profiles acceptable to Pawnee, industry references and preferably have been active in the equipment finance industry for a minimum of one year. Two regional marketing managers are responsible for training and for developing a knowledge base with new and existing brokers regarding Pawnee's underwriting policies and procedures. This training process is very important in ensuring that neither the broker nor Pawnee spend extraordinary time in reviewing and handling applicants that can't meet Pawnee's basic qualifications. The managers are also responsible for monitoring the brokers for credit application review and closing efficiencies, including applications submitted, approved and ultimately funded.

The Pawnee credit process is not the automated scoring procedure typical of high volume equipment finance companies. A credit analyst reviews each application and manually completes a proprietary credit matrix, which is used as a guide for reaching a prudent credit decision. The matrix is designed to ensure that all of Pawnee's analysts are consistent in their review of applications. Analysts are available to directly assist brokers submitting lease applications and communicate credit decisions, including what would make an applicant more likely to be approved. Four basic principles underscore all credit decisions: (i) all business owners must personally guarantee the lease and must therefore submit their personal credit information for consideration; (ii) all scheduled lease payments must be paid through direct debit; (iii) all leases must be on Pawnee's standard proprietary lease documentation; and (iv) all leases assigned to Pawnee must be approved by Pawnee in accordance with the same criteria used in originating its own leases.

Pawnee's credit matrix undergoes continual review by management, in addition to periodic assessment by outside professionals with statistical expertise.

Operating Efficiency

Pawnee manages operating performance using a comprehensive budgetary review process. Included in this review are line-item-level comparisons of revenues and expenses to budget and trend data for the period then ended. If management finds there is a significant or unusual variance from budget or expectations, management will review the variance in detail and take corrective action, if necessary. Management focuses its attention on significant changes from projections and takes appropriate action, as necessary.

Pawnee's static pool loss analysis measures lease loss performance by identifying a finite pool of lease originations and segmenting this pool into discrete quarterly or annual vintages according to when the leases were originated. Poorly performing brokers, geographic areas, equipment types and industries are reviewed in more detail to determine if there is a systematic or other identifiable cause on which corrective action can be taken. For example, if management determines that Pawnee has unusually high losses on leases for a particular type of equipment, management may raise the minimum required credit matrix score for those leases to be approved or stop originating leases of that equipment type altogether.

Collections

The ability to efficiently service and collect on leases is critical in achieving appropriate profit margins and stable cash flows, especially in Pawnee's markets. Management of Pawnee recognizes the importance of the ability to collect on leases and, as such, a great deal of emphasis is placed on the employment and retention of experienced collection personnel. Over one-third of Pawnee's personnel dedicate their activities to the collections process. Pawnee's collections department is structured to systematically and quickly resolve delinquent leases whenever possible, mitigate losses and collect post-default recovery dollars.

Pawnee's collections activities begin when a lease initially becomes delinquent. An account is recognized as delinquent as soon as the direct debit payment is not successfully received on the required due date. When the lease becomes 31 days past due, or earlier if the collector recognizes that the problem is something more significant than a past due payment, the lease is referred to the appropriate

negotiation, repossession/remarketing, bankruptcy or legal specialist on the Advanced Collection team. Pawnee successfully remediates a high percentage of accounts that go initially past due.

The Advanced Collection team's objective is to minimize Pawnee's loss through a combination of collecting payments, writing forbearances, repossessing and selling leased equipment, initiating lawsuits and, most importantly, negotiating settlements. After 154 days of delinquency, or earlier if the Advanced Collection team determines the account is uncollectible, the lease is charged off.

After an account is charged off, it may continue to be handled internally when collection prospects for recovery through a personal guarantor or other remedy are considered good. If not, it is normally assigned to an independent collection agency for additional collection efforts. At this stage in the collections process, the primary sources of recovery are payments on restructured accounts, settlements with guarantors, equipment sales, litigation and bankruptcy court distributions.

Throughout the collections process, Pawnee's repossession/remarketing specialists perform a wide variety of functions, including acting on repossession requests from any collector, managing third-party vendors that perform repossession activities, working with remarketers to establish and approve the selling price on all repossessed equipment, and selling equipment on behalf of Pawnee.

KEY PERFORMANCE INDICATORS – SHERWAY LP

Management monitors and analyzes a number of key indicators of the Acura Sherway dealership's operations, by profit centre/department. One key indicator for each department is the level of gross margins being generated - on a per unit and total volume basis. This measure, along with other metrics that may vary amongst departments, as applicable, is monitored daily, weekly and monthly. The analyses of these various metrics allows management to react quickly to trends, concerns and opportunities in each department, on a daily, weekly and/or monthly basis.

INTER-COMPANY DEBT EXCHANGED FOR EQUITY

Pawnee is a wholly-owned subsidiary of Chesswood U.S. Acquisition Co Ltd. ("U.S. Acquisitionco"). The Fund holds its economic interests in U.S. Acquisitionco (and thereby, its economic interests in Pawnee) through the ownership (by Chesswood Holdings Ltd., a wholly-owned subsidiary of the Fund) of all of the Class A common shares of U.S. Acquisitionco.

Prior to December 30, 2009 the Fund held its economic interests in U.S. Acquisitionco (and thereby, its economic interests in Pawnee) through (i) the ownership (by Chesswood Holdings Ltd.) of all of the Class A common shares of U.S. Acquisitionco and (ii) a U.S.\$33.5 million subordinated promissory note issued by U.S. Acquisitionco to Chesswood Holding Limited Partnership (the "Holding LP") (the sole limited partner of which is wholly-owned by the Fund) (the "Note"). As such, to the extent that the covenants under Pawnee's credit facility allowed, profits of Pawnee prior to January 1, 2010 moved-up to the Fund through interest payments on the Note and (in periods where further funds could be paid up) through dividends paid on the Class A common shares of U.S. Acquisitionco. Amounts available to flow up to the Fund from Pawnee are limited by various covenants in Pawnee's senior credit facility, and compliance with such covenants is determined in accordance with U.S. GAAP. As the Note was subordinated to such senior credit facility, and given the importance of the credit facility to Pawnee's ongoing operations, it was in the best interests of the Fund and its subsidiaries that the obligations of U.S. Acquisitionco under the Note not result in any non-compliance by Pawnee (which is consolidated with U.S. Acquisitionco for purposes of Pawnee's senior credit facility covenants) of its financial covenants under its senior credit facility.

As previously announced by the Fund, and as described above, the amounts which could flow-up to the Fund from Pawnee in 2008 and 2009 were reduced due to lower net income in those years, compared to 2007, resulting in decreased distributions to the Fund's unitholders. In order to ensure that the terms of the Note allowed for compliance with Pawnee's covenants under its senior credit facility, the Holding LP provided waivers to U.S. Acquisitionco as to payment of interest under the Note in respect of 2008 and 2009 in excess of levels permitted to be paid under Pawnee's senior lending facility covenants. The waivers, therefore, provided consistency of the interest obligations under the Note with the amounts of interest which could actually be paid.

The waiver and adjusted resultant interest paid required U.S. Acquisitionco to make large adjustments to the interest expense and principal amount of the Note on its financial statements, in order to comply with the requirements of U.S. GAAP. These large U.S. GAAP adjustments on the year-end financial statements were of a non-cash nature and eliminated in the Fund's consolidated financial statements. These adjustments also required the waiver of U.S. Acquisitionco's lenders and an amendment to the credit facility, as

reported previously. As a result of this and primarily due to the pressure these adjustments exerted on U.S. Acquisitionco's EBIT to interest bank covenant, the Note was exchanged for equity on December 30, 2009.

More specifically, the Note, issued by U.S. Acquisitionco to the Holding LP, was transferred by the Holding LP to its subsidiary Chesswood Holdings Ltd. on December 30, 2009. Chesswood Holdings Ltd. in turn converted the Note to paid-in-capital of U.S. Acquisitionco, also on December 30, 2009, thereby exchanging the debt for equity before year-end.

Commencing in 2010, to the extent that the covenants under Pawnee's credit facility allow, profits of Pawnee will flow-up to the Fund through dividends paid on the Class A common shares of U.S. Acquisitionco.

When the note was exchanged for equity on December 30, 2009, the deferred interest payable established in 2008 and 2009 required by GAAP (which eliminated on consolidation) was reversed and so was the future tax asset (which did not eliminate on consolidation), resulting in an increase in the income tax provision and future taxes payable on December 30, 2009. The increase in the income tax provision and future taxes payable totaled \$1.8 million ("tax effect on exchange of inter-company debt to equity"); of which approximately \$1.2 million related to 2008 and the remaining \$625,000 related to reduced tax expense reported in the first nine-months of 2009.

NON-GAAP MEASURES

The Fund provides non-GAAP measures as supplementary information. Management believes EBITDA, Adjusted EBITDA and distributable cash are useful measures in evaluating the performance of the Fund and in determining whether to invest in units of the Fund ("Fund Units"). Specifically, management views distributable cash as an operating performance measure, as it is a measure generally used by Canadian income trusts as an indicator of financial performance. As the Fund will distribute a significant portion of its distributable cash on an on-going basis, and since EBITDA and Adjusted EBITDA are metrics used by many investors to compare issuers on the basis of the ability to generate cash from operations, management believes that, in addition to net income (loss), EBITDA and Adjusted EBITDA are useful supplemental measures from which to make adjustments to determine distributable cash.

EBITDA, Adjusted EBITDA and distributable cash are not earnings measures recognized by GAAP and do not have standardized meanings prescribed by GAAP. Therefore, EBITDA, Adjusted EBITDA and distributable cash may not be comparable to similarly titled measures presented by other issuers. Investors are cautioned that EBITDA, Adjusted EBITDA and distributable cash should not be construed as an alternative to net income (loss) determined in accordance with GAAP as indicators of Chesswood's performance or to cash flows from operating, investing and financing activities as measures of liquidity and cash flows.

Definitions of EBITDA and Adjusted EBITDA

"EBITDA" is defined as net income (loss) adjusted to exclude interest, income taxes, depreciation and amortization.

"Adjusted EBITDA" is defined as EBITDA adjusted for (i) interest on leasing and vehicle credit lines, (ii) non-cash gain (loss) on interest rate swaps, (iii) non-cash unrealized gain (loss) on foreign exchange, (iv) elimination of the effects of Accounting Guideline 12 of the Canadian Institute of Chartered Accountants (which is described in Accounting for the Securitization of Leases and Off-Balance Sheet Arrangements under Critical Accounting Policies and Estimates) from Lease-Win's results to provide for a constant yield basis of revenue recognition over the term of Lease-Win's securitized leases, (v) non-cash unit compensation expenses, and (vi) the non-cash loss on sale of property and equipment. See "Distributable Cash" for a reconciliation of EBITDA and Adjusted EBITDA to net income.

DISTRIBUTABLE CASH

Distributable cash is not a defined term under GAAP, but is derived from Adjusted EBITDA, which in turn is derived from net earnings, which is a measure recognized under GAAP. Management believes that distributable cash is a useful supplemental measure of performance as it provides investors with an indication of the amount of cash available for distribution to unitholders. Distributable cash should not be used as an alternative to using net income as a measure of profitability or as an alternative to the statement of cash flows.

Management of the Fund calculates distributable cash, using an operations approach, as the aggregate amount the Fund's subsidiaries can distribute up to the Fund in compliance with their bank covenants, are based on GAAP (or U.S. GAAP) net income with a few adjustments. Management believes that cash flows from operations is not an appropriate measure from which to derive distributable cash for the Fund because normal day-to-day lease financing transactions are required to be grouped under financing and investing activities in accordance with GAAP and therefore cash flows from operations does not reflect these core activities. Management believes that by calculating distributable cash with reference to, and providing a reconciliation of distributable cash with, net income, the Fund's financial disclosure provides the most transparent evaluation of the Fund's performance, being the income generated by the Fund's operating entities which can actually be used for distribution. Our method of calculating distributable cash may not be comparable to similarly titled items reported by many other issuers but is intended to provide greater transparency in the circumstances of the Fund.

	For the three-months ended				For the year-ended December 31, 2009
	March 31, 2009	June 30, 2009	September 30, 2009	December 31, 2009	
<i>(\$ thousands except per unit amounts)</i>					
Net income (loss)	\$556	\$2,142	\$691	(\$324)	\$3,065
Interest expense	1,185	1,075	818	792	3,870
Income tax provision ⁽²⁾	165	141	568	2,370	3,244
Amortization expense	210	235	198	194	837
EBITDA ⁽¹⁾	2,116	3,593	2,275	3,032	11,016
Foreign exchange loss (gain)	92	(499)	53	(51)	(405)
Interest rate swap mark-to-market (gain) loss	(79)	(447)	16	(222)	(732)
Unit-based compensation expense	-	8	107	113	228
Elimination of AcG-12 in Lease-Win	112	72	55	63	302
Interest on leasing lines	(1,099)	(988)	(731)	(705)	(3,523)
Adjusted EBITDA ⁽¹⁾	1,142	1,739	1,775	2,230	6,886
Income Taxes - Pawnee ⁽²⁾	(165)	(141)	(568)	(1,331)	(2,205)
Amortization expense – Pawnee	(21)	(20)	(22)	(25)	(88)
Capital expenditures	(23)	(289)	(53)	(47)	(412)
Interest on long-term debt	(78)	(79)	(79)	(79)	(315)
Distributable cash ⁽¹⁾	\$855	\$1,210	\$1,053	\$748	\$3,866
 Total distributions declared to unitholders	 \$636	 \$634	 \$751	 \$743	 \$2,764
Distributions declared per unit	\$0.075	\$0.075	\$0.090	\$0.090	\$0.330

(1) EBITDA, Adjusted EBITDA and Distributable cash are non-GAAP measures. See "Non-GAAP Measures" for a definition of EBITDA, Adjusted EBITDA and Distributable cash.

(2) When the inter-company note was exchanged for equity on December 30, 2009 (discussed above under the heading "Inter-Company Debt Exchanged for Equity"), the deferred interest payable established in 2008 and 2009 required by GAAP (which eliminated on consolidation) was reversed and so was the future tax asset (which did not eliminate on consolidation), resulting in an increase in the income tax provision and future taxes payable on December 30, 2009. The 2009 increase in the income tax provision and future taxes payable totaled \$1.8 million ("tax effect on exchange of inter-company debt to equity"); of which approximately \$1.2 million related to recovery of income taxes booked in Q4-2008 and the remaining \$625,00 related to reduced tax expense reported in the first nine-months of 2009.

On July 6, 2007, the Canadian Securities Administrators amended National Policy 41-201 - Income Trusts and Other Indirect Offerings. The revised policy is intended to promote further transparent disclosure for investors with respect to presentation of distributable cash. On July 18, 2007, the Canadian Institute of Chartered Accountants ("CICA") issued its interpretive release "Standardized Distributable Cash in Income Trusts and Other Flow-Through Entities: Guidance on Preparation and Disclosures".

This interpretive release provides guidance on reporting Standardized Distributable Cash in the MD&A of income trusts and other flow-through entities. It supplements the non-GAAP financial measures discussion provided in CICA's "Canadian Performance Reporting Board (CPRB) 2004 publication Management's Discussion and Analysis: Guidance on Preparation and Disclosure". Although this guidance related to disclosure of distributable cash has been issued, a range of alternative disclosures and definitions persist in practice. Other income trusts and the investment community employ various definitions and calculations of distributable cash and the related distribution percentage that can produce significantly differing results.

Canadian Securities Administrators Notice 52-306 – Non-GAAP Financial Measures and National Policy 41-201 concluded that distributable cash is, in all circumstances, a cash flow measure, and that distributable cash is fairly presented only when reconciled to cash flows from operating activities as presented in the issuer's financial statements. Although, for the reasons detailed above, management does not believe that reconciliation of distributable cash to cash flows from operating activities is as useful a presentation in the circumstances of the Fund as the reconciliation of distributable cash to net income, a reconciliation to cash flows from operating activities is presented below. To arrive at distributable cash various adjustments, all of which are derived from actual financial results, are made to cash generated from operating activities, details of which are as follows:

Cash Flow Available for Distribution

(\$ thousands)	For the three-months ended December 31,		For the year ended December 31,	
	2009	2008	2009	2008
Cash provided by operating activities	\$2,990	\$2,719	\$27,496	\$20,407
Less: Non-cash items added back to cash provided by operating activities due to bank covenant restrictions (a):				
Accretion expense on lease financing (a)	(27)	(51)	(142)	(189)
Gain on sale of leased vehicles	107	120	408	467
Provision for credit losses (a)	(3,558)	(4,816)	(16,809)	(18,610)
Recovery of income taxes (a)	(242)	974	(1,286)	(817)
Recovery of income taxes – exclude non-cash taxes relating to Canadian automotive operations and non-cash future tax asset relating to the Fund	(122)	(535)	(122)	(383)
Amortization relating to Pawnee (a)	(25)	(24)	(88)	(80)
Subtotal	(\$877)	(\$1,613)	\$9,457	\$795
Less: Non-cash items adjusted for in cash provided by operating activities relating to AcG-12 at Lease-Win (b):				
Unrealized gain on sale of lease receivables (b)	-	(75)	8	300
Impairments of retained interest in securitizations (b)	108	22	410	611
Amortization of securitization servicing liability (b)	34	53	159	252
AcG-12 impact (b)	63	319	302	335
Lease-Win's net leasing revenue on securitized leases (b)	205	319	879	1,498
Subtotal	(\$672)	(\$1,294)	\$10,336	\$2,293
Less: Changes in non-cash working capital items relating to operations (c)				
Accounts receivable (d)	(337)	(664)	(260)	(2,060)
Inventories (e)	2,154	2,511	(1,368)	494
Prepaid and other assets (f)	(40)	148	(214)	263
Prepaid income taxes (f)	(824)	1,232	(4,128)	3,621
Accounts payable and accrued liabilities (f)	514	563	(88)	335
Subtotal	\$795	\$2,496	\$4,278	\$4,946
Capital expenditures (g)	(47)	(37)	(412)	(75)
Cash flow available for distribution	\$748	\$2,459	\$3,866	\$4,871

(a) Pawnee's dividends issued up to the Fund are limited to compliance with all bank covenants and may not exceed 95% of Pawnee's consolidated net income, as determined in accordance with U.S. GAAP, excluding mark-to-market adjustments for interest rate swaps, thus there are a number of non-cash items on the Statement of Cash Flows that cannot be considered in the calculation of cash flow available for distribution.

(b) Under GAAP, the Consolidated Statement of Cash Flows deducts non-cash items relating to Lease-Win leases that are securitized and accounted for using AcG-12, but does not consider any adjustment for the actual effective yield interest earned on the securitized leases during the period, less any interest paid to the securitization company.

(c) Changes in non-cash working capital items - various working capital items, including but not limited to the timing of receivables collected and payment of payables and accruals, can have a significant impact on the determination of cash flow available for distribution. Accordingly, management excludes the impact of changes in non-cash working capital items to remove the resulting variability of including such amounts in the determination of cash flow available for distribution. As well, based on bank covenants, the subsidiaries are unable to adjust for these non-cash working capital changes to calculate cash flow that they can send up to the Fund. Even though this is included in cash provided by operations on the Consolidated Statement of Cash Flows per GAAP, it should not be included to calculate cash flow available for distribution as a result of the bank covenants. Realized changes in working capital are typically funded from excess cash flow or the Fund's subsidiaries' credit facilities.

(d) The accounts receivable balance principally relates to the Acura Sherway dealership and includes amounts due from the manufacturer for financing contracts in transit, which are typically collected within seven to ten days, and are usually at their highest levels at month end. Vehicle receivable balances fluctuate throughout the year based on seasonality, and sales volumes of the industry. Any fluctuation is temporary in nature and is typically funded from existing working capital at the dealership or the dealership's credit facilities. There is no impact on cash flow available for distribution.

(e) Inventory balances, comprised predominantly of vehicles at the automotive operations also fluctuate throughout the year based on seasonality, sales volumes and market conditions. Vehicle inventory is financed through vehicle financing credit facilities. The changes in the vehicle financing credit facilities are included in financing activities on the Consolidated Statements of Cash Flows. Any fluctuation in inventory is typically offset by fluctuations in vehicle financing or existing working capital at the dealerships. There is no impact on cash flow available for distribution.

(f) The prepaid expenses and other assets are not expected to change significantly and the changes in prepaid expenses and other assets are typically funded from existing working capital at the subsidiaries or the subsidiaries' credit facilities. Management does not expect changes in accounts payable and accrued liabilities to be significant, and changes in accounts payable and accrued liabilities are typically funded from existing working capital or the Fund's subsidiaries' credit facilities.

(g) The Fund's operating businesses do not regularly require significant capital asset expenditures or depend on capital-intensive operations. Annual capital expenditures can typically be funded by excess cash flow from operations. In July 2009, the Fund's U.S. subsidiary, Pawnee Leasing Limited completed its conversion to a new management operating system, generating the majority of the capital expenditures noted above.

Management believes that adjusting for certain non-cash items added back to net income, and non-cash working capital items is necessary to provide a more meaningful understanding of sustainable cash flows as shown in the table entitled Cash Flows Available for Distribution. These adjustments relating to non-cash items are known and somewhat predictable in nature.

In accordance with National Policy 41-201, the following table compares both cash generated from operating activities and net income to distributions paid to unitholders:

(\$ thousands)

	For the three-months ended December 31,		For the year ended December 31,	
	2009	2008	2009	2008
Cash provided by operating activities	\$2,990	\$2,719	\$27,496	\$20,407
Net income	(\$324)	\$936	\$3,065	(\$12,830)
Distributions paid to unitholders	\$732	\$625	\$2,729	\$4,051
Excess of cash provided by operating activities over distributions paid to unitholders	\$2,258	\$2,094	\$24,767	\$16,356
Excess of (shortfall of) net income over distributions paid to unitholders	(\$1,056)	\$311	\$336	(\$16,881)

Cash provided by operating activities is significantly higher than distributions paid to unitholders; the primary reasons for the difference are outlined in the previous table entitled Cash Flow Available for Distribution. The Distributable cash table on page 9 outlines the primary reasons for the differences between net income and Distributable cash.

SELECTED QUARTERLY FINANCIAL INFORMATION

Fiscal 2009

(\$ thousands except per unit figures)

	For the three-months ended				For the year ended
	March 31, 2009	June 30, 2009	September 30, 2009	December 31, 2009	December 31, 2009
Revenue	\$16,408	\$21,698	\$20,783	\$19,110	\$77,999
Gross profit	9,930	10,040	8,779	9,067	37,816
Income before tax, and gain (loss) on foreign exchange and interest rate swaps	734	1,337	1,328	1,773	5,172
Income before tax	721	2,283	1,259	2,046	6,309
Income tax provision (3)	165	141	568	2,370	3,244
Net income (loss)	556	2,142	691	(324)	3,065
Basic and diluted income (loss) per unit	\$0.07	\$0.25	\$0.08	(\$0.04)	\$0.36
Total assets	149,563	133,511	121,410	118,791	118,791
Total long-term financial liabilities	80,641	70,958	65,919	63,637	63,637

Other Data

Adjusted EBITDA (1)	\$1,142	\$1,739	\$1,775	\$2,230	\$6,886
Distributable cash	855	1,210	1,053	748	3,866
Distributions declared	636	634	751	743	2,764
Distributions declared per unit (1)(2)	\$0.075	\$0.075	\$0.090	\$0.090	\$0.330

Fiscal 2008

(\$ thousands except per unit figures)

	For the three-months ended				For the year ended
	March 31, 2008	June 30, 2008	September 30, 2008	December 31, 2008	December 31, 2008
Revenue	\$22,907	\$23,321	\$19,717	\$17,960	\$83,905
Gross profit	9,342	9,422	8,915	9,631	37,310
Income before tax, goodwill impairment and loss on foreign exchange and interest rate swaps	212	1,129	718	628	2,687
Income (loss) before tax	(560)	(13,107)	225	(959)	(14,401)
Income tax provision (recovery) (3)	(307)	479	152	(1,895)	(1,571)
Net income (loss)	(253)	(13,586)	73	936	(12,830)
Basic and diluted income (loss) per unit	(0.03)	(1.59)	0.01	0.10	(1.51)
Total assets	138,978	120,857	121,307	144,524	144,524
Total long-term financial liabilities	69,154	67,199	68,084	77,926	77,926

Other Data

Adjusted EBITDA (1)	\$451	\$1,438	\$1,067	\$1,248	\$4,204
Distributable cash	688	909	815	2,459	4,871
Distributions declared	1,207	1,230	774	598	3,809
Distributions declared per unit (1)(2)	\$0.171	\$0.171	\$0.107	\$0.075	\$0.524

(1) Adjusted EBITDA and Distributable cash are non-GAAP measures. See “Non-GAAP Measures” for the definitions of EBITDA and Adjusted EBITDA. See “Distributable cash” for a description of the calculation methodology for Distributable cash, and for a reconciliation of EBITDA, Adjusted EBITDA and Distributable cash to net income.

(2) Based on weighted average units outstanding during period.

(3) When the inter-company note was exchanged for equity on December 30, 2009 (discussed above under the heading “Inter-Company Debt Exchanged for Equity”), the deferred interest payable established in 2008 and 2009 required by GAAP (which eliminated on consolidation) was reversed and so was the future tax asset (which did not eliminate on consolidation), resulting in an increase in the income tax provision and future taxes payable on December 30, 2009. The 2009 increase in the income tax provision and future taxes payable totaled \$1.8 million (“tax effect on exchange of inter-company debt to equity”); of which approximately \$1.2 million related to recovery of income taxes booked in Q4-2008 and the remaining \$625,000 related to reduced tax expense reported in the first nine-months of 2009.

RESULTS OF OPERATIONS FOR THE YEAR- ENDED DECEMBER 31, 2009 AND 2008

Pawnee's U.S. dollar results for the year-ended December 31, 2009 were converted at 1.142, which was the average exchange rate for the year. The U.S. dollar results for the year-ended December 31, 2008 were converted at 1.066 which was the average exchange rate for the corresponding period.

Revenue from automotive operations totalled \$47.6 million in the year ended December 31, 2009 compared to \$54.9 million in the prior year, a decrease of \$7.3 million or 13.3% year-over-year. New vehicles sales at Acura Sherway decreased by 126 vehicles compared to the prior year, resulting in a decrease of approximately \$6.5 million in revenue. In the first half of 2008, Acura Canada offered unusually strong incentives to consumers, to offset the strength of the Canadian dollar. These incentives generated record new vehicle sales for our dealership in the first half of 2008. Used vehicle revenue at Acura Sherway increased by approximately \$1.2 million year-over-year due to higher used vehicle sales. Revenue generated by Lease-Win was down approximately \$2.0 million year-over-year due to decreases in vehicle sales and leasing income as Lease-Win's wind-down continues.

2009 was expected to be a challenging year for new car sales in Canada, with some experts calling for a decrease in new car sales of at least 25% compared to 2008.

The automotive operations generated \$7.4 million in gross profit for the year ended December 31, 2009 compared to gross profit of \$8.3 million in the prior year, a decrease of \$916,000 or 11.0%. Gross profit at Acura Sherway was down \$333,000 or 5.3% in the year compared to the prior year; predominantly from the decrease in new vehicle sales. Gross profit at Lease-Win was down approximately \$583,000 in the year compared to the prior year.

Direct financing lease income totalled \$25.9 million in the year ended December 31, 2009 compared to \$24.8 million in the prior year; an increase of approximately \$1.1 million year-over-year predominantly due to an increase of \$1.6 million from the change in the foreign exchange rates offset by a decrease of approximately \$485,000 in direct financing lease income.

As a result of the management systems conversion at Pawnee in July 2009, a discrepancy was detected in the accrual income calculation on leases that were modified from their original terms. Pawnee modifies the terms of some of its leases to assist lessees with payment problems, thereby enhancing the company's collection efforts. The old management system was not correctly adjusting income in accordance with the new terms on leases that were modified. The discrepancy relates only to those extended leases modified prior to June 2009 which remain outstanding and have not been written off as uncollectible. The Fund recorded the correction of this discrepancy, for U.S.\$690,000, as a reduction in direct finance lease income in the third quarter. The amount of this discrepancy relating to prior periods was determined to be immaterial. Modified leases which go to maturity or are paid out early by lessees will result in the recognition into income over time of the corresponding amounts of the reduction. By the end of 2009, the majority of this discrepancy was either earned or charged-off.

Ancillary lease and other income totalled \$4.5 million in the year ended December 31, 2009 compared to \$4.2 million in the prior year; an increase of \$298,000 year-over-year predominantly due to the effects of foreign exchange.

Salaries, commissions and benefits totalled \$7.4 million in the year ended December 31, 2009 relatively unchanged from the same period in the prior year. In U.S. dollars, Pawnee's salaries and benefits increased by approximately \$87,000, however with foreign exchange the increase in Canadian dollars was approximately \$330,000. This increase was offset by decreased salaries, commissions and benefits at the Canadian automotive operations of approximately \$546,100 year-over-year due to decreased new vehicle sales and fewer staff at Lease-Win. Compensation expense at the Fund increased by approximately \$228,000 due to the non-cash unit based compensation for trustees, directors and certain senior management.

During the year-ended December 31, 2009, the provision for credit losses totalled \$14.1 million compared to \$15.8 million in the prior year; a decrease of approximately \$1.7 million year-over-year. The \$1.7 million year-over-year decrease is comprised of an increase of \$925,000 due to the change in foreign exchange rates offset by a decrease of \$2.6 million in the provision for credit losses. Pawnee's actual net charge-offs increased by approximately U.S.\$515,000 year-over-year. Pawnee's non-cash increase in allowance for doubtful accounts totalled approximately U.S.\$514,000 in the year-ended December 31, 2009 compared to a non-cash increase of U.S.\$3.5 million in the allowance for doubtful accounts in the year-ended December 31, 2008.

Interest expense on long-term debt totalled \$3.7 million in the year ended December 31, 2009 compared to \$3.8 million in the prior year, a decrease of \$103,000 year-over-year. Lease-Win's interest expense decreased by \$92,000 year-over-year due to the decrease in their lease financing credit facility from 2008; and \$37,000 decrease in interest due to the absence of the mortgage on the property and building that Lease-Win sold in July 2008. Pawnee's interest expense increased by \$8,500 due to a \$208,000 increase in foreign exchange translation, a \$474,000 increase in Pawnee's interest rate swap expense offset by a \$615,000 decrease in Pawnee's interest expense due to the decrease in the lease financing credit facility balance outstanding during 2009 compared to the prior year.

Income before gain and losses on foreign exchange and interest rate swaps totalled \$5.2 million for the year ended December 31, 2009 compared to \$2.7 million in the prior year, an increase of \$2.5 million or 92.6%. Pawnee's income increased \$2.9 million year-over-year predominantly as a result of \$2.6 million decrease in the provision for doubtful accounts and approximately \$350,000 increase due to movement in foreign exchange rates. Income from the Canadian automotive operations decreased by approximately \$176,000 year-over-year; the dealership's income before taxes was down \$149,000 due to decreased sales and Lease-Win's income before taxes was down \$27,000 year-over-year. Overhead from Canadian head office expenses also increased by approximately \$205,000, the majority of which was non-cash unit-based compensation expense for trustees, directors and certain senior management.

The mark-to-market adjustment to revalue the interest rate swaps at Pawnee created a non-cash gain of \$732,000 in the year-ended December 31, 2009 compared to a non-cash loss of \$1.8 million in the prior year, an increase of \$2.5 million in income before taxes year-over-year.

During the first quarter of 2009, the Fund had entered into foreign exchange contracts to manage its exposure to U.S. dollar fluctuations, as significant cash flows are generated in the U.S. However, given the significant change in U.S. – Canadian dollar exchange rates in late May, it was determined that liquidation of the hedge was an appropriate and desirable step. Therefore, the Fund sold its foreign exchange forward contracts on May 29, 2009 and received \$391,000 on settlement; which represents the majority of the \$405,000 of the net gain on foreign exchange reported in the year ended December 31, 2009 compared to \$188,000 in the prior year.

The provision for income taxes for the year ended December 31, 2009 totalled \$3.2 million compared to a recovery of \$1.6 million in the prior year. The \$3.2 million provision for income taxes for the year ended December 31, 2009 includes \$1.2 million (at average 2009 exchange rate) related to the conversion of inter-company debt to equity (see "Inter-Company Debt Exchanged for Equity" above for further discussion). The 2009 \$3.2 million provision for taxes also includes \$481,000 related to the reduction in the Fund's estimated future tax asset; the enacted rates were adjusted to the lowered rates and the future timing differences related to 2011 and beyond were adjusted. The \$1.6 million recovery for income taxes for the year ended December 31, 2008 includes \$1.2 million tax recovery related to non-cash GAAP interest on the inter-company debt that created timing difference in 2008 that were subsequently reversed in 2009.

For the year ended December 31, 2009, the Fund reported consolidated net income of \$3.1 million, or \$0.36 per Fund Unit, compared to a net loss of \$12.8 million or a loss of \$1.51 per Fund Unit, in the year ended December 31, 2008, an increase of \$15.9 million year-over-year. The Fund's loss in 2008 was predominantly as a result of the \$14.8 million goodwill impairment recorded in that year.

RESULTS OF OPERATIONS FOR THE THREE-MONTHS ENDED DECEMBER 31, 2009 AND 2008

Pawnee's U.S. dollar results for the three-months ended December 31, 2009 were converted at approximately 1.0562, which was the average exchange rate for the three-month period. The U.S. dollar results for the three-months ended December 31, 2008 were converted at approximately 1.2118 which was the average exchange rate for the corresponding period.

Revenue from automotive operations totalled \$11.9 million in the three-months ended December 31, 2009 compared to \$9.8 million for the same period in the prior year, an increase of \$2.1 million or 21.4% year-over-year. New vehicle sales at Acura Sherway increased by 38 vehicles and used vehicle sales decreased by 9 during the three-month period compared to the same period in the prior year, and these differences were the predominant reason for the increase of \$2.1 million in Acura Sherway's revenue.

The automotive operations generated \$1.8 million in gross profit for the three-months ended December 31, 2009 compared to \$1.5 million for the same period in the prior year, an increase of \$350,000 or 23.78%. Gross profit at Acura Sherway increased \$58,000 in the

three-months compared to the same period in the prior year. Gross profit from Lease-Win increased by \$292,000 in the three-months compared to the same period in the prior year predominantly due to a \$256,000 increase in the non-cash AcG-12 income in the quarter.

Direct financing lease income totalled \$6.3 million in the three-months ended December 31, 2009 compared to \$7.0 million in the same period in the prior year; a decrease of approximately \$705,000 year-over-year predominantly due to an decrease of \$798,000 from the change in the foreign exchange rates and an increase of \$93,000 in direct financing lease income.

Ancillary lease and other income totalled \$976,000 in the three-months ended December 31, 2009 compared to \$1.2 million in the same period in the prior year and a decrease of \$209,000 year-over-year predominantly due to foreign exchange. In U.S. dollars, Pawnee's ancillary lease and other income decreased approximately \$42,600 in the three-month period compared to the same period in the prior year.

Salaries, commissions and benefits totalled \$1.8 million in the three-months ended December 31, 2009 relatively unchanged from the same period in the prior year. In U.S. dollars, Pawnee's salaries and benefits decreased by approximately \$4,000, however with foreign exchange, Pawnee's salaries and benefits decrease in Canadian dollars was approximately \$112,000. Commissions and benefits at the Canadian automotive operations increased in the three-month period by approximately \$13,000 year-over-year due to increased new and used vehicle sales. Compensation expense at the Fund increased by approximately \$130,800 due to the non-cash unit based compensation for trustees, directors and certain senior management.

During the three-month period ended December 31, 2009, the provision for credit losses totalled \$3.0 million compared to \$4.1 million in the same period in the prior year; a decrease of \$1.1 million year-over-year. The \$1.1 million year-over-year decrease is comprised of a decrease of \$500,000 due to the change in foreign exchange rates and a decrease of \$638,000 in the provision for credit losses. In the three-month period, Pawnee's actual net charge-offs decreased by U.S.\$34,000 year-over-year. Pawnee's non-cash decrease in allowance for doubtful accounts totalled U.S.\$14,000 compared to a non-cash increase of U.S.\$546,000 in the allowance for doubtful accounts in the same period in 2008.

Interest expense on long-term debt totalled approximately \$758,000 in the three-months ended December 31, 2009 compared to \$988,000 in the same period in the prior year, a decrease of \$230,000 year-over-year. Pawnee's interest expense decreased by approximately \$203,000 year-over-year in the three-month period, \$130,000 of the decrease related to the change in foreign exchange rates. Lease-Win's interest expense decreased by \$26,300 year-over-year, due to the absence of the mortgage on the property and building that Lease-Win sold in July 2008.

Income before gains and losses on foreign exchange and interest rate swaps totalled \$1.8 million for the three-months ended December 31, 2009 compared to \$628,000 in the same period of the prior year, an increase of \$1.2 million. The \$1.2 million increase in income is predominantly the result of the \$638,000 decrease in provision for credit losses; \$294,000 decrease in general and administrative expenses at Pawnee; \$188,000 increase in income from the Canadian automotive operations; and \$63,000 decrease in income as a result of an increase in Chesswood overhead expenses predominantly due to non-cash unit based compensation expense for certain trustees, directors and senior management.

The mark-to-market adjustment to revalue the interest rate swaps at Pawnee created a non-cash gain of \$222,000 in the three-months ended December 31, 2009 compared to a loss of \$1.7 million in the same period of the prior year, an increase of \$1.9 million in income before taxes year-over-year.

The provision for income taxes for the three-months ended December 31, 2009 totalled \$2.4 million compared to a recovery of \$1.9 million in the same period of the prior year. The \$2.4 million provision for income taxes for the three-months ended December 31, 2009 includes \$1.8 million related to the conversion of inter-company debt to equity (see page 6 for further discussion). Of the \$1.8 million provision for income taxes, \$1.2 million (at average 2009 exchange rate) relates to reversal of future tax asset recorded in Q4 2008 and \$625,000 relates to reduced tax expense reported in the first nine-months of 2009. The \$1.9 million recovery for income taxes for the three-months ended December 31, 2008 includes \$1.1 million tax recovery related to non-cash GAAP interest on the inter-company debt that created timing difference in 2008 that were subsequently reversed in 2009 (see page 6 for further discussion).

For the three-months ended December 31, 2009, the Fund reported consolidated net loss of \$324,000, or a loss of \$0.04 per Fund Unit, compared to net income of \$936,000, or \$0.11 per Fund Unit in the three-months ended December 31, 2008, a decrease of \$1.3 million year-over-year.

BALANCE SHEET

Total consolidated assets of the Fund at December 31, 2009 were \$118.8 million compared to \$144.5 million at December 31, 2008, a decrease of \$25.7 million. Over sixty percent of the total assets are represented by Pawnee's and Lease-Win's net investments in direct financing lease receivables. The exchange rate on December 31, 2009 was 1.0466 compared to 1.2246 at December 31, 2008. The change in the foreign exchange rates decreased assets by \$19.4 million, thus total assets excluding the foreign exchange impact decreased by \$6.3 million from December 31, 2008. The receipt of \$3.5 million in income tax refunds at Pawnee during 2009 accounted for the large decrease in prepaid income taxes, and lower vehicle inventories at the Canadian automotive dealership accounted for another \$1.4 million decrease in assets.

Cash totalled \$7.6 million at December 31, 2009 compared to \$5.7 million at December 31, 2008, an increase of \$1.9 million. The \$1.9 million increase was the result of \$12.0 million of cash inflow from operations, leasing activities and vehicle financing; \$6.6 million of cash being applied against leasing financing; \$739,000 being used to purchase Fund Units under the Fund's normal course issuer bid; \$412,000 being used for the purchase of equipment; \$391,000 cash being generated on the sale of foreign exchange forward contracts and \$2.7 million in cash distributions paid during the year ended December 31, 2009. As Lease-Win continues its wind down, it is accumulating significant cash balances, a large portion of which will be used to satisfy its tax obligations over the next three years. At December 31, 2009, \$2.6 million (2008 - \$1.5 million) of the Fund's consolidated cash balance represents funds on hand at Lease-Win.

Accounts receivable totalled \$930,000 at December 31, 2009 compared to \$1.2 million at December 31, 2008, a decrease of \$260,000. The accounts receivable balance principally relates to the Acura Sherway dealership and includes amounts due from the manufacturer for financing contracts in transit, which are typically collected within seven to ten days, and are usually at their highest levels at month end. Vehicle receivable balances fluctuate throughout the year based on seasonality, and sales volumes of the industry.

Inventory totalled \$7.2 million at December 31, 2009 compared to \$8.6 million at December 31, 2008, a decrease of \$1.4 million. Vehicle inventory balances at dealerships fluctuate throughout the year based on seasonality, sales volumes and market conditions.

Prepaid expenses totalled \$1.4 million at December 31, 2009. Prepaid personal property taxes paid on behalf of Pawnee's lessees of approximately \$810,000 comprise the majority of the prepaid expenses balance.

Pawnee's prepaid income taxes decreased from \$4.4 million at December 31, 2008 as a result of the receipt of a \$3.5 million tax refund, \$299,000 decrease due to foreign exchange and the estimated refund of \$795,000 due in 2010 has been moved and netted against future income taxes payable and will not be set up as a receivable until the tax return has been filed.

As at December 31, 2009, net investment in leases totalled \$78.2 million compared to \$91.7 million at December 31, 2008, a decrease of \$13.4 million; the decrease was comprised of:

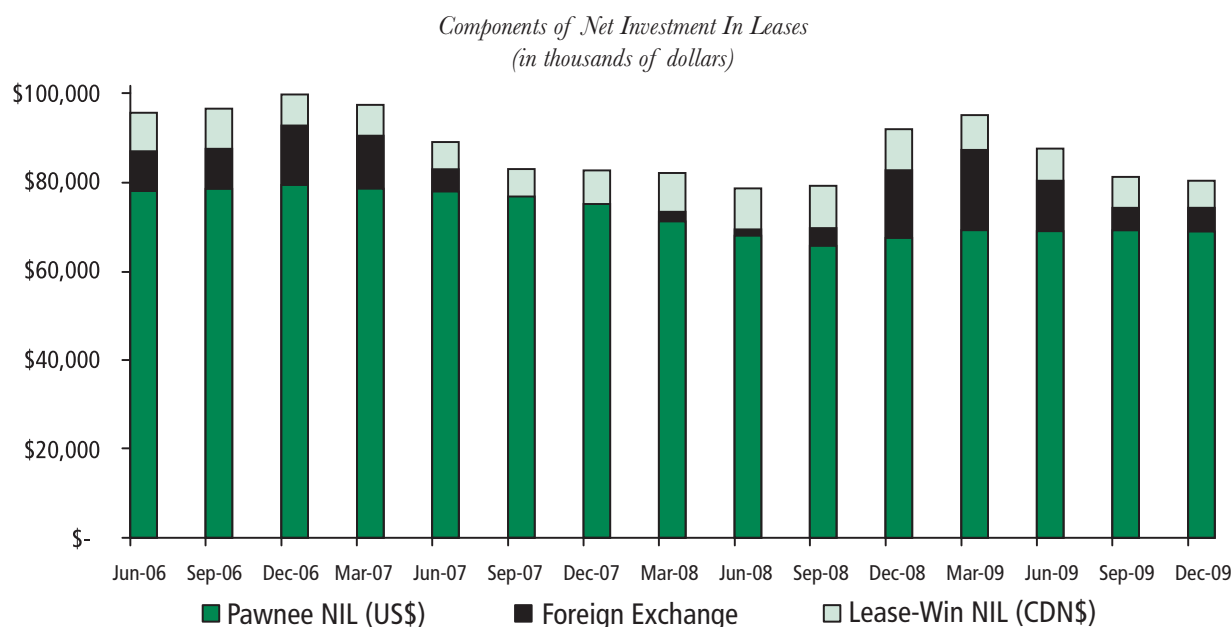
	(\$ thousands)
Decrease in net investment in leases from change in foreign exchange	\$11,999
Increase of 112 leases since December 31, 2008 at Pawnee	(1,333)
Increase of U.S.\$115.43 per lease in the average book value of net investment in leases	(843)
Increase in allowance for doubtful accounts	549
Net decrease in net investment in leases on-balance sheet at Lease-Win	3,072
Total decrease in net investment in leases	<u>\$13,444</u>

The gross lease receivable of leases under administration as at December 31, 2009 was approximately \$129.2 million, compared to \$162.6 million at December 31, 2008. Pawnee's gross lease receivable represented \$109.0 million (U.S.\$104.2 million) of the total gross lease receivable outstanding at December 31, 2009, compared to \$124.1 million (U.S.\$101.3 million) at December 31, 2008.

Lease-Win's gross lease receivable under administration totalled \$20.2 million at December 31, 2009 down from \$38.5 million at December 31, 2008, a decrease of \$18.3 million. As of September 1, 2008, Lease-Win ceased originating new leases other than extensions with existing customers and a very small volume of leases on behalf of one originator, until the contract with that originator terminated in February 2009.

The \$78.2 million in net investment in leases is net of \$12.4 million in allowance for doubtful accounts compared to \$14.0 million in allowance for doubtful accounts at December 31, 2008. At Pawnee, the allowance for doubtful accounts of U.S.\$ 11.7 million represents 16.34% of the net investment in lease receivables less security deposits on hand at December 31, 2009 compared to U.S.\$9.8 million or 14.25% at December 31, 2008. Pawnee has a policy of maintaining an allowance for doubtful accounts, as a percentage of net investment in leases, that is equal to the last twelve-month rolling net charge-off percentage level. Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due, unless information indicates earlier cessation is warranted, and charges-off leases when they become 154 days contractually past due, unless information indicates that an earlier charge-off is warranted.

The chart below shows that the foreign exchange impact of converting Pawnee's U.S.\$ based net investment in leases to Canadian dollars has created the majority of the variance in net investment in leases balance over time. Lease-Win's on-balance sheet net investment in leases comprises a very small portion of the Fund's consolidated balance.



Pawnee NIL = Pawnee's net investment in leases, net of allowance for doubtful accounts in thousands of U.S.\$.

Foreign Exchange = foreign exchange impact of converting Pawnee's U.S.\$ net investment in leases to Canadian \$. The foreign exchange at December 31, 2007 was (\$284,000) and at December 31, 2007 (\$892,000), as the amounts are so small they do not appear on the chart above.

LW NIL = Lease-Win's on-balance sheet net investment in leases in thousands of Canadian \$.

Unlike certain other equipment leasing and finance companies, Pawnee does not sell any of its lease receivables. All receivables originated by Pawnee are retained for their full term. Pawnee funds its leases through a floating rate facility offered by a banking syndicate, as discussed below.

Included in the net investment in lease receivables is \$862,000 in securitized lease receivables at Lease-Win, relating to \$13.1 million in assets under administration, compared to \$26.4 million at December 31, 2008. At December 31, 2009, 71.9% of Lease-Win's gross lease receivable was securitized compared to 78.8% at December 31, 2008, which reflects Lease-Win's decision to self-finance shorter-term leases. Lease-Win has used securitization for funding its leasing activities since July 1997. These securitization transactions have an off-balance sheet component. See "Critical Accounting Policies and Estimates".

In 2009, Pawnee acquired a new leasing management system that keeps track of its portfolio and the accounting thereof. The cost of the new system was approximately \$305,000 and accounts for the majority of the capital expenditures in 2009. None of the Fund's operating businesses require significant on-going capital asset expenditures.

Intangible assets totalled \$8.4 million at December 31, 2009 compared to \$10.6 million at December 31, 2008. The \$2.2 million decrease in intangible assets is comprised of a \$1.6 million decrease as the result of the change in foreign exchange rates and \$601,000 in amortization of broker relationships and back-end systems. As part of the annual review of intangible assets an error in a formula was noted that had existed since May 2006. The framework agreement intangible asset (at the Fund's Sherway LP subsidiary) should have been \$411,000 lower and goodwill should have been \$411,000 higher. The 2008 balance sheet was adjusted to reflect this reclassification. The significant intangible assets of broker relationships and customer relationships do not require any outlay of cash to be maintained, as the creation of lease receivables does not require an outlay of cash, other than commissions, which are separately expensed.

Goodwill totalled \$13.8 million at December 31, 2009 compared to \$18.9 million at December 31, 2008. The decrease in goodwill is due to the movement in foreign exchange rates. Goodwill is typically tested annually for impairment unless certain circumstances arise that would require an assessment prior to an annual review.

	(\$ thousands)
Goodwill Continuity	
Goodwill generated on acquisition of Pawnee	\$40,242
Goodwill generated on acquisition of cars4U Ltd	6,626
	<u>46,868</u>
Adjustment for deferred purchase compensation payment	(96)
Goodwill impairment	(278)
Cumulative foreign exchange adjustment	2,024
Goodwill, December 31, 2006	\$48,518
Goodwill impairment	(16,117)
Cumulative foreign exchange adjustment	(6,427)
Foreign exchange on goodwill impairment	724
Goodwill, December 31, 2007	\$26,698
Goodwill impairment	(14,823)
Reclassification from intangible asset	411
Cumulative foreign exchange adjustment	6,637
Goodwill, December 31, 2008	\$18,923
Cumulative foreign exchange adjustment	(5,147)
Goodwill, December 31, 2009	\$13,776

At June 30, 2008, given a sustained decline in the price of the Fund Units and as a result of the continued impact of the competitive environment on lease originations experienced by Pawnee, the Fund's U.S. commercial equipment leasing subsidiary, and the challenges in the U.S. economy and its effects on charge-offs, the Fund decided to assess the goodwill for impairment. Management believed that these factors were primarily a result of the cycle of Pawnee's industry and the general U.S. economic downturn, and anticipated that Pawnee would return to historical growth rate and earnings patterns. In addition to the assessment of goodwill of the reporting units, management considered the assessment of goodwill impairment based on our unit price. As the unit price continued to be lower than expected, a goodwill impairment of \$14.8 million was recorded at June 30, 2008. As in the prior year, management did not believe the \$1.45 market value of the units at June 30, 2008 represented an accurate measure of the Fund as a whole. Management believed the value of the Fund's operating entities was greater than the market capitalization of the Fund at June 30, 2008. However, at June 30, 2008, the Fund's unit price continued to be lower than expected and, given the continued competitive pressures and increased charge-offs, a non-cash impairment loss of \$14.8 million was recorded at June 30, 2008 in order to reduce goodwill to the estimated fair value.

Vehicle inventory is financed through vehicle financing credit facilities, of which \$6.1 million was outstanding at December 31, 2009 compared to \$7.6 million at December 31, 2008, leaving \$1.1 million of inventory that was self-financed as at December 31, 2009 compared to \$1.0 million of inventory self-financed at December 31, 2008.

Lease financing of \$37.3 million at December 31, 2009 is comprised of:

<i>(\$ thousands)</i>	<u>December 31, 2009</u>	<u>December 31, 2008</u>
Pawnee's credit facility	\$36,186	\$46,535
Lease-Win's credit facility	<u>1,083</u>	<u>3,037</u>
	<u>\$37,269</u>	<u>\$49,572</u>
 Pawnee's credit facility (U.S.\$)	 <u>\$34,574</u>	 <u>\$38,000</u>

The \$10.3 million decrease in Pawnee's lease financing is predominantly due to U.S.\$3.4 million of excess funds applied against the credit facility and a decrease in foreign exchange translation of \$6.6 million. Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million, subject to, among other things, adhering to certain percentages of eligible gross lease receivables, and the maintenance of a minimum debt to tangible net worth ratio.

This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10, 2011.

Lease-Win's floating rate lease financing is the amount financed through a Canadian chartered bank and not securitized. Many of the leases financed through the bank have certain characteristics that make them ineligible for securitization, such as: age of vehicle, length of term, or concentration of leases from certain customers. Lease-Win's lease financing is repaid over the term of the corresponding leases. Lease-Win's credit facility is declining as Lease-Win's lease portfolio gradually winds down as a result of ceasing to originate new leases after September 1, 2008, other than extensions with existing customers.

The majority of the \$9.8 million in customer security deposits relates to security deposits held by Pawnee. Pawnee's primary lease contract requires that the lessee provide two payments as security deposit (not advance payments), which are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted (in which case the deposit is applied against the lease receivable). Historically, a very high percentage of lessees' deposits are either applied to the purchase option of the leased equipment at the end of the lease term or used to offset charge-offs. The approximate \$1.5 million decrease in the security deposit balance from December 31, 2008 is due to a \$1.6 million decrease as a result of foreign exchange conversion, \$71,100 decrease in security deposits at Lease-Win, offset by a \$184,000 increase in security deposits at Pawnee.

Most of Lease-Win's lease receivables are sold on a fully serviced basis. Accordingly, upon each securitization a servicing liability is recorded to recognize the potential reduction in the cash flows receivable by the Fund's automotive leasing operations if an amount was paid by the special purpose entity to a replacement servicer. The estimated fees that would otherwise be payable to a replacement servicer forms the basis of determination of the fair value of the servicing liability that is charged against the gain or loss at the time of recognizing the sale of securitized assets. The \$199,000 in servicing liability would be payable only if Lease-Win was unable to service the lease receivables that have been sold.

Pawnee enters into interest rate swap agreements with its principal lender under its banking facility that provides for payment of an annual fixed rate. In return, Pawnee receives payment of a LIBOR based floating rate amount. Pawnee's bank has the option to terminate the swaps typically one year prior to the maturity date. The interest rate swaps are intended to offset a portion of the variable interest rate risk on the credit facility. At December 31, 2009, the mark-to-market adjustment is a loss of approximately \$1.7 million compared to \$2.8 million at December 31, 2008 and is shown as a liability on the balance sheet.

Effective Date	Notional Amount U.S.\$	Annual Fixed Rate	Maturity date	Bank Call Date
July 2008	15,000,000	4.80%	March 2012	March 2010
November 2008	15,000,000	3.36%	March 2011	March 2010

Pawnee's interest rate swaps are not considered trading instruments as it intends to hold them until termination. Nonetheless, the interest rate swaps do not qualify as a hedge for accounting purposes, and are therefore recorded as a separate derivative financial instrument. Accordingly, the estimated fair value of the interest rate swaps is recorded as a liability on the accompanying consolidated balance sheet. Payments made and received pursuant to the terms of the interest rate swaps and adjustments to the fair value of the interest rate swaps

are recorded as an adjustment to interest expense. The fair value of interest rate swaps is based upon the estimated net present value of cash flows, and does not necessarily reflect the amount that would be required to settle the interest rate swaps.

Subsequent to year-end, Pawnee entered into the following interest rate swaps in addition to the interest rate swaps outstanding at December 31, 2009:

Effective Date	Notional Amount U.S.\$	Annual Fixed Rate	Maturity date
March 28, 2011	15,000,000	3.12%	March 2014
March 28, 2012	15,000,000	4.00%	March 2015

The \$3.5 million principal amount of convertible debentures (the “Debentures”) were issued by the Fund in exchange for convertible debentures in the same principal amount issued by cars4U Ltd. on February 10, 2003. The Debentures bore interest at the rate of 9% per annum, payable quarterly, and were originally to be due on August 10, 2007. The Debentures were amended so as to provide for an extension of the due date to January 31, 2011. The terms of conversion were amended as well. The Debentures were then convertible into Fund Units (at the holders’ option) at a conversion price of \$3.50 per Fund Unit (the conversion price was previously \$15.58 per Fund Unit). The Fund had the option to convert the Debentures into Fund Units (at the conversion price of \$3.50 per Fund Unit) in the event that the 20-day average price for the Fund Units was at least \$4.40 per Fund Unit. Debentures in the principal amount of \$2.8 million (out of the aggregate \$3.5 million principal amount of the Debentures) were held by trustees of the Fund and/or directors of Chesswood GP Limited (who were previously directors of cars4U Ltd.), which is a 100% owned subsidiary of the Fund. The change in the conversion option was valued at approximately \$80,170.

In January 2010, the holders of the Debentures elected to exercise their conversion rights and were issued an aggregate of 999,997 Fund Units, in accordance with the conversion price of \$3.50 per unit provided in the Debentures.

Future income taxes payable at December 31, 2009 totalled \$12.9 million compared to \$13.2 million at December 31, 2008, a decrease of \$306,000. The decrease in future income taxes payable is the result of \$800,000 decrease due to a portion of Lease-Win’s future tax payable being reallocated to current taxes payable; a \$1.4 million decrease as a result of the change in foreign exchange rates; \$606,000 reduction in Lease-Win future taxes payable predominantly due to lower enacted rates and changes in timing differences, and Pawnee’s estimated refund of \$796,000 due in 2010 has been moved from prepaid income tax receivable and netted against future income taxes payable and will not be set up as a receivable until the tax return has been filed. These reductions in future taxes payable are offset by an \$1.1 million (at December 31, 2009 exchange rate) reversal of a future tax asset recorded in 2008 on the conversion of inter-company debt to equity in 2009 (see “Inter-Company Debt Exchanged for Equity” for further discussion); and Pawnee’s basic future income tax provision of approximately \$2.2 million.

The Fund is subject to United States federal income taxes as Pawnee’s business operates in the United States and subject to Canadian federal and provincial income taxes as Lease-Win and Sherway LP operate in Canada. The structure of the Fund, similar to other cross-border income fund structures, included inter-company debt that generated inter-company interest expense, as described below under “Liquidity and Capital Resources Overview – Financial Covenants, Restrictions and Events of Default”. Taxes payable, and therefore the calculation of income tax expense, have been reduced by this inter-company interest expense. Income taxes in Pawnee and Lease-Win are provided for using the asset and liability method of accounting. This method recognizes future tax assets and liabilities that arise from differences between the accounting basis of the subsidiaries’ assets and liabilities and their corresponding tax basis.

At December 31, 2009, there were 6,762,058 Fund Units, 1,274,601 Class B common shares and 203,936 Class C common shares of U.S. Acquisitionco outstanding, totalling \$73.6 million. The Class B and C common shares of U.S. Acquisitionco were issued as partial consideration for the acquisition of Pawnee and are fully exchangeable at any time for Fund Units, on a one-to-one basis, through a series of steps.

In November 2008, the Fund’s board of trustees approved a normal course issuer bid for the repurchase and cancellation of up to 447,412 of the outstanding Fund Units for the period commencing November 6, 2008 and ending on November 5, 2009. During the year-ended December 31, 2009, under this issuer bid, the Fund repurchased for cancellation 240,500 Fund Units for a total cost of \$610,750 and an average cost of approximately \$2.54 per unit. The book value of the Fund Units is \$9.05 per unit or \$2,176,525 in respect of the units repurchased from January 1, 2009 to November 5, 2009. The excess of book value over purchase price of \$1,565,775 has been credited to contributed surplus.

In November 2009, the Fund's board of trustees approved a normal course issuer bid for the repurchase and cancellation of up to 518,624 of the outstanding Fund Units for the period commencing November 10, 2009 and ending on November 9, 2010. During the year-ended December 31, 2009, under this issuer bid, the Fund repurchased for cancellation 38,000 Fund Units for a total cost of \$133,220 and an average cost of approximately \$3.51 per unit. The book value of the Fund Units is \$9.05 per unit or \$343,900 in respect of the units repurchased from November 2009 to December 2009. The excess of book value over purchase price of \$210,680 has been credited to contributed surplus.

On May 13, 2009, the Fund's unitholders approved the adoption of an equity incentive Plan (the "Incentive Plan"). The Incentive Plan is available to (i) the trustees of the Fund, (ii) the directors of Chesswood GP Limited (the Fund's Administrator), (iii) the officers and employees of the Fund and its subsidiaries (together, the "Fund Entities") and (iv) designated service providers who spend a significant amount of time and attention on the affairs and business of one or more Fund Entities (the "Participants"), all as selected by the board of trustees of the Fund or a committee appointed by the board to administer the Incentive Plan (the "Plan Administrators").

The objective of the Incentive Plan is to encourage increased long term equity participation in the Fund by Participants. The Incentive Plan is intended to facilitate long term ownership of the Fund Units by Participants and to provide Participants with additional incentives by increasing their interest, as owners, in the Fund. As well, the trustees of the Fund believe that the Incentive Plan encourages Participants to remain with the Fund Entities, and also attracts new employees to the Fund.

Awards granted under the Incentive Plan may consist of unit options and restricted units. Each such award is subject to the terms and conditions set forth in the Incentive Plan and to those other terms and conditions specified by the Plan Administrators and memorialized in a written award agreement.

The maximum number of Fund Units issuable under the Incentive Plan is 15% of the issued and outstanding Fund Units at any given time (including for these purposes the 1,479,803 Fund Units issuable upon exchange of Class B and Class C common shares of U.S. Acquisitionco).

On June 23, 2009, options in respect of 530,000 Fund Units were granted to key employees of the Fund. Compensation costs related to options granted to eligible employees are recognized as a charge to earnings over the vesting period, based on the fair value of the options on the grant date. The options granted in June 2009 vest 30% at the end of the first year, another 35% at the end of the second year, and the remaining 35% at the end of the third year. Each option has an exercise price equal to the 10-day volume weighted average price of the Units at the day prior to the day the option was granted. The options expire on the 10th anniversary of the grant date. Included in contributed surplus and salaries and commission expense is \$38,009 relating to the options granted on June 23, 2009. As of December 31, 2009, unrecognized non-cash compensation expense related to non-vested options granted on June 23, 2009 was \$206,026, expected to be recognized over the three-year vesting period.

On June 23, 2009, 175,000 restricted units were also granted. These restricted units vest one year after the grant date. At December 31, 2009 accounts payable and other liabilities included accrued compensation costs relating to the restricted units of \$187,164 (December 31, 2008 - \$0). As of December 31, 2009, unrecognized non-cash compensation expense related to non-vested restricted units granted was \$173,336. The Fund expects to recognize this expense over the next six-months.

At December 31, 2009, the Fund deficit is comprised of a cumulative net loss of \$8.98 million (2008 - \$12.0 million) and cumulative distributions to Unitholders of \$21.3 million (2008 - \$18.5 million).

The Fund's cumulative net loss of \$8.98 million at December 31, 2009 (2008 - \$12.0 million), as shown on the consolidated Statements of Unitholders' Equity, included \$32.4 million in cumulative non-cash goodwill and intangible asset impairment (2008 - \$32.4 million); thus cumulative income before the cumulative goodwill and intangible asset impairment totals \$23.4 million (2008 - \$20.4 million) compared to cumulative distributions to Unitholders of \$21.3 million (2008 - \$18.5 million).

LIQUIDITY AND CAPITAL RESOURCES OVERVIEW

The primary sources of cash for the Fund and its subsidiaries have been cash flows from operating activities, and borrowings under its various subsidiaries' credit facilities. The primary uses of cash for the Fund and its subsidiaries are to fund equipment and vehicle leases, long-term debt principal repayments and distributions to unitholders. The majority of the cash required for the acquisition of the Fund's operating businesses and related costs was raised through the Fund's initial public offering.

The Fund's subsidiaries' objective is to maintain low cash balances, investing any free cash in leases as needed and using any excess to pay down debt on the primary financing facilities. The subsidiaries fund working capital needs, lease originations and growth using advances under credit facilities available when operating cash flow is not sufficient. At December 31, 2009, the Fund's operating units had \$19.5 million in additional borrowings available under various credit facilities to fund business operations.

During the first quarter of 2009, the maximum permitted borrowings under Pawnee's credit facility was voluntarily reduced by U.S.\$5 million to U.S.\$52.5 million and its borrowing rate was increased slightly; however, the credit facility continues to provide significant room for growth and an attractive borrowing rate. Pawnee's borrowings on its credit facility were U.S.\$34.6 million at December 31, 2009.

The Fund itself does not have any credit facility. Each of its operating subsidiaries has a credit facility. These credit facilities are used to provide funding for the subject subsidiary's operations (i.e. to provide financing for the purchase of assets which are to be the subject of leases or to acquire vehicle inventory and support working capital). The credit facilities are not intended to directly fund distributions by the Fund (and these facilities generally limit the amount which can be distributed up to the Fund to the net income of the subject subsidiary).

Cash sources and uses

For the year-ended December 31, 2009

The Fund's operations generated net cash flow from operations of \$27.5 million during the year ended December 31, 2009 compared to net cash flow from operations of \$20.4 million in the year ended December 31, 2008, an increase of \$7.1 million compared to the prior year.

Cash flow generated from operations during the year ended December 31, 2009 includes the cash inflow from the decrease in inventory of \$1.4 million but excludes the \$1.5 million cash outflow from the decrease in short-term vehicle financing. Cash flow generated from operations during the year ended December 31, 2008 includes the cash outflow from the increase in inventory of \$494,000 but excludes the \$789,000 inflow in cash from the increase in short-term vehicle financing.

Thus, cash flow from operations after considering the movement in these short-term working capital items was \$26.0 million in the year-ended December 31, 2009 compared to \$21.2 million in the prior year, an increase of \$4.8 million or approximately 22.6% compared to the prior year. The increase in cash flow year-over-year reflects Pawnee's receipt of approximately \$3.5 million in net tax refunds in 2009.

During the year ended December 31, 2009, investment made in net direct financing leases of \$16.4 million (2008 - \$16.5 million) was offset by financing of \$2.4 million (2008 - \$9.9 million) from proceeds from lease financing and securitization, along with cash received from residual interests in securitizations and security deposits. This resulted in net cash used of \$14.0 million (2008 - \$6.6 million) in the investment of leases prior to payments against lease financing credit facilities, a \$7.4 million increase of net cash used to fund net investment in leases year-over-year.

Pawnee could have utilized its credit facilities further to fund the increase in net investment in leases but had sufficient cash on hand to cover this growth, distributions paid and normal business operations while also allowing Pawnee to apply U.S.\$3.4 million of excess funds against its lease financing credit facility during the year ended December 31, 2009.

Cash flow from operations after considering the vehicle financing and leasing transactions was \$12.0 million in the year ended December 31, 2009 compared to \$14.6 million in the same period of the prior year, a decrease of \$2.6 million or approximately 17.8% primarily due to the \$7.4 million increase in net cash used in funding net investment in leases offset by the increase in cash flow from operations of \$4.8 million.

During the year ended December 31, 2009, cash payments applied to lease financing credit facilities totalled \$6.5 million compared to \$8.8 million during the year ended December 31, 2008. Of the \$6.5 million cash payments toward lease financing credit facilities, \$2.0 million (2008 - \$934,000) was required payments at Lease-Win. The remaining \$4.5 million related to Pawnee applying excess cash (that cannot be sent up to the Fund based on bank covenants) against its line of credit.

Cash flow after payments to lease financing credit facilities totalled \$5.5 million for the year ended December 31, 2009, compared to \$5.8 million in the prior year, a decrease of \$255,000.

During the year ended December 31, 2009, the Fund sold its U.S. dollar foreign exchange forward contracts and received \$391,000 (2008 - \$1.2 million) on settlement.

The Fund repurchased for cancellation 278,500 Fund Units under its normal course issuer bid, for a total cost of \$743,970 (2008 - nil) or approximately \$2.67 per unit, during the year ended December 31, 2009.

Principal payments under long-term debt and capital leases totalled \$nil (2008 - \$31,000) during the year ended December 31, 2009. Capital expenditures totalled \$412,000 (2008 - \$75,000) during the year ended December 31, 2009.

The Fund paid distributions to unitholders in the amount of \$2.7 million during the year ended December 31, 2009 compared to \$4.0 million in the prior year; a decrease of \$1.3 million due to the decrease in distributions per Fund Unit and the reduced number of Fund Units outstanding resulting from repurchases under the Fund's normal course issuer bid.

In total, in the year ended December 31, 2009, there was an increase in cash of \$1.9 million compared to an increase of \$3.3 million in the prior year, a decrease of \$1.4 million.

For the three-months ended December 31, 2009

The Fund's operations generated net cash flow from operations of \$3.0 million during the three-months ended December 31, 2009 compared to net cash flow from operations of \$2.7 million in the three-months ended December 31, 2008, an increase of \$283,000 compared to the same period in the prior year.

Cash flow generated from operations during the three-months ended December 31, 2009 includes the cash outflow from the increase in inventory of \$2.2 million but excludes the \$2.4 million cash inflow from the increase in short-term vehicle financing. Cash flow generated from operations during the three-months ended December 31, 2008 includes the cash outflow from the increase in inventory of \$2.5 million but excludes the \$2.1 million cash outflow from the decrease in short-term vehicle financing.

Thus, cash flow from operations after considering the movement in these short-term working capital items was \$5.4 million in the three-months ended December 31, 2009 compared to \$4.8 million in the same period in the prior year, an increase of \$581,000 or approximately 12.1% compared to the same period in the prior year.

During the three-months ended December 31, 2009, investment in net direct financing leases of \$2.0 million (2008 - \$4.3 million) was offset by financing of \$278,000 (2008 - \$2.4 million) from proceeds from lease financing and securitization, cash received from residual interest in securitizations, and security deposits, resulting in a net usage of \$1.8 million (2008 - \$1.9 million) of cash used in the investment of leases prior to payments against lease financing credit facilities.

Cash flow from operations after considering the vehicle financing and leasing transactions was \$3.6 million in the three-months ended December 31, 2009 compared to \$2.9 million in the same period of the prior year, an increase of \$747,000.

During the three-months ended December 31, 2009, cash payments applied to lease financing credit facilities totalled \$1.1 million compared to \$1.4 million during the three-months ended December 31, 2008. Of the \$1.1 million cash payments toward lease financing credit facilities during the three-months ended December 31, 2009, U.S.\$906,000 of excess cash was applied against Pawnee line-of-credit and \$116,000 (2008 - \$212,000) was required payments at Lease-Win.

During the three-months ended December 31, 2009, under the normal course issuer bid outstanding, the Fund repurchased for cancellation 38,000 Fund Units for a total cost of \$133,220 or approximately \$3.51 per unit. The book value of the Fund Units was \$9.05 per unit or \$343,900 for the repurchased Fund Units.

Capital expenditures totalled \$47,000 (2008 - \$37,000) during the three-months ended December 31, 2009.

The Fund paid distributions to unitholders in the amount of \$732,000 during the three-months ended December 31, 2009 compared to \$625,000 in the same period in the prior year; an increase of \$107,000 due to the increase in distributions per Fund Unit offset by the reduced number of Fund Units outstanding resulting from repurchases under the Fund's normal course issuer bid.

In total, in the three-months ended December 31, 2009, there was an increase in cash of \$1.6 million compared to an increase of \$782,000 in the same period in the prior year.

On January 19, 2010, the Fund announced an increase in the monthly distributions commencing in the first quarter of 2010 from \$0.030 to \$0.035 per Fund Unit. Chesswood's trustees and directors will continue to review the Fund's cash flow and cash position, to determine appropriate changes, if any, to the distribution policy going forward. Given the fluctuations in monthly earnings at Pawnee due to market volatility, it is difficult to project charge-off levels and the resultant cash flow. Chesswood's distributable cash may or may not attain the levels necessary to generate the current level of distributions.

The Fund expects that current operations and planned capital expenditures and ordinary course internal growth for the foreseeable future of its subsidiaries will be financed using funds generated from operations, existing cash, and the funds available under existing credit facilities. The Fund's methodology for calculating distributable cash, which is based on the earnings of its subsidiaries that can be distributed up to the Fund, is subject to the terms of credit facilities which permit distributions based on net income determined in accordance with GAAP (or, in the case of Pawnee, U.S. GAAP). Distributions to date have been funded from operational cash flows (which term is not intended to be a reference to cash flow from operations in the Fund's financial statements, as management believes that cash flow from operations is not an appropriate measure from which to derive or reflect the Fund's distributable cash because normal day-to-day leasing and vehicle financing transactions are required to be grouped under financing and investing activities in accordance with GAAP and therefore cash flows from operations does not reflect these core activities).

The Fund may require additional funds to finance future acquisitions and significant internal ordinary growth initiatives. It will seek such additional funds, if necessary, through public or private equity or debt financings from time to time, as market conditions permit.

Financial covenants, restrictions and events of default

Each of the Fund's operating subsidiaries is subject to bank and/or manufacturer covenants relative to leverage and/or working capital.

Pawnee funds its business primarily through variable rate borrowings and has a revolving credit facility for up to U.S.\$52.5 million which can, subject to certain conditions, be extended to U.S.\$65 million. As of December 31, 2009, Pawnee had used approximately U.S.\$34.6 million of its available borrowing under this facility. Pawnee's ability to access funding at competitive rates through various economic cycles enables it to maintain the liquidity necessary to manage its business, and its ability to continue to access funding is an important condition to its future success. Pawnee is required to purchase fixed interest rate hedges for at least 50% of the total commitment under its credit facility, and as of December 31, 2009 Pawnee has hedged U.S.\$30.0 million, representing approximately 86.7% of the U.S.\$34.6 million outstanding under the credit facility.

Pawnee's secured borrowing agreement has financial covenants and other restrictions with which it must comply in order to obtain continued funding and avoid default. Events of default under these arrangements include a change in control without lender-approval.

Advances on the revolving facility may be drawn at any time, subject to compliance with borrowing base calculations and compliance with the covenants set out therein. As of December 31, 2009, U.S.\$34.6 million was outstanding under the facility and Pawnee had capacity to draw up to and in excess of the U.S.\$52.5 million commitment and remain within the borrowing base under the facility.

Pawnee is restricted in its ability to merge, acquire companies or be acquired, or incur additional debt without lender approval. Furthermore, dividends are limited to compliance with all bank covenants and may not exceed 95% of Pawnee's consolidated net income, as determined in accordance with U.S. GAAP, with a few adjustments, including mark-to-market adjustments for interest rate swaps.

Pawnee is subject to the risk of increases in interest rates as the credit facility used to fund the business operations has a variable interest rate, while the yields on its equipment leases are fixed. Pawnee seeks to mitigate that risk through the use of swap agreements that effectively convert floating rate debt to fixed rates.

If the current variable rate credit facility were to become unavailable and Pawnee was unable to obtain replacement facilities on acceptable terms, or at all, Pawnee may not have access to the financing necessary to conduct business, which would limit its ability to fund operations.

Pawnee is a wholly-owned subsidiary of U.S. Acquisitionco. The Fund holds its economic interests in U.S. Acquisitionco (and thereby, its economic interests in Pawnee) through the ownership (by Chesswood Holdings Ltd) of all of the Class A common shares of U.S. Acquisitionco.

Prior to December 30, 2009 the Fund held its economic interests in U.S. Acquisitionco (and thereby, its economic interests in Pawnee) through (i) the ownership (by Chesswood Holdings Ltd) of all of the Class A common shares of U.S. Acquisitionco and (ii) the U.S.\$33.5 million Note issued by U.S. Acquisitionco to the Holding LP (the sole limited partner of which is wholly-owned by the Fund). As such, to the extent that the covenants under Pawnee's credit facility allowed, profits of Pawnee prior to January 1, 2010 moved-up to the Fund through interest payments on the Note and (in periods where further funds could be paid up) through dividends paid on the Class A common shares of U.S. Acquisitionco. As described above, amounts available to flow up to the Fund from Pawnee are limited by various covenants in Pawnee's senior credit facility, and compliance with such covenants is determined in accordance with U.S. GAAP. As the Note was subordinated to such senior credit facility, and given the importance of the credit facility to Pawnee's ongoing operations, it was in the best interests of the Fund and its subsidiaries that the obligations of U.S. Acquisitionco under the Note not result in any non-compliance by Pawnee (which is consolidated with U.S. Acquisitionco for purposes of Pawnee's senior credit facility covenants) of its financial covenants under its senior credit facility.

As previously announced by the Fund, and as described above, the amounts which could flow-up to the Fund from Pawnee in 2008 and 2009 were reduced due to lower net income in those years, compared to 2007, resulting in decreased distributions to the Fund's unitholders. In order to ensure that the terms of the Note allowed for compliance with Pawnee's covenants under its senior credit facility, the Holding LP provided waivers to U.S. Acquisitionco as to payment of interest under the Note in respect of 2008 and 2009 in excess of levels permitted to be paid under Pawnee's senior lending facility covenants. The waivers, therefore, provided consistency of the interest obligations under the Note with the amounts of interest which could actually be paid.

The waiver and adjusted resultant interest paid required U.S. Acquisitionco to make large adjustments to the interest expense and principal amount of the Note on its financial statements, in order to comply with the requirements of GAAP. These large GAAP adjustments on the year-end financial statements were of a non-cash nature and eliminated in the Fund's consolidated financial statements. These adjustments also required the waiver of U.S. Acquisitionco's lenders and an amendment to the credit facility, as reported previously. As a result of this and primarily due to the pressure these adjustments exerted on U.S. Acquisitionco's EBIT to interest bank covenant, the Note was exchanged for equity on December 30, 2009. (see "Inter-Company Debt Exchanged for Equity" above for further discussion)

More specifically, the Note, issued by U.S. Acquisitionco to the Holding LP, was transferred by the Holding LP to its subsidiary Chesswood Holdings Ltd. on December 30, 2009. Chesswood Holdings Ltd. in turn converted the Note to paid-in-capital of U.S. Acquisitionco, also on December 30, 2009, thereby exchanging the debt for equity before year-end.

Commencing in 2010, to the extent that the covenants under Pawnee's credit facility allow, profits of Pawnee will flow-up to the Fund through dividends paid on the Class A common shares of U.S. Acquisitionco.

Distribution to unitholders

The Fund declared cash distributions during the year ended December 31, 2009 as follows:

Unitholder Record Date	Per Unit
January 31, 2009	\$0.025
February 28, 2009	\$0.025
March 31, 2009	\$0.025
April 30, 2009	\$0.025
May 31, 2009	\$0.025
June 30, 2009	\$0.025
July 31, 2009	\$0.030
August 31, 2009	\$0.030
September 30, 2009	\$0.030
October 31, 2009	\$0.030
November 30, 2009	\$0.030
December 31, 2009	\$0.030
	<u>\$0.330</u>

Distribution policy

The Fund's policy is to pay monthly distributions to unitholders of record on the last business day of each month by the 15th of the following month (or the next business day thereafter if the 15th is not a business day). Unitholder distributions are subject to review and approval by the trustees of the Fund and the board of directors of Chesswood GP Limited.

The Fund's trustees and directors review the Fund's cash flow and cash position on an ongoing basis, to determine any appropriate change to the distribution policy going forward.

On January 19, 2010, the Fund announced an increase in the monthly distributions commencing in the first quarter of 2010 from \$0.030 to \$0.035 per Fund Unit.

Given the fluctuations in monthly earnings at Pawnee due to market volatility, it is difficult to project charge-off levels and the resultant cash flow. Chesswood's distributable cash may or may not attain the levels necessary to generate the current level of distributions.

Minimum payments

The aggregate amount of minimum principal payments required on debt is as follows:

(\$ thousands)	2010	2011	Total
Lease-Win's lease financing (1)	\$1,083	\$-	\$1,083
Pawnee's lease financing credit facility (2)	-	\$36,186	36,186
Convertible debentures (3)	-	3,500	3,500
Total	\$1,083	\$39,686	\$40,769

- (1) \$1.1 million of the long-term debt would only be payable in 2010 if the bank called the loan, which is not anticipated. Otherwise the loan is payable over the term of the underlying leases.
- (2) Pawnee's lease financing credit facility is a line-of-credit, as such the balance can fluctuate. The credit facility matures in 2011. The Fund expects to extend the credit facility with the current lenders or alternative financing will be obtained.
- (3) Subsequent to year-end, the \$3.5 million of the convertible debentures were converted to Fund Units.

OUTLOOK

We are guardedly optimistic about 2010. If the U.S. does not experience a meaningful dip in the economy during the year, we believe that Chesswood is very well positioned to enjoy strong growth in our portfolio size and earnings.

We continue to enjoy the strength that comes from maintaining a strong balance sheet. Whether we are in growth mode as we hope to be in 2010, or in the face of another dip in the economy, our balance sheet strength affords us the ability to manage successfully in either environment.

In Canada, the Federal government's introduction of taxation of income trusts in 2011, which was first announced on October 31, 2006, has impacted upon income trusts generally. The trustees of the Fund and directors of Chesswood GP Limited, working with management and legal, tax and financial advisers, have been considering and continue to consider, the Fund's current structure and any changes or initiatives, which might provide enhanced unitholder value. A number of income trusts have converted, or announced the intention to convert, into corporations. Our trustees and directors are considering whether to propose such a conversion to our unitholders.

RISK FACTORS

An investment in Fund Units entails certain risk factors that should be considered carefully.

The Fund operates in a dynamic environment that involves various risks and uncertainties, many of which are beyond the Fund's control and which could have an effect on the Fund's business, revenues, operating results, cash flow, distributable cash and financial condition. Readers should carefully review the risk factors in the Fund's annual information form filed with various Canadian securities regulatory authorities through SEDAR (the System for Electronic Document Analysis and Retrieval) at www.sedar.com, a summary of which are set out below.

Dependence on Key Personnel

Our operating companies depend to a large extent upon the abilities and continued efforts of their key operating and sales (leasing) personnel and senior management teams.

Relationships with Brokers and Other Origination Sources

Pawnee has formed relationships with hundreds of origination sources, comprised primarily of lease brokerage firms. Pawnee relies on these relationships to generate lease applications and originations. The failure to maintain effective relationships with its brokers and other origination sources or decisions by them to refer leasing transactions to, or to sign contracts with, other financing sources could impede Pawnee's ability to generate lease transactions.

Risk of Future Legal Proceedings

Our operating companies are threatened from time to time with, or are named as defendants in, or may become subject to, various legal proceedings, fines or penalties in the ordinary course of conducting their respective businesses. A significant judgment or the imposition of a significant fine or penalty on an operating company (or on a company engaged in a similar business, to the extent the operating company operates in a similar manner) could have a material adverse impact on our business, financial condition and results of operations, and on the amount of cash available for distribution to our unitholders.

Interest Rate Fluctuations

Our operating companies (and, in particular, Pawnee and Lease-Win) are exposed to fluctuations in interest rates under their borrowings. Increases in interest rates (to the extent not mitigated by interest hedging arrangements) may have a material adverse impact on our businesses, financial condition and results of operations, and on the amount of cash available for distribution to our unitholders.

Pawnee and Lease-Win's leases are written at fixed interest rates and terms. Pawnee and Lease-Win generally finance their activities using both fixed rate funds and floating rate funds. To the extent Pawnee and Lease-Win finance fixed rate leases with floating rate funds, they are exposed to fluctuations in interest rates such that an increase in interest rates could narrow or eliminate the margin between the yield on a lease and the effective interest rate paid by the lessor to finance the lease. While Pawnee enters into interest rate swaps to mitigate rate fluctuation risk, there can be no assurances that these arrangements will be sufficient to fully protect Pawnee against interest rate risks, or that Pawnee will be able to maintain such arrangements on a continuing basis.

Portfolio Delinquencies; Inability to Underwrite Lease Applications

Pawnee's receivables consist primarily of lease receivables originated under leasing programs designed to serve smaller, often owner-operated businesses who have limited access to traditional financing. There is a high degree of risk associated with leasing to such parties. The typical lessee in Pawnee's portfolio is a start-up business that has not established business credit or to a more established business that has experienced some business or personal credit difficulty at sometime in their history. As a result, such leases entail a relatively higher risk and may be expected to experience higher levels of delinquencies and loss levels. Pawnee cannot guarantee that the delinquency and loss levels of its receivables will correspond to the historical levels Pawnee has experienced on its portfolio and there is a risk that delinquencies and losses could increase significantly.

In addition, since defaulted leases and certain delinquent leases can neither be used as collateral under its variable rate financing facilities, higher than anticipated lease defaults and delinquencies could adversely affect Pawnee's liquidity by reducing the amount of funding available to it under these financing arrangements. Furthermore, increased rates of delinquencies or loss levels could result in adverse changes to the terms of future financing arrangements, including increased interest rates payable to lenders and the imposition of more burdensome covenants and increased credit enhancement requirements.

Deterioration in Economic or Business Conditions

Our operating companies' operating results may be negatively impacted by various economic factors and business conditions, including the level of economic activity in the markets in which they operate. To the extent that economic activity or business conditions deteriorate, delinquencies and credit losses may increase. Delinquencies and credit losses generally increase during economic slowdowns or recessions such as that currently being experienced in the United States. As Pawnee extends credit primarily to small businesses, many of Pawnee's customers may be particularly susceptible to economic slowdowns or recessions, and may be unable to make scheduled lease payments during these periods. Unfavourable economic conditions may also make it more difficult for Pawnee and Lease-Win to maintain new lease origination volumes and the credit quality of new leases at levels previously attained. Unfavourable economic conditions could also increase funding costs or operating cost structures, limit access to credit facilities, securitizations and other capital markets or result in a decision by lenders not to extend further credit. Sherway LP, as the operator of a premium brand, new car dealership, could also be negatively affected by deteriorating economic conditions which result in reduced new car sales.

In addition, the leasing industry generally may be affected by changes in accounting treatment for leases, and negative publicity with respect to, among other things, fraud or deceptive practices by certain participants in the industry. Greater governmental scrutiny is also a risk, especially as to the tax treatment of certain transaction structures or other aspects of these transactions that, if changed, could result in additional tax, fee or other revenue to that governmental authority. Any of these factors may make leasing less attractive or diminish the profitability of the existing financing alternatives offered by our operating companies.

Losses from Leases

Losses from leases in excess of Pawnee's or Lease-Win's expectations would have a material adverse impact on our businesses, financial condition and results of operations, and on the amount of cash available for distribution to unitholders.

Changes in economic conditions, the risk characteristics and composition of the portfolio, bankruptcy laws, and other factors could impact Pawnee's actual and projected net credit losses and the related allowance for credit losses. Should there be a significant change in the above noted factors, then Pawnee and Lease-Win may have to set aside additional reserves which could have a material adverse impact on their respective business, financial condition and results of operations and on the amount of cash available for distribution to our unitholders.

Determining the appropriate level of the allowance is an inherently uncertain process and therefore the determination of this allowance may prove to be inadequate to cover losses in connection with a portfolio of leases. Factors that could lead to the inadequacy of an allowance for credit losses may include the inability to appropriately underwrite credit risk of new lease originations, effectively manage collections, or anticipate adverse changes in the economy or discrete events adversely affecting specific leasing customers, industries or geographic areas.

Adverse Events or Legal Determinations in Areas With High Geographic Concentrations of Leases

If judicial or other governmental rulings or actions or interpretations of laws adverse to the leasing business in general or to business practices engaged in by Pawnee, or adverse economic conditions or the occurrence of other significant events such as natural disasters and terrorist attacks, were to occur in a geographic region with a high concentration of leases or equipment leased from

Pawnee, there could be a material adverse impact on our business, financial condition and results of operation, and the amount of cash available for distribution to our unitholders.

External Financing

Pawnee and Lease-Win depend and will continue to depend on the availability of credit (and, for Lease-Win, securitization financing) from external financing sources to continue to finance new leases, refinance existing leases and satisfy their other working capital needs. Pawnee and Lease-Win may be unable to obtain additional financing on acceptable terms or at all. If any or all of their funding sources become unavailable on acceptable terms or at all, or if any of their credit (or, for Lease-Win, securitization) facilities are not renewed or re-negotiated upon expiration of their terms, Pawnee and Lease-Win may not have access to the financing necessary to conduct their respective businesses, which would limit their ability to finance their operations.

Although Pawnee's and Lease-Win's relationships with their lenders are excellent, the current challenges facing financial institutions has resulted in an increased risk that such lenders may elect not to renew these credit facilities for reasons which may be unrelated to Pawnee or Lease-Win.

"Characterization" Risks

If an applicable court or regulatory authority were to make an adverse finding, or take an adverse action on the basis that one of Pawnee's leases is not a true lease, for commercial law, tax law, or other legal purposes, adverse consequences could result with respect to such lease including the loss of preferred creditor status (which would impact upon Pawnee's rights to recover on its claim), limitations on finance changes and other fees that can be enforced, and additional federal, state and other (income or sales) taxes payable by Pawnee.

Defenses to Enforcement of a Significant Amount of Leases

Certain defenses and recovery impediments are more common in micro and small-ticket equipment finance transactions than with respect to equipment finance providers in other segments of the equipment finance industry. Management believes that certain of these risks are sufficiently addressed in Pawnee's existing lease documentation and related business practices. However, there are other risks that Pawnee has not addressed for various reasons, including that certain of these risks are not susceptible to being addressed either at all, or without incurring cost inefficiencies or taking other measures deemed unacceptable by Pawnee's management based on a risk-reward assessment. Pawnee has never experienced any material occurrence of these risks nor have these risks historically had a material adverse impact on Pawnee. However, there is no assurance that these risks will not have a material adverse impact on Pawnee's business, financial condition and results of operations in the future.

Origination, Funding and Administration of Transactions

Pawnee's origination, funding and transaction administration practices could result in certain vulnerabilities in its enforcement rights. For example, certain of Pawnee's leases are assignments of transactions already documented by its lease brokers. Acquiring leases by this "indirect" process subjects Pawnee to various risks, including risks that might arise by reason of the broker's insolvency, administrative inadequacies or fraudulent practices, as well as any third party claims against the broker or its rights with respect to the assigned lease. Any of these broker related risks can impair Pawnee's rights with respect to recovering the rents and/or leased property under its leases. Pawnee has not been involved in any claims or litigation in relation to such risks and Pawnee does not conduct lien searches in the name of, require lien releases from or file financing statements against the lease broker.

If the lessee or broker is the party to whom the vendor of the leased equipment has agreed to sell the leased property at the time of its delivery, then, under applicable commercial law, the lessee or broker, as applicable, may be deemed to have acquired title to the leased property prior to Pawnee's having funded the transaction. It has not been Pawnee's practice to ensure that the title to the leased property has not already passed or to obtain assurances that it is acquiring good title to that property free of liens and other third party claims. The manner in which Pawnee purchases the leased equipment is typical in this market segment, especially with respect to similarly situated equipment financing providers. Pawnee has not yet faced any meaningful challenge or adverse consequence from this practice, but there can be no assurance that such a challenge or consequence will not occur in the future.

In most circumstances where the leased equipment is less than U.S.\$15,000 (or U.S.\$10,000 if for a home business), Pawnee's practice of requiring only a verbal confirmation that the leased property has been delivered and irrevocably accepted under the subject lease, and/or inspecting the leased property to confirm the same, could make Pawnee vulnerable to certain defenses. By way of example, Pawnee's deemed failure to deliver conforming property under the lease documents could be a defense to a lessee's "unconditional" obligation to pay the rents and certain other amounts under the related lease. Pawnee has not suffered any material losses relating to these practices, however, there can be no assurance that it would not in the future.

Changes in Governmental Regulations, Licensing and Other Laws and Industry Codes of Practice

Leasing companies are subject to laws and regulations relating to extending financing generally and are also members of industry associations which have adopted, among other things, codes of business practice. Laws, regulations and codes of business practice may be adopted with respect to existing leases or the leasing, marketing, selling, pricing, financing and collections processes which might increase the costs of compliance of Pawnee and Lease-Win, or require them to alter their respective businesses, strategies or operations.

State Licensing Requirements

If an applicable court or regulatory authority were to make an adverse finding or otherwise take adverse action with respect to Pawnee based on its failure to have a finance lender's or other license or registration required in the applicable state, Pawnee would have to change business practices and could be subject to financial or other penalties.

Fees, Rates and Charges

Pawnee's lease documents require payment of late payment fees, late charge interest, and other charges either relating to the non-payment, or enforcement of its leases. It could be determined that these fees and/or the interest rates charged exceed applicable statutory or other legal limits. If the charges are deemed to be punitive and not compensatory, or to have other attributes that are inconsistent with or in violation of applicable laws, they could be difficult to enforce. A number of charges payable with respect to lease transactions in the micro and small-ticket equipment finance market have been the subject of litigation by customers against financing parties over the past few years. Although Pawnee is not currently the subject of any such litigation, there can be no assurance that a lessee or a group of lessees will not attempt to bring a lawsuit against Pawnee in relation to fees and charges, which Pawnee may or may not be successful in defending.

Pawnee believes that its fee programs are designed and administered so as to comply with legal requirements and are within the range of leasing company practices in its market segment. Nevertheless, certain attributes of these fees or charges, and Pawnee's practices, including that its leases typically provide for several different fees and charges resulting in a substantial amount of fee income and the possibility that the fees and charges may exceed actual costs involved or may otherwise be deemed excessive, could attract litigation, including class actions, that would be costly even if Pawnee were to prevail and as to which no assurance can be given of Pawnee's successful defense. In addition to the risk of litigation, fee income is important to Pawnee and the failure of Pawnee to continue to collect most or all of these fees could have a material adverse impact on our business, financial condition and results of operations, and on the amount of cash available for distribution to our unitholders.

Possible Acquisitions

The growth strategy for the Fund includes seeking out acquisitions in the financial services industries. Acquisitions, if they occur, may increase the size of the operations as well as increase the amount of indebtedness that may have to be serviced by the Fund and its subsidiaries. There is no assurance that such acquisitions can be made on satisfactory terms, or at all. The successful integration and management of acquired businesses involve numerous risks that could adversely affect the growth and profitability of the Fund and its subsidiaries. There is no assurance that such acquisitions will be successfully integrated.

Insurance

To ensure that the lessor of the item of leased property suffering a loss receives the related insurance proceeds, the lease also requires that the lessor be named as a loss payee under the requisite casualty coverage. However, each lessee is ultimately relied upon to obtain and maintain the required coverage for leased equipment but there is no certainty that they will obtain the requisite coverage either conforming to the requirements of the lease, or at all. Additionally, there are often policy provisions including exclusions, deductibles and other conditions that by their terms, or by reason of a breach, could limit, delay or deny coverage. There can be no assurance that any insurance will protect our operating company's interest in the equipment, and the failure by the lessee to obtain insurance or the failure by the operating companies to receive the proceeds from such insurance policies could have a material adverse impact on our business, financial condition and results of operations, and on the amount of cash available for distribution to our unitholders.

Lessor Liability

There is a risk that a lessor, such as Pawnee or Lease-Win, could be deemed liable for harm to persons or property in connection with, among other things, the ownership or leasing of the leased property, or the conduct or responsibilities of the parties to the lease relating to that property. The liability may be contractual (such as warranties regarding the equipment), statutory such as federal, state or provincial environmental liability or pursuant to various legal theories (such as negligence). There have been cases in which a

lessor has been held responsible for damage caused by leased property without a showing of negligence or wrong-doing on the lessor's part. Even if a lessor ultimately succeeds in defending itself or settling any related litigation, the related costs and any settlement amount could be significant.

Liability for Misuse of Leased Equipment

There is no practical manner to ensure that leased equipment or a leased vehicle will be used, maintained or caused to comply with applicable law. Pawnee requires its lessees to deliver evidence of compliance with same as a condition to funding but has no assurance (and Lease-Win has no assurance) that a lessee will take the appropriate actions during the lease term to address any use, maintenance or compliance issues which may arise. A lessee's conduct (or lack thereof) could subject Pawnee or Lease-Win, as applicable, to liability to third parties.

Estimates Relating to Value of Leases

Based on the particular terms of a lease, leasing companies estimate the residual value of the financed equipment or vehicle, which is recorded as an asset on its balance sheet. At the end of the lease term, leasing companies seek to realize the recorded residual for the equipment or vehicle by selling the equipment or vehicle to the lessee or in the secondary market or through renewal of the lease by the lessee. The ultimate realization of the recorded residual values depends on numerous factors, including: accurate initial estimate of the residual value; the general market conditions and interest rate environment at the time of expiration of the lease; the cost of comparable new equipment or vehicle; the obsolescence of the leased equipment or vehicle; any unusual or excessive wear and tear on or damage to the equipment or vehicle; and the effect of any additional or amended government regulations.

If Pawnee or Lease-Win (in connection with those leases where the lessee is not obligated to either purchase the equipment or guarantee the residual value of the equipment at the end of the term of the lease) is unable to accurately estimate or realize the residual values of the leased equipment or vehicles subject to their leases, the amount of recorded assets on its balance sheet will have been overstated.

Competition From Alternative Sources of Equipment Financing

The business of micro and small-ticket equipment leasing in the United States is highly fragmented and competitive. Pawnee focuses its business on the segment of the micro and small-ticket leasing market involving start up businesses that have not established business credit or established businesses that have experienced some credit difficulty in their history that do not meet the credit standards of more traditional financing sources. Pawnee's main competition comes from leasing companies, home equity loans, and credit cards.

If Pawnee expands its suite of products to target potential lessees with higher credit scores or if the creditworthiness of its potential customers increases for various external reasons, it can expect to face competition from more traditional financing sources as well, including: national, regional and local finance companies; captive finance and leasing companies affiliated with major equipment manufacturers; and financial services companies, such as commercial banks, thrifts and credit unions.

Many of the firms and institutions providing financing alternatives are substantially larger than Pawnee and have considerably greater financial, technical and marketing resources. Some of them may have a lower cost of funds and access to funding sources that are unavailable to Pawnee. A lower cost of funds could enable a competitor to offer leases with pricing lower than that of Pawnee, potentially forcing Pawnee to decrease its prices or lose origination volume. In addition, some financing sources may have higher risk tolerances or different risk assessments, which could allow them to establish more origination sources and customer relationships to increase their market share.

Further, because there are fewer barriers to entry with respect to the micro and small-ticket leasing market, new competitors could enter this market at any time, especially if an improvement in the economy leads to a greater ability of small businesses to establish improved levels of creditworthiness.

Fraud by Lessees, Vendors or Brokers

While Pawnee makes every effort to verify the accuracy of information provided to it when making a decision whether to underwrite a lease and has implemented systems and controls to protect itself against fraud, in a small number of cases in the past Pawnee has been a victim of fraud by lessees, vendors and brokers. In cases of fraud, it is difficult and often unlikely that Pawnee will be able to collect amounts owing under a lease or repossess the related equipment. Increased rates of fraud could have a material adverse impact on our business, financial condition and results of operations, and on the amount of cash available for distribution to our unitholders.

Protection of Intellectual Property

Pawnee continually develops and improves its brand recognition, which has been an important factor in maintaining its competitive position. No assurance can be given that others will not independently develop substantially similar branding. Despite Pawnee's efforts to protect its proprietary rights, unauthorized parties may attempt to obtain and use information that Pawnee regards as proprietary. Stopping unauthorized use of Pawnee's proprietary rights may be difficult, time-consuming and costly. There can be no assurance that Pawnee will be successful in protecting its proprietary rights.

Failure of Computer and Data Processing Systems

Our operating companies are dependent upon the successful and uninterrupted functioning of their computer and data processing systems. The failure of these systems could interrupt operations or materially impact Pawnee and Lease-Win's ability to originate and service their lease portfolios and (in the case of Pawnee) broker networks. If sustained or repeated, a system failure could negatively affect the operations of Pawnee and Lease-Win. Pawnee and Lease-Win maintain confidential information regarding lessees in their computer systems. This infrastructure may be subject to physical break-ins, computer viruses, programming errors, attacks by third parties or similar disruptive problems. A security breach of computer systems could disrupt operations, damage reputation and result in liability.

Competition in the Automobile Retailing Industry

The automotive retailing industry is competitive. In large metropolitan areas, consumers have a number of choices in deciding where to purchase a new or used vehicle and where to have such vehicle serviced.

Manufacturers' Control Over Dealerships and the Acura Framework Agreement

Automobile dealerships operate pursuant to dealer agreements with automobile manufacturers. Through the terms and conditions of these dealer agreements, automobile manufacturers exert considerable influence over the operations of dealerships.

The success of an automobile dealership is highly dependent upon the overall success of the line of vehicles that each dealership sells. Sherway LP's business is affected to varying degrees by the demand for its manufacturer's vehicles, and by the financial condition, management, marketing, production and distribution capabilities of such manufacturers. In addition, the timing, structure and amount of manufacturer incentives may impact the timing and profitability of sales transactions. Events such as labour disputes and other production disruptions that may adversely affect a manufacturer may also adversely affect Sherway LP. Similarly, the delivery of vehicles from manufacturers later than scheduled or diminished availability to Sherway LP of popular makes, models and/or accessories, which may occur particularly during periods of new product introductions, can lead to reduced sales during such periods. Moreover, any event that causes adverse publicity involving such manufacturers may have an adverse effect on Sherway LP.

Accounting for the Securitization of Leases

Lease-Win is party to various securitization transactions with an off-balance sheet component. The policies discussed below are considered by management to be critical to securing an understanding of Chesswood's financial statements, as they require the use of significant judgment and estimation in order to measure, at a specific point in time, matters that are inherently uncertain. For all of these policies, management cautions that future events rarely develop precisely as forecasted, and estimates routinely require adjustment and may require material adjustment.

Substantially all leases originated by Lease-Win are sold to a securitization trust. Lease-Win removes the leases from its balance sheet and records a gain on the sale. Lease-Win retains an interest in the leases in the form of a interest-only strip and deferred proceeds (residual interest), and assumes first risk of credit losses up to the amount of the reserve held at the Securitization Trust. As the cash flows of the underlying leases and market conditions change, the value of Lease-Win's residual interests may also change, resulting in either additional unrealized gains or impairment of the residual interests.

All leases securitized are transferred with servicing rights retained. Servicing activities include processing of lease payments and the administration of leases. Lease-Win provides for an estimated servicing fee of 1.5% on the outstanding gross receivable of leases securitized, as well as the right to receive certain ancillary income including, but not limited to, late fees and prepayment penalties. Estimated lease servicing costs are recorded in the current liabilities at allocated carrying amounts based on original lease receivable balances. Variations in the prepayment rate assumptions could materially affect the carrying value of the estimated lease servicing liabilities.

Lease-Win is required, under the terms of the securitization, to build and/or maintain reserves to specified levels, using the excess cash flows received, until specified percentages of the securitized portfolio are attained. Lease-Win funds the reserve account from the proceeds of the sale. Upon maturity of the leases, any remaining amounts in the securitization trust are distributed. The estimated future cash flows to be distributed to Lease-Win are included as part of the residual interest and are valued upon the timing of the distribution from the reserve account.

Revenues consist of proceeds from the sale of lease receivables, accretion or impairment on residual interests and excess interest spread received on leases.

Security Risks

Despite implementation of network security measures similar to most other on-line e-commerce sites, the infrastructure of the cars4U.com website is potentially vulnerable to computer break-ins and similar disruptive problems.

Cyclical and Seasonality

Sales of motor vehicles, particularly new vehicles, historically have been subject to cyclical and seasonal variations. Management believes that the industry is affected by many factors, including general economic conditions, consumer confidence, and the level of personal discretionary spending, interest rates and credit availability. There can be no assurance that the industry will not experience sustained periods of decline in vehicle sales, particularly new vehicle sales, in the future.

Imported Products

A significant portion of the new vehicle business of the Sherway LP dealership involves the sale of vehicles, parts or vehicles composed of parts that are manufactured outside North America. As a result, the operations of the Sherway LP dealership are subject to customary risks of selling imported merchandise, including fluctuations in the value of currencies, changes in import duties, exchange controls, trade restrictions, work stoppages and general political and economic conditions in foreign countries.

Environmental Matters

Sherway LP is subject to a wide range of federal, provincial and local environmental laws and regulations, including those governing discharges to the air and water, the storage of petroleum substances and chemicals, the handling and disposal of wastes and the remediation of contamination arising from spills and releases. As with automobile dealerships generally, and parts, service and collision service centre operations in particular, Sherway LP's business involves the generation, use, handling and disposal of hazardous or toxic substances or wastes.

Environmental laws and regulations have become very complex and it has become very difficult for businesses that routinely handle hazardous and non-hazardous wastes to achieve and maintain full compliance with all applicable environmental laws. From time to time, Sherway LP can be expected to experience incidents and encounter conditions that will not be in compliance with environmental laws and regulations.

However, Sherway LP has not been subject to any material environmental liabilities in the past and it is not anticipated that any material environmental liabilities will be incurred by it in the future. In addition, to minimize the risk of environmental liability related to acquired dealerships, Sherway LP intends to obtain environmental studies on such dealerships as a condition to their acquisition.

Environmental laws and regulations and their interpretation and enforcement are changed frequently and the trend of more expansive and stricter environmental legislation and regulations is likely to continue. Hence, there can be no assurance that compliance with environmental laws or regulations or the future discovery of unknown environmental conditions will not require additional expenditures or that such expenditures would not be material.

Risks Related to our Structure and Exchange Rate Fluctuations

The distributions expected to be made to our unitholders will be denominated in Canadian dollars, however, a significant percentage of our revenues are expected to be derived from the revenues of Pawnee, which is in U.S. dollars. Changes in the value of the U.S. dollar could have a negative impact on the amount in Canadian dollars available for distribution to our unitholders.

Unpredictability and Volatility of Unit Price

A publicly-traded income trust will not necessarily trade at values determined by reference to the underlying value of its business. The prices at which the Fund Units will trade cannot be predicted. The market price of the Fund Units could be subject to significant

fluctuations in response to variations in quarterly operating results and other factors. The annual yield on the Fund Units as compared to the annual yield on other financial instruments may also influence the price of Fund Units in the public trading markets. In addition, the securities markets have experienced significant price and volume fluctuations from time to time in recent years that often have been unrelated or disproportionate to the operating performance of particular issuers. These broad fluctuations may adversely affect the market price of the Fund Units.

Leverage, Restrictive Covenants

Pawnee, Lease-Win and Sherway LP have third party debt service obligations under their respective credit facilities. The degree to which our subsidiaries are leveraged could have important consequences to our unitholders, including: (i) the ability of such subsidiaries to obtain additional financing for working capital in the future may be limited; (ii) a portion of the cash flow from the assets of such subsidiaries may be dedicated to the payment of the principal of and interest on their respective indebtedness, thereby reducing funds available for distribution to the Fund; and (iii) certain of the respective borrowings of such subsidiaries will be at variable rates of interest, which will expose them to the risk of increased interest rates. The ability of such subsidiaries to make scheduled payments of the principal of or interest on, or to refinance, their indebtedness will depend on their future cash flow, which is subject to their respective assets, prevailing economic conditions, prevailing interest rate levels, and financial, competitive, business and other factors, many of which are beyond their control.

Loss of Limited Liability

On December 16, 2004, the Trust Beneficiaries' Liability Act, 2004, a new Ontario Statute included in Bill 106, received Royal Assent. That statute provides, in effect, that our unitholders are not liable, as beneficiaries of a trust, for any act, default, obligation or liability of the Fund or as trustees, arising after December 16, 2004. That statute has not yet been judicially considered and it is possible that reliance on the statute by a unitholder could be successfully challenged on jurisdictional or other grounds.

Statutory Remedies

Although the Fund is a legal entity, it is not generally regulated by established corporate law and unitholders' rights are governed primarily by the specific provisions of our Declaration of Trust, which addresses such items as the nature of the Fund Units, the entitlement of our unitholders to cash distributions, restrictions respecting non-resident holdings, meetings of our unitholders, delegation of authority, administration, Fund governance and liabilities and duties of the Fund's trustees to our unitholders. As well, under certain existing legislation such as the Bankruptcy and Insolvency Act (Canada) and the Companies Creditor's Arrangement Act (Canada), the Fund is not a legally recognized entity within the definitions of these statutes. In the event of an insolvency or restructuring of the Fund, the rights of our unitholders will be different from those of shareholders of an insolvent or restructuring corporation.

Restrictions on Potential Growth

The payout by our operating companies of a significant portion of their distributable cash will make additional capital and operating expenditures dependent upon increased cash flow or additional financing in the future. Lack of those funds could limit the future growth of our operating companies and their cash flow. In addition, recently proposed federal taxation measures would provide expedited applicability of taxation of income trusts to the Fund if we issue equity in excess of certain prescribed annual limits.

Canadian Income Tax Matters

The income of the Fund and its related entities must be computed in accordance with Canadian and foreign tax laws, as applicable, and the Fund is subject to Canadian tax laws, all of which may be changed in a manner that could adversely affect the amount of distributable cash. There can be no assurance that Canadian federal income tax laws and administrative policies respecting the treatment of mutual fund trusts will not be changed in a manner which will adversely affect our unitholders. On October 31, 2006, the Minister of Finance (Canada) announced proposals to amend Canadian tax laws such that many income trusts which are not currently taxable will become taxable as of 2011. If the proposed amendments are enacted, then to the extent they are determined to apply to the Fund, the amount of cash available for distribution to our unitholders would be reduced.

United States Income Tax Matters

There can be no assurance that U.S. federal income tax laws and administrative policies will not develop or be changed in a manner that adversely affects our unitholders.

Subject to the "earnings stripping" rules and other restrictions on deductibility of interest, U.S. Acquisitionco treated the U.S.\$33.5 million subordinated note it had issued to a Canadian subsidiary of the Fund (the "Subordinated Acquisitionco Debt") as debt for all

purposes, and claimed interest deductions with respect to the Subordinated Acquisitionco Debt in computing its income for U.S. federal income tax purposes. There is a risk that the U.S. Internal Revenue Service (the “IRS”) could successfully argue that the Subordinated Acquisitionco Debt should have been treated as equity rather than debt for U.S. federal income tax purposes, however, in which case the otherwise deductible interest on such indebtedness would be treated as non-deductible distributions (and potentially subject to a dividend withholding tax).

A successful challenge of this position would increase the U.S. federal income tax liability of U.S. Acquisitionco, due to the absence of tax deductions for interest payments. Together with the possible dividend withholding tax on such payments, the amount of after-tax cash generated that would otherwise be available to make payments on the Subordinated Acquisitionco Debt and distributions to the Canadian subsidiary of the Fund which is a shareholder of U.S. Acquisitionco would be reduced, thereby having an adverse effect on the cash flow of the Fund available for distribution to our unitholders.

Even if the Subordinated Acquisitionco Debt is respected as debt for U.S. federal income tax purposes, there is a risk that the IRS may challenge the interest rate on such indebtedness as having been in excess of an arm’s length rate. If the IRS were successful in challenging the interest rate, U.S. Acquisitionco would not be able to fully deduct interest paid on such indebtedness, and a dividend withholding tax may result, both of which could increase the U.S. federal income tax liability and thereby reduce cash flow of the Fund available for distribution to our unitholders.

Other limitations on the deductibility of interest under U.S. federal income tax laws, potentially including limitations applicable to certain high-yield debt obligations, could have applied under certain circumstances to defer and/or eliminate all or a portion of the interest deduction that U.S. Acquisitionco has otherwise entitled to with respect to interest on such indebtedness. Furthermore, if the payment were recharacterized as a dividend, the imposition of a dividend withholding tax with respect to the payments coupled with the increased U.S. federal income tax liability of U.S. Acquisitionco would reduce the cash flow of the Fund available for distribution to our unitholders.

There is a risk that the “portfolio interest exemption” may not be available to any of the Fund’s non-U.S. unitholders. If that occurs, U.S. withholding tax at a rate of 30% (subject to possible reduction to 10% under the Canada – U.S. tax treaty) may be imposed on interest payments on the Subordinated Acquisitionco Debt, and thus the cash flow of the Fund available for distribution to our unitholders may be adversely affected. U.S. Acquisitionco has taken the position that the “portfolio interest exemption” should apply for those non-U.S. unitholders who meet certain ownership, identity and certification requirements, provided that the Fund is classified as a partnership for U.S. federal income tax purposes (and as long as it meets the “qualifying income exception” to the U.S. publicly traded partnership rules). U.S. Acquisitionco has received an opinion from U.S. tax counsel that the portfolio interest exemption should apply to non-U.S. unitholders. There is limited, non-binding IRS authority that the 10% threshold should be determined at the Fund unitholder level, not at the Fund level, which generally would allow for the portfolio interest exemption to apply. There can be no certainty, however, that the IRS will not take a contrary position. Furthermore, Treasury or the U.S. Congress may enact regulations or legislation, respectively, that supersede this position. If the portfolio interest exemption did not apply, U.S. withholding tax would arise on the interest payments made to the Fund that are attributable to our non-U.S. unitholders. This would have an adverse effect on the cash flow of the Fund available for distribution to our unitholders.

Although the burden of the U.S. tax liability would fall ultimately upon the non-U.S. unitholder that does not qualify for the portfolio interest exemption, the obligation to withhold the U.S. taxes due would fall on U.S. Acquisitionco. U.S. Acquisitionco is not anticipating the imposition of any withholding obligation provided that the ownership, identity and certification requirements are met, and is not establishing any reserves or hold-backs to fund any such obligation. If the IRS were to seek collection of unpaid withholding taxes from U.S. Acquisitionco, U.S. Acquisitionco may also be subject to interest and penalties, which would reduce the available cash flow for all our unitholders.

U.S. Acquisitionco has not established any procedure for monitoring the level of investment of non-U.S. unitholders, so its assumption that individual non-U.S. unitholders will hold less than 10% of the stock of U.S. Acquisitionco (after the application of U.S. attribution rules) is based solely upon its observations of patterns of trading in similar Canadian investment funds.

If any non-U.S. unitholder is or becomes ineligible for the portfolio interest exemption, such unitholder is required to give notice to the Fund, pursuant to our Declaration of Trust. The Declaration of Trust contains provisions that allow U.S. Acquisitionco and the Fund to recover from a unitholder amounts that should have been, but were not, withheld from a distribution to such unitholder because of failure to provide such notice. However, there can be no assurance that U.S. Acquisitionco and the Fund will be able to recover these amounts in full or at all, which could result in a reduction in cash available for distribution to other unitholders.

It is possible that new U.S. “corporate inversion” tax rules could apply to U.S. Acquisitionco’s acquisition of Pawnee. If these rules were to apply, they could prevent certain types of income of Pawnee from being offset by certain tax attributes such as loss carryforwards. However, because it is not anticipated that Pawnee will have significant amounts of the types of income that are subject to these rules, the potential adverse effect of these rules should not be significant.

RELATED PARTY TRANSACTIONS

1) Debentures in the principal amount of \$2.8 million (out of the aggregate \$3.5 million principal amount of the Debentures) were held by trustees of the Fund and/or directors of Chesswood GP Limited, which is a 100% owned subsidiary of the Fund.

2) Pawnee leases a 10,800 square foot office facility. The lessor is a related party because of common ownership between itself and the holders of the Class B and C common shares of Chesswood U.S. Acquisitionco Ltd. (the subsidiary through which the Fund holds its interest in Pawnee). As of December 31, 2009, the minimum lease payments are U.S.\$189,000 per year triple net and run through 2011, with options for two additional five-year terms.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Understanding the Fund’s accounting policies is essential to understanding the results of the Fund’s operations and financial condition. The Fund’s significant accounting policies are described in Note 1 to the Fund’s consolidated financial statements for the year ended December 31, 2009. The preparation of these financial statements requires us to make estimates and judgments that affect reported amounts of assets and liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities at the date of our financial statements. On an ongoing basis, we evaluate our estimates, including credit losses, residuals, initial direct costs and fees, other fees and realizability of deferred tax assets. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties. Our financial statements are based on the selection and application of critical accounting policies, the most significant of which are described below.

Revenue recognition

Direct financing lease income is recognized under the effective interest method. The effective interest method of income recognition applies a constant rate of interest equal to the internal rate of return on the lease.

Late fee and other income

Late fee and other income consists of charges and fees for such things as administration fees to process each lease at origination, late fees, collection call charges, property tax management fees, interim rental fees, insurance fees and lease termination fees. Fee income also includes net residual income, which includes income from lease renewals and gains and losses on the realization of residual values of equipment disposed of at the end of term. Fees are recognized when received. Net residual income includes charges for the reduction in estimated residual values on equipment for leases in renewal and is recognized during the renewal period.

Lease residual values

A direct financing lease is recorded at the aggregate future minimum lease payments plus the estimated residual values less unearned income. Residual values reflect the estimated amounts to be received at lease termination from lease extensions, sales or other dispositions of leased equipment. These estimates are based on industry data and on our experience. Management performs periodic reviews of the estimated residual values and any impairment, if other than temporary, is recognized in the current period.

Allowance for credit losses

Pawnee and Lease-Win determine and record a provision for credit losses in order to maintain an allowance for credit losses to cover, at a minimum, the estimated credit losses for all of the leases in their portfolios that show signs of impairment at the balance sheet date.

Pawnee’s lease receivables are composed of a large number of homogenous leases, with relatively small balances. Thus, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio. Pawnee’s policy is to maintain an allowance for doubtful accounts, as a percentage of its net investment in leases, equal to the last twelve-month rolling net charge-off percentage level. Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due

unless information indicates that an earlier cessation of income is warranted, and charges off leases when they become 154 days contractually past due, unless information indicates that an earlier charge-off is warranted.

Pawnee management's periodic evaluation of the adequacy of the allowance is based in part on past loss experience, the extent of and change in the leases that are known to be impaired, adverse situations that may affect the lessees' ability to repay and current economic conditions. These estimates involve judgments and a certain level of subjectivity.

Projections of Pawnee's probable net credit losses are inherently uncertain, and as a result we cannot predict with certainty the amount of such losses. Changes in economic conditions, the risk characteristics and composition of the portfolio, bankruptcy laws, and other factors could impact Pawnee's actual and projected net credit losses and the related allowance for credit losses.

At Lease-Win, management reviews each outstanding receivable, on an individual basis, for collectibility and for reserve requirements, if any.

Accounting for the securitization of leases and off-balance sheet arrangements

The Fund, through its subsidiary Lease-Win, transfers or sells receivables to a securitization trust (the "Securitization Trust") as a means of financing its automobile finance contracts. These securitization transactions have an off-balance sheet component. These transactions are currently considered a sale under Canadian GAAP. As such, Lease-Win is required to make estimates in respect of frequency, timing and severity of losses and prepayment on the underlying pools of assets sold, which impacts the future expected cash flows Lease-Win would expect to receive from the sale of the receivables. The expected cash flows are discounted at a rate that Lease-Win feels is commensurate with the underlying risk of the receivables. Changes in these estimates or significant variations in actual performance from these estimates could significantly impact Lease-Win's financial results in a period.

Substantially all leases originated are sold to the Securitization Trust which result in the sale of the leases. Lease-Win removes the leases from its balance sheet and records a gain on the sale. Lease-Win retains an interest in the leases in the form of an interest-only strip and deferred proceeds (residual interest and cash reserve monies), that is recorded as an asset on the balance sheet and assumes first risk of credit losses up to the amount of the reserve held by the Securitization Trust. As the cash flows of the underlying leases and market conditions change, the value of Lease-Win's residual interests may also change, resulting in either additional unrealized gains or impairment of the residual interests.

All leases securitized are transferred with servicing rights retained. Servicing activities include processing of lease payments and the administration of leases. Lease-Win provides for an estimated servicing fee of 1.5% on the outstanding gross receivable of leases securitized, as well as the right to receive certain ancillary income including, but not limited to, late fees and prepayment penalties. Estimated lease servicing costs are recorded in the liabilities at allocated carrying amounts based on original lease receivable balances. Variations in the prepayment rate assumptions could materially affect the carrying value of the estimated lease servicing liabilities.

Lease-Win is required, under the terms of its securitizations, to build and/or maintain reserves to specified levels, using the excess cash flows received, until specified percentages of the securitized portfolio are attained. Lease-Win funds the reserve account from the proceeds of the sale. Upon maturity of the leases, any remaining amounts in the Securitization Trust are distributed. The estimated future cash flows to be distributed to Lease-Win are included as part of the residual interest and are valued upon the timing of the distribution from the reserve account.

Revenue from automotive operations include revenues from proceeds from the sale of lease receivables, accretion or impairment on residual interests, lease servicing fees and excess interest spread received on leases.

Gains on sale of lease receivables

When Lease-Win securitizes its lease receivables, it records a gain on sale. Lease-Win calculates the gains on sale as the cash proceeds less the allocated cost of leases sold and the estimated servicing liability. The relative fair value of the receivable is determined using discounted cash flow models, which require various management assumptions (see discussion below under "Valuation of Residual Interests"). Variations in these assumptions affect the estimated fair values, which would affect the reported gains on sale.

Valuation of residual interests

Lease-Win uses discounted cash flow models to arrive at the estimated fair values of its residual interests. The fair value of residual interests is estimated by computing the present value of the future cash flows from the retained interest and the reserve account less

expected losses to be incurred on the portfolio of the leases sold (as projected to occur) over the terms of the leases. Prepayment and loss assumptions used in estimating the cash flows are based on evaluations of the actual experience of Lease-Win's servicing portfolio, the characteristics of the applicable lease portfolio, as well as taking into consideration the current economic and interest rate environments and their expected impact. The prepayment speeds are somewhat correlated with the movement of market interest rates. As market interest rates decline there is a corresponding increase in actual and expected borrower prepayments as customers refinance existing leases under more favourable interest rate terms. This, in turn, reduces the anticipated cash flows from the residual interests. The estimated cash flows are discounted at an interest rate Lease-Win believes an unaffiliated third-party purchaser would require as a rate of return on a financial instrument with a similar risk profile. Lease-Win evaluates the fair values of residual interests quarterly by updating the actual and expected assumptions in the discounted cash flow models based on current information and events and by estimating, or validating with third-party experts, if necessary, what a market participant would use in determining the current fair value. Variations in the above assumptions, as well as the discount rate and interest rate assumptions, could materially affect the estimated fair values, which may require Lease-Win to record impairments or unrealized gains. In addition, variations will also affect the amount of residual interest accretion recorded on a monthly basis.

As the cash flows of the underlying leases and market conditions change, the value of Lease-Win's residual interest may also change, resulting in either additional unrealized gains or impairment of the value of the residual interests.

Accounting for goodwill and intangible assets

Goodwill and other intangible assets (trade names and framework agreement) with indefinite useful lives are not amortized, but are evaluated for impairment on an annual basis, or more frequently if certain events or circumstances exist. The Fund performs its annual impairment test in the last quarter of each fiscal year, at a minimum. If the fair value of a subsidiary is less than its carrying value, then the implied fair value of the goodwill must be compared to the carrying value of that goodwill. If the fair value of the goodwill is less than the carrying value, goodwill is deemed to be impaired and an impairment loss, equal to the amount by which the fair value exceeds the carrying value, must be recorded.

Management reviews goodwill and intangible assets not subject to amortization on an annual basis or at any other time when events or circumstances have occurred that might indicate an impairment of the carrying values. When the carrying amount of a reporting unit exceeds its fair value, then an impairment loss would be recognized in an amount equal to the excess, if any, of the carrying value of the reporting unit's goodwill and/or intangible assets not subject to amortization over their fair value.

For purposes of impairment testing, the fair values of the reporting units, Pawnee and Sherway, are derived from valuation models using an income approach. Under the income approach, the discounted future cash flows are estimated for the following five years and a terminal value is estimated for each of the reporting units. The discount rates used are based on an industry-weighted cost of capital and consider the risk-free rate, market equity risk premium, size premium and operational risk premium for possible variations from projections. The terminal value is the value attributed to the reporting unit's operations beyond the discrete projected period using a perpetuity growth rate based on industry, revenue and operating income trends and growth prospects.

The Fund has in 2007 and 2008, applied other approaches for testing goodwill impairment where the fair value using the income approach and the carrying value significantly exceeded the Fund's aggregate market capitalization. Although the Fund may again in the future consider the appropriateness of alternate approaches in performing additional impairment testing on goodwill and its long-lived intangible assets, it is anticipated that, absent compelling reasons to do otherwise, the analysis will be weighted towards the income approach.

The fair value of Pawnee's trade name intangible asset (which is not subject to amortization) is estimated using a relief-from-royalty approach which takes the present value of expected after-tax royalty cash flows it might generate if it were licensed, in an arm's length transaction, to a third party. The key assumptions under this valuation approach are royalty rates, expected future revenues and discount rates.

The fair value of Sherway's framework agreement (which is not subject to amortization) is estimated using the income approach utilizing the excess-earnings methodology. Under this methodology, projected cash flows attributable to the framework agreement are identified and are reduced by contributory charges and discounted at an appropriate rate. The key assumptions under this valuation approach are expected future cash flows, the percentage applied to the projected cash flows that determines which cash flows are attributable to the framework agreement, contributory asset charges and discount rates.

The performance of the goodwill impairment test is subject to significant judgment in determining the fair value of the subsidiaries, due to the estimation of future cash flows, discount rates, and other assumptions. Changes in these estimates and assumptions could have a significant impact on the fair value and/or goodwill impairment.

Intangible assets with a finite life which are broker relationships and back-end systems software, are stated at cost, being the fair value of the assets upon acquisition, less accumulated amortization and provision for impairment, if any. Broker relationships and back-end systems are being amortized on a straight-line basis over seven years.

Interest rate swaps and foreign exchange contracts

Hedge accounting requires recognition of the fair value of all derivative instruments on the balance sheet as either assets or liabilities. Changes in a derivative's fair value are recognized currently in earnings unless specific hedge accounting criteria are met. Gains and losses on derivative hedging instruments must be recorded in either other comprehensive income or current earnings, depending on the nature and designation of the instrument.

Pawnee's interest rate swaps are not considered trading instruments as Pawnee intends to hold them until termination. Nonetheless, the interest rate swaps do not qualify as a hedge for accounting purposes, and are therefore recorded as separate derivative financial instruments. Accordingly, the estimated fair value of the interest rate swaps are recorded as an asset or a liability on the accompanying consolidated balance sheet. Payments made and received pursuant to the terms of the interest rate swaps are recorded as an adjustment to interest expense, and adjustments to the fair value of the interest rate swaps are recorded as gain or loss on interest rate swaps. The fair value of interest rate swaps is based upon the estimated net present value of cash flows, and does not necessarily reflect the amount that would be required to settle the interest rate swaps.

Chesswood Holdings LP, a wholly owned subsidiary of the Fund, had entered into foreign exchange contracts to manage its exposure to the U.S. dollar as significant cash flows for unitholder distributions are generated in the U.S. As the foreign exchange contracts relate to equity transactions, they did not qualify as a hedge for accounting purposes, and were therefore recorded as separate derivative financial instruments. The fair value was determined from a monthly market valuation report obtained from its bank counterparty.

Income taxes

Pawnee and Lease-Win use the asset and liability method to account for income taxes. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The measurement of deferred tax assets is reduced, if necessary, by a valuation allowance for future tax benefits for which realization is not considered more likely than not. Pawnee and Lease-Win account for their lease arrangements as operating leases for federal income tax reporting purposes. This results in temporary differences between financial and income tax reporting for which deferred taxes have been provided.

Significant management judgment is required in determining the provision for income taxes, deferred tax assets and liabilities and any necessary valuation allowance recorded against net deferred tax assets. The process involves summarizing temporary differences resulting from the different treatment of items, for example, leases for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included within the consolidated balance sheet. Management must then assess the likelihood that deferred tax assets will be recovered from future taxable income or tax carry-back availability and, to the extent our management believes recovery is not likely, a valuation allowance must be established. To the extent that we establish a valuation allowance in a period, an expense must be recorded within the tax provision in the statement of operations.

On October 31, 2006, the Minister of Finance for Canada ("Finance") announced proposed changes to the Income Tax Act (Canada) which modify the taxation of certain flow-through entities including mutual fund trusts and their unitholders. On September 22, 2007, this legislation received royal assent and applies a tax at the trust level on distributions of certain income from a "specified investment flow through" ("SIFT") trust and treats such distributions as dividends to unitholders. The legislation provides that existing SIFT trusts will be grandfathered and the trust distribution tax will not apply until 2011 as long as normal growth guidelines are met.

The Fund is considered a SIFT trust and is expected to be subject to the trust distribution tax commencing in 2011 assuming no changes in the current structure occur. GAAP requires the Fund to recognize future income tax assets and liabilities based on estimated temporary differences expected as at January 1, 2011, and on the basis of its structure at the balance sheet date. GAAP does not permit the Fund to consider future changes to its structure.

Most of the Fund's future income tax assets and liabilities are already recorded as substantially all operating assets are held by Pawnee and Lease-Win which are corporations and are tax paying entities. The Fund estimates that the unrecognized temporary differences, in the other subsidiaries, outstanding as of December 31, 2009 that will remain outstanding as of January 1, 2011 is approximately \$1.7 million resulting in a future tax asset of \$433,000. The Fund's estimate of its future income taxes will vary based on actual results of the factors described above, and such variations may be material.

RECENT ACCOUNTING PRONOUNCEMENTS

Effective January 1, 2009, the CICA's new Handbook Section 3064, Goodwill and Intangible Assets was adopted. The Section clarifies that costs can be deferred only when they relate to an item that meets the definition of an asset, and as a result, start-up costs must be expensed as incurred. Section 1000, Financial Statements Concepts was also amended to provide consistency with Section 3064. The adoption of these new Sections did not have any impact on the consolidated financial position or earnings of the Fund.

Future changes in accounting policy

Section 1582, Business Combinations. This new Section will be applicable to business combinations for which the acquisition date is on or after the Fund's interim and fiscal year beginning January 1, 2011. Early adoption is permitted. This section improves the relevance, reliability and comparability of the information that a reporting entity provides in its financial statements about a business combination and its effects. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

Section 1601 Consolidated financial statements. This new Section will be applicable to financial statements relating to the Fund's interim and fiscal year beginning on or after January 1, 2011. Early adoption is permitted. This section establishes standards for the preparation of consolidated financial statements. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

Section 1602, Non-Controlling interests. This new Section will be applicable to financial statements relating to the Fund's interim and fiscal year beginning on or after January 1, 2011. Early adoption is permitted. This section establishes standards for accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

IFRS-IASB

In February 2008, Canada's Accounting Standards Board ("AcSB") confirmed that the changeover to International Financial Reporting Standards ("IFRS") from Canadian GAAP will be required for publicly accountable enterprises effective for interim and annual financial statements relating to fiscal years beginning on or after January 1, 2011. IFRS are issued by the International Accounting Standards Board ("IASB").

The Fund's first IFRS reporting period is December 31, 2011 and this will require the restatement for comparative purposes of amounts reported by the Fund under Canadian GAAP for the year ended December 31, 2010. The implementation and transition to IFRS is being managed by the Director of Finance. Third party advisors have been engaged to assist in the implementation and transition project.

The transition to IFRS consists of the following phases:

- 1) *Initial impact assessment and scoping* - This phase included the identification of the relevant differences between existing Canadian GAAP and the current state of IFRS and IFRS 1 elections, highlighting the areas that will affect the Fund; and determining the resource and training requirements. An IFRS Transition Plan based on the results was established.

- 2) *Identification and selection* - This phase includes identification, evaluation and selection of accounting policies necessary for the Fund to change over to IFRS. This phase also includes other operational elements such as information technology, internal control over financial reporting and training. During fiscal 2009, the Fund established, and is currently in the process of executing, a formal IFRS Transition Plan. The Plan comprises:
- an established project structure and governance practices;
 - detailed timetable for fiscal 2009;
 - identification and allocation of both internal and external resources;
 - development and execution of a training program;
 - detailed analysis of all Canadian GAAP to IFRS differences;
 - detailed analysis and selection of all IFRS 1 elections; and
 - assessment of impact on data systems, internal controls over financial reporting, and business activities, such as financing and compensation arrangements.
- 3) *Integration* - during this phase the Fund will integrate the necessary procedures into the Fund's underlying financial system and processes that are required for the changeover to IFRS.

The IASB currently has projects underway that are expected to result in new pronouncements. The continuing evolution of IFRS is likely to mean that the application of these standards will change and the impact on the financial statements may be material. Management continues to monitor these regulatory developments.

The Fund will present its results for fiscal 2010 using Canadian GAAP while also presenting supplementary disclosure for fiscal 2010 according to IFRS. To accomplish this, in 2010 the Fund will effectively maintain two parallel books of account.

The Fund has completed the initial impact assessment and scoping phase. The Fund started working on the identification and selection phase during the second quarter of 2009. The integration phase started in the fourth quarter of 2009. The identification and selection, and integration phases were completed in the fourth quarter of 2009 but will be subject to ongoing assessment.

IFRS are premised on a conceptual framework similar to Canadian GAAP, however, significant differences exist in certain matters of recognition, measurement and disclosure. The Fund's analysis of IFRS and comparison with currently applied accounting principles has identified a number of differences, although management believes many of these differences will not have a material impact on the reporting results and financial position. However, there may be significant changes following from the IFRS accounting principles and provisions from first-time adoption of IFRS standards in certain areas.

Set out below are the key areas where changes in accounting policies are expected to impact the Fund's consolidated financial statements. The list and comments should not be regarded as a comprehensive list of changes that will result from the transition to IFRS. The commentary highlights those areas the Fund expects to be the most significant, however, analysis of changes is still in progress and not all decisions have been made where choices of accounting policy are available. At this stage, the Fund is not able to quantify the expected impact on the consolidated financial statements.

IFRS 1

Adoption of IFRS will require the application of IFRS 1 First time Adoption of International Financial Reporting Standards ("IFRS 1"), which provides guidance for an entity's initial adoption of IFRS. IFRS 1 generally requires that an entity apply all IFRS effective at the end of its first IFRS reporting period retrospectively. However, IFRS 1 does require certain mandatory exceptions and allow limited optional exemptions from this general requirement in specified areas of certain standards.

■ *Business combinations*

IFRS 1 allows the guidance under IFRS 3 Business Combinations to be applied either retrospectively or prospectively. Retrospective application would require that all business combinations occurring before the date of transition to IFRS (January 1, 2010) be restated. Management expects to adopt IFRS 3 prospectively; accordingly, all business combinations completed on or after January 1, 2010 would be accounted for in accordance with IFRS 3.

■ *Cumulative translation difference*

IAS 21 The Effects of Changes in Foreign Exchange Rates requires an entity to determine the translation differences in accordance with IFRS from the date on which a subsidiary was formed or acquired. IFRS 1 allows cumulative translation differences for all foreign operations to be deemed to be zero at the date of transition to IFRS. Management expects to deem all cumulative translation differences to be zero on transition to IFRS.

IFRS 1 allows for certain other optional exemptions; however, management does not expect such exemptions to be significant to IFRS adoption.

IMPACT OF IFRS ADOPTION

■ *Securitization*

On adopting IFRS, IAS 39 uses a risk and rewards model to determine whether the asset has been sold and derecognition is appropriate. Using the substance over form concept, IFRS does not require that there be a legal transfer to a third party but does require that substantially all of the risks and rewards of ownership transfer. As a result, management expects the derecognized leases to be recognized on the balance sheet and the separate recognition of the associated liabilities.

■ *Presentation of Fund Units*

A fund unit is a financial instrument for both Canadian GAAP and IFRS. Under IFRS, a liability arises where a financial instrument contains a contractual obligation to deliver cash or another financial asset to another entity. A mandatory requirement in the Fund's Declaration of Trust to distribute taxable income may be interpreted as a contractual obligation to deliver cash. Management is considering the options available to the Fund to allow it to continue accounting for fund units as equity, which includes proposing to unitholders an amendment to the Declaration of Trust to permit greater discretion in making future distributions at our Unitholder Annual and Special Meeting.

■ *Earnings Per Unit*

Under IFRS, an entity is required to present both basic earnings per unit and diluted earnings per unit. IAS 33 requires that the computation of diluted earnings per unit for year-to-date periods be based on the weighted average of the number of incremental units included in each interim period that makes up the year-to-date period being calculated. Canadian GAAP requires the denominator to be recalculated for an annual period using the incremental units for the year. The earnings per unit calculated on adoption of IFRS may differ from the Canadian GAAP equivalent. The impact will be determined once the Fund can quantify these adjustments with greater certainty.

■ *Presentation & Disclosures*

Under IFRS, presentation of the financial statements will change and disclosure requirements will increase significantly in comparison to Canadian GAAP. In addition, the Fund will make additional required disclosures in its first IFRS compliant consolidated financial statements

In response to financial reporting issues emerging from the global financial crisis, the IASB plans to make revisions to or to replace existing IFRS standards. One of those standards that the IASB plans to revise addresses impairment of financial instruments recorded at amortized cost, which includes net investment in leases. Based on draft papers issued by the IASB, significant changes to the existing standard are anticipated; however, the IASB indicated that the new standard is unlikely to require adoption until at least 2014. The changes will be in effect subsequent to the Fund's date of transition to IFRS; with the result that the impact to the Fund of adopting IFRS will extend beyond its transitional year. At this time the Fund cannot reasonably determine the impact to the financial statements as the standard is still in draft form.

CONTROLS & PROCEDURES

Chesswood's Chief Executive Officer and Director of Finance, evaluated or caused an evaluation under their direct supervision of, the design and operating effectiveness of many of the Fund's disclosure controls and procedures (as defined in National Instrument 52-109 - Certification of Disclosure in Issuers' Annual and Interim Filings) as at December 31, 2009 and have concluded that the disclosure controls and procedures were appropriately designed.

Chesswood has also established internal controls over financial reporting (as defined in National Instrument 52-109) (“ICFR”) to provide reasonable assurance regarding the reliability of the Fund’s financial reporting and preparation of its financial statements for external purposes in accordance with GAAP. The Fund’s Chief Executive Officer and Director of Finance assessed, or caused an assessment under their direct supervision of, the design and operating effectiveness of the Fund’s ICFR as at December 31, 2009 using the Committee of Sponsoring Organizations Internal Control - Integrated Framework. Based on that assessment, it was determined that the Fund’s ICFR was designed appropriately with the below noted exceptions. The assessment also determined that the Fund did not conduct sufficient control testing to assess the operating effectiveness of all of its ICFR. Arrangements have been made for the independent review of the key controls of the Fund.

The Fund’s audit committee is working with management on its independent review regime and monitoring the implementation of the other control enhancement steps envisioned below.

Weakness of Controls

Based on management’s evaluation of controls, it was concluded that the Fund’s ICFR had some weaknesses. A material weakness is defined as a deficiency, or a combination of deficiencies, in ICFR, such that there is a reasonable possibility that a material misstatement of the Fund’s annual or interim financial statements will not be prevented or detected on a timely basis. The weaknesses in ICFR can be summarized as follows:

1) Segregation of Duties

Given the Fund’s size, it has limited resources within the finance department at head office to adequately segregate duties and to permit or necessitate the comprehensive documentation of all policies and procedures that form the basis of an effective design of ICFR. As a result, the Fund is reliant on the knowledge of a limited number of employees and on the performance of mitigating procedures during its financial close process to ensure that the consolidated financial statements are presented fairly in all material respects. Although the finance department of Pawnee has staffing levels which the Fund’s management believes is appropriate in the context of the scope of Pawnee’s operations, and although the individuals comprising the members of the Fund’s management and Pawnee’s management responsible for financial reporting are considered to have appropriate proficiency and experience to effectively perform their respective duties, the nature and size of the Fund’s operations are such that the duties are performed by a small number of persons. While management of the Fund believes that the flow of information and degree of consultation with the finance personnel of Pawnee is significant, in order to mitigate the risk of material misstatement in the consolidated financial statements, the Fund has implemented additional review and monitoring controls at head office on a monthly basis, and at Pawnee on a quarterly basis, beginning in the second quarter of 2009. In addition, further steps to cross train existing personnel will be undertaken where possible and consideration will be given on a continuing basis to additional persons in order to provide better segregation of certain duties.

2) Information Technology Controls

Due to the relatively small size of the Fund, the Fund has not been able to maintain effective controls over certain key end user computing applications, such as spreadsheets, used in the Fund’s financial reporting process as well as appropriate security controls to manage access to key information. Controls pertaining to access profiles and password protocols require revision to mitigate the risk of inappropriate access to systems and applications. In addition, improvements to exception reporting are required to ensure that any unauthorized modification of the data or formulas within spreadsheets is identified and reported. It should be noted that the foregoing weaknesses relate to the Fund and its systems and that Pawnee’s systems are believed to be more commensurate with the scope of its operations.

Given the above noted weaknesses, the Fund has performed additional analyses and other post-closing procedures to ensure the consolidated financial statements are prepared accurately and completely and that the disclosed data is in accordance with generally accepted accounting principles and did not note any material exceptions based on these additional procedures.

3) Anti-fraud controls

As a result of the lack of segregation of duties at the Fund level as described above, the anti-fraud controls are limited. While management found no evidence of fraudulent activity, the Director of Finance has access to both accounting records and corporate assets, principally the operating bank account, and prepares journal entries without any independent review. Management feels the existing signing authorities and current review of bank balances is sufficient to mitigate the risk.

4) Remediated Accounting Software

Management notes that as a result of a management software system conversion at Pawnee in July 2009 a discrepancy was detected in the accrual income calculation on certain leases that were modified from their original terms. This discrepancy resulted from the prior management software not correctly adjusting income in accordance with the modified lease terms. The Fund recorded the entire discrepancy in the quarter in which the discrepancy was detected, and the new software does adjust for modified lease terms.

No changes were made to the design of the Fund's ICFR during the quarter ended December 31, 2009 that would have materially affected or would be reasonably likely to materially affect the Fund's ICFR. During the second quarter of 2009, management ensured that all part-time sales and mechanical staff at the automotive dealership obtained a copy of the whistle-blower policy and provided refresher training for all other staff on the whistle-blower policy.

It should be noted that a control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, including instances of fraud, if any, have been detected. These inherent limitations include, amongst other items: (i) that management's assumptions and judgments could ultimately prove to be incorrect under varying conditions and circumstances; (ii) the impact of undetected errors; and (iii) controls may be circumvented by the unauthorized acts of individuals, by collusion of two or more people, or by management override.

The design of any system of controls is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential (future) conditions.

MARKET FOR SECURITIES

The Fund Units are traded on the Toronto Stock Exchange under the symbol CHW.UN. The following table summarizes the high and low sales prices of the Fund Units and the average daily trading volume for each month in the period ended December 31, 2009, as reported by the Toronto Stock Exchange.

2009	High	Low	Average Daily Volume
January	\$2.28	\$1.17	5,235
February	\$2.20	\$1.70	777
March	\$2.05	\$1.50	28,097
April	\$2.00	\$1.80	19,091
May	\$2.30	\$1.81	29,773
June	\$2.23	\$2.04	1,839
July	\$3.02	\$2.16	5,711
August	\$3.49	\$2.90	3,349
September	\$3.35	\$3.08	13,664
October	\$3.50	\$2.75	7,650
November	\$3.56	\$3.00	7,863
December	\$4.49	\$3.41	5,749
	\$4.49	\$1.17	10,527

ADDITIONAL INFORMATION

Additional information about the Fund is available:

- At the www.chesswoodfund.com website
- At the www.sedar.com website
- Via email to investorrelations@Chesswoodfund.com, or
- Via phone at 416-386-3099

MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying consolidated financial statements of Chesswood Income Fund and all of the information in this Annual Report are the responsibility of Management and have been approved by the Board of Trustees.

The consolidated financial statements have been prepared by Management in accordance with generally accepted accounting principles. These statements include some amounts that are based on best estimates and judgment. Management has determined such amounts on a reasonable basis in order to ensure that the financial statements are presented fairly, in all material respects. Financial information used elsewhere in the Annual Report is consistent with that in the financial statements. The MD&A also includes information regarding the impact of current transactions and events, sources of liquidity and capital resources, operating trends, risks and uncertainties. Actual results in the future may differ materially from our present assessment of this information because future events and circumstances may not occur as expected.

Chesswood Income Fund's policy is to maintain systems of internal accounting and administrative controls of high quality, consistent with reasonable cost. Such systems are designed to provide reasonable assurance that the financial information is relevant, accurate and reliable and that the Fund's assets are appropriately accounted for and adequately safeguarded.

The Board of Trustees is responsible for ensuring that Management fulfills its responsibilities for financial reporting and is ultimately responsible for approving the financial statements. The Board carries out this responsibility principally through its Audit Committee.

As more fully detailed in the accompanying MD&A, based on an assessment of the Fund's ICFR using the Committee of Sponsoring Organizations Internal Control Integrated Framework, it was concluded that the Fund's ICFR had certain weaknesses. Given the relatively small size of the Fund's head office finance department personnel, the ICFR assessment concluded that (i) there were limited resources to adequately segregate duties and to permit or necessitate the comprehensive documentation of all policies and procedures that form the basis of an effective design of ICFR, (ii) the Fund (at its head office) had not maintained effective controls over certain key end-user computer applications and appropriate security controls to manage access to key information, profiles and password protocols, and that improvement to exception reports were required and (iii) as a result of the lack of segregation of duties as referred to above, the anti-fraud controls are limited. It was also determined that the Fund's whistle-blower policy had not been provided to all staff throughout the organization, particularly part-time sales and mechanical staff at the Fund's automotive dealership, and that the Fund did not conduct sufficient control testing to assess the operating effectiveness of the Fund's ICFR.

In order to mitigate the risk of material misstatement in the Fund's consolidated financial statements, the Fund (i) implemented additional review and monitoring controls at head office on a monthly basis and (ii) performed additional analysis and other post-closing procedures. No material exceptions were noted based on the additional year end procedures and no evidence of fraudulent activity was found.

The Audit Committee is appointed by the Board and is comprised of a majority of outside Trustees. The committee meets periodically with Management and the external auditors, to discuss internal controls over the financial reporting process, auditing matters and financial reporting issues to satisfy itself that each party is properly discharging its responsibilities. The Audit Committee reviews the Fund's annual consolidated financial statements, the external auditors' report and other information in the Annual Report. The committee reports its findings to the Board for consideration by the Board when it approves the financial statements for issuance to the unitholders.

The financial statements have been audited by BDO Canada LLP, the independent external auditors, in accordance with generally accepted auditing standards on behalf of the unitholders. The Auditors' Report outlines the nature of their examination and their opinion on the financial statements. BDO Canada LLP has full and unrestricted access to the Audit Committee to discuss their audit and related findings as to the integrity of the financial reporting.



Barry Shafran
President & CEO
March 11, 2010

AUDITORS' REPORT

To the Unitholders of Chesswood Income Fund

We have audited the consolidated balance sheets of Chesswood Income Fund as at December 31, 2009 and 2008 and the consolidated statements of income (loss), comprehensive income (loss), unitholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these consolidated financial statements present fairly, in all material respects, the financial position of the Fund as at December 31, 2009 and 2008 and the results of its operations and its cash flows for the years then ended in accordance with Canadian generally accepted accounting principles.



Chartered Accountants, Licensed Public Accountants

Toronto, Ontario
March 11, 2010



Chesswood Financial Statements

Income Fund

CONSOLIDATED BALANCE SHEETS

(in thousands of dollars)

	December 31, 2009	December 31, 2008
ASSETS		
Cash	\$ 7,585	\$ 5,675
Accounts receivable (note 3)	930	1,190
Inventories (note 4)	7,222	8,589
Prepaid expenses and other assets	1,414	1,915
Prepaid income taxes (note 19)	-	4,427
Net investment in leases (note 5)	78,237	91,681
Future income tax asset (note 6)	433	914
Property and equipment - net (note 7)	809	627
	96,630	115,018
Intangible assets (note 8)	8,385	10,583
Goodwill (note 9)	13,776	18,923
TOTAL ASSETS	\$ 118,791	\$ 144,524
LIABILITIES		
Accounts payable and accrued liabilities	\$ 4,977	\$ 4,469
Distributions payable	248	220
Vehicle financing (note 10)	6,127	7,583
Lease financing (note 11)	37,269	49,572
Customer security deposits (note 12)	9,784	11,281
Servicing liability (note 13)	199	414
Interest rate swaps (note 14)	1,683	2,755
Convertible debentures (note 17)	3,465	3,433
Future income taxes (note 19)	12,920	13,226
	76,672	92,953
UNITHOLDERS' EQUITY		
Fund units (note 20)	73,621	76,141
Conversion option (note 17)	80	80
Contributed surplus	2,076	74
Accumulated other comprehensive income (loss)	(3,391)	5,844
Deficit	(30,267)	(30,568)
	42,119	51,571
TOTAL LIABILITIES AND UNITHOLDERS' EQUITY	\$ 118,791	\$ 144,524

Approved by the Board of Trustees:

Ed Sonshine, Trustee

Fred Steiner, Trustee

Please see notes to consolidated financial statements.



CONSOLIDATED STATEMENTS OF INCOME (LOSS) FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars, except per unit amounts)

	2009	2008
REVENUE		
Revenue - automotive operations	\$ 47,579	\$ 54,907
Direct financing lease income	25,881	24,757
Ancillary lease and other income	4,539	4,241
	<u>77,999</u>	<u>83,905</u>
 COST OF SALES - automotive operations	 <u>40,183</u>	 <u>46,595</u>
 GROSS PROFIT	 37,816	 37,310
 EXPENSES		
Salaries and commissions	7,386	7,378
Provision for credit losses	14,119	15,768
General and administrative	6,432	6,680
Interest on long-term debt	3,689	3,792
Other interest	181	202
Amortization - property and equipment	236	235
Amortization - intangible assets	601	568
	<u>32,644</u>	<u>34,623</u>
 INCOME BEFORE ITEMS BELOW	 5,172	 2,687
Unrealized gain (loss) on interest rate swaps (note 14)	732	(1,813)
Unrealized gain (loss) on foreign exchange contracts (note 15)	-	(270)
Net gain on foreign exchange (note 15)	405	188
Loss on sale of property and equipment (note 7)	-	(370)
Goodwill impairment (note 9)	-	(14,823)
	<u>1,137</u>	<u>(17,088)</u>
 INCOME (LOSS) BEFORE INCOME TAXES	 6,309	 (14,401)
Provision for (recovery of) income taxes (note 19)	3,244	(1,571)
 NET INCOME (LOSS)	 \$ 3,065	 \$ (12,830)
 Basic and diluted income (loss) per unit (note 23)	 \$ 0.36	 \$ (1.51)

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars)

	2009	2008
Net income (loss)	\$ 3,065	\$ (12,830)
Other comprehensive income, net of tax		
Unrealized (loss) gain on translation of self-sustaining foreign operations	(9,235)	12,244
Comprehensive loss for the year	<u>\$ (6,170)</u>	<u>\$ (586)</u>

Please see notes to consolidated financial statements.



CONSOLIDATED STATEMENTS OF UNITHOLDERS' EQUITY FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008

(in thousands of dollars)

	2009	2008
Fund Units		
Balance, beginning of year	\$ 76,141	\$ 65,558
Reclassification of non-controlling interest (note 20[b])	-	10,583
Normal course issuer bids (note 20[a])	(2,520)	-
Balance, end of year	<u>\$ 73,621</u>	<u>\$ 76,141</u>
Contributed Surplus		
Balance, beginning of year	\$ 74	\$ 74
Excess of book value over purchase price of Fund Units purchased under normal course issuer bid (note 20[a])	1,777	-
Unit-based compensation expense (note 21)	225	-
Balance, end of year	<u>\$ 2,076</u>	<u>\$ 74</u>
Accumulated other comprehensive income (loss), beginning of year	\$ 5,844	\$ (5,443)
Reclassification of non-controlling interest (note 20[b])	-	(957)
Other comprehensive income (loss) for the year	(9,235)	12,244
Accumulated other comprehensive loss, end of year	<u>\$ (3,391)</u>	<u>\$ 5,844</u>
Cumulative income (loss)		
Balance, beginning of year	\$ (12,040)	\$ 672
Reclassification of non-controlling interest (note 20[b])	-	118
Net income (loss)	3,065	(12,830)
Balance, end of year	<u>\$ (8,975)</u>	<u>\$ (12,040)</u>
Cumulative distributions to unitholders		
Balance, beginning of year	\$ (18,528)	\$ (13,002)
Reclassification of non-controlling interest (note 20[b])	-	(1,717)
Distributions to unitholders (note 22)	(2,764)	(3,809)
Balance, end of year	<u>\$ (21,292)</u>	<u>\$ (18,528)</u>
Deficit		
Deficit, balance at beginning of year, as previously stated	\$ (30,568)	\$ (12,330)
Reclassification of non-controlling interest (note 20[b])	-	(1,599)
Deficit, balance at beginning of year	\$ (30,568)	\$ (13,929)
Net income (loss)	3,065	(12,830)
Distributions (note 22)	(2,764)	(3,809)
Deficit, balance at end of year	<u>\$ (30,267)</u>	<u>\$ (30,568)</u>

Please see notes to consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008**
(in thousands of dollars)

	<u>2009</u>	<u>2008</u>
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Net income (loss) for the year	\$ 3,065	\$ (12,830)
Add (deduct) items not involving cash:		
Amortization	837	803
Goodwill impairment	-	14,823
Accretion expense on lease financing	142	189
Accretion expense on convertible debentures	32	13
Loss on sale of property and equipment	-	370
Gain on sale of leased vehicles	(408)	(467)
Unrealized (gain) loss on interest rate swaps	(732)	1,813
Unrealized gain on sale of lease receivables, net of provision for prepayment and provision for credit losses	(8)	(300)
Impairments of retained interest in securitizations	(410)	(611)
Amortization of securitization servicing liability	(159)	(252)
Provision for credit losses	16,809	18,610
Unit-based compensation expense	228	-
Provision for income taxes	2,447	817
Unrealized loss on foreign exchange contracts	-	270
Net gain on foreign exchange	(405)	(188)
	<u>21,438</u>	<u>23,060</u>
Changes in non-cash working capital items relating to operations		
Accounts receivable	260	2,060
Inventories	1,368	(494)
Prepaid and other assets	214	(263)
Prepaid income taxes	4,128	(3,621)
Accounts payable and accrued liabilities	88	(335)
	<u>6,058</u>	<u>(2,653)</u>
Cash provided by operating activities	<u>27,496</u>	<u>20,407</u>
INVESTING ACTIVITIES		
Proceeds from sale of property and equipment - net (note 7)	-	476
Purchase of property and equipment - net	(412)	(75)
Cash received from residual interest in securitization	1,615	2,339
Increase in net investment in leases	(16,439)	(16,543)
Decrease in security deposits	130	(903)
Cash used in investing activities	<u>(15,106)</u>	<u>(14,706)</u>

Continued on next page

CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2009 AND 2008
(in thousands of dollars)

	<u>2009</u>	<u>2008</u>
FINANCING ACTIVITIES		
Proceeds from securitization of leases	\$137	\$5,059
Vehicle financing	(1,456)	789
Proceeds from lease financing	605	3,394
Lease financing payments	(6,471)	(8,778)
Servicing liability	(57)	28
Mortgage principal payments <i>(note 16)</i>	-	(28)
Obligations under capital leases	-	(3)
Repayment of loans payable to shareholders	-	-
Payment of financing costs	(91)	(148)
Proceeds from sale of foreign exchange forward contracts <i>(note 15)</i>	391	1,235
Units repurchased under normal course issuer bid	(744)	-
Cash distributions paid	(2,729)	(4,051)
Cash used in financing activities	<u>(10,415)</u>	<u>(2,503)</u>
Unrealized foreign exchange gain (loss) on cash	(65)	125
Net increase in cash	1,910	3,323
Cash, beginning of year	5,675	2,352
Cash, end of year	<u><u>\$7,585</u></u>	<u><u>\$5,675</u></u>

Supplemental disclosures of cash flow information (see note 24)

1. SIGNIFICANT ACCOUNTING POLICIES

References in this report to “we” and “our” are to Chesswood Income Fund (the “Fund”) or its subsidiaries, as applicable.

Chesswood Income Fund is an unincorporated, open-ended, limited purpose trust established under the laws of the Province of Ontario pursuant to its Declaration of Trust dated February 16, 2006. The Fund is authorized to issue an unlimited number of trust units (“Fund Units”). The Fund was created to invest in the financial services industry in Canada and the United States. Each holder of Fund Units participates pro rata in any distributions from the Fund. Income tax obligations related to the distributions of the Fund are the obligations of its Unitholders.

The Fund holds a 100% interest in Chesswood Holding Trust, which in turn holds all of the limited partnership units of Chesswood Holding LP (the “Holding LP”). The Holding LP holds a 100% interest in Chesswood Holdings Ltd. and substantially all of the limited partnership units of Sherway LP (“Sherway”). Chesswood Holdings Ltd. owns 100% of the shares of the operating company Lease-Win Limited (“Lease-Win”) as well as 100% of the shares of Chesswood U.S. Acquisition Co Ltd. (“U.S. Acquisitionco”), a corporation which owns 100% of the shares of the operating company Pawnee Leasing Corporation (“Pawnee”).

Through its interest in Pawnee, the Fund is involved in the business of micro and small-ticket equipment leasing to small businesses in the start-up and “B” credit market in the lower 48 states of the United States. Through its interest in Sherway, the Fund is involved in selling, servicing and leasing Acura automobiles, in the Province of Ontario. Through its interest in Lease-Win Limited (“Lease-Win”), the Fund has a portfolio of automobiles leases under administration.

Basis of presentation

These consolidated financial statements of the Fund have been prepared by management in accordance with Canadian generally accepted accounting principles.

Principles of consolidation

The consolidated financial statements include the financial statements of the Fund, and its subsidiaries as noted above.

Inter-company balances and transactions have been eliminated.

Financial statements

The consolidated financial statements contained in this report are for the years ended December 31, 2009 and 2008. All financial information is presented in Canadian dollars, unless otherwise noted.

Accounting policy changes

Section 3064 of the CICA Handbook, Goodwill and Intangible Assets replaces Handbook Section 3062 Goodwill and Other Intangible Assets and Handbook Section 3450 Research and Development Costs. Section 3064. establishes standards for the recognition, measurement, presentation and disclosure of goodwill subsequent to its initial recognition and of intangible assets. Section 1000, Financial Statements Concepts was also amended to provide consistency with Section 3064. The adoption of these new Sections did not have any impact on the consolidated financial position or earnings of the Fund.

Revenue recognition

The Fund’s leasing operations have standard lease contracts which are non-cancelable direct financing leases and provide for monthly lease payments for periods of one to five years. The non-securitized leases are accounted for as direct financing leases (for the revenue recognition policy on securitized leases, refer to “Transfer of receivables” below). The total value of the minimum lease payments to be received under the lease terms and the residual value of the leased assets are recorded at the commencement of the lease. The difference between this total value, net of executory costs, and the cost of the leased asset is deferred income and is recorded as a reduction of the asset, with the net result shown

as net investment in leases. The deferred income is then recognized over the life of the lease using the effective interest method, which provides a constant rate of return on the net investment throughout the lease term. Direct lease acquisition costs are expensed in the year incurred and an equal portion of the deferred income is recognized in the same year. Indirect costs are expensed as incurred.

The Fund's revenue from the sale of automobiles is recognized when the automobiles are delivered and ownership passes to the customers and ultimate collection of revenue is reasonably assured.

The Fund's revenue generated through the cars4U.com web-site is recorded on a net basis and represents the commissions earned on the transaction when the vehicle is sold to the customer.

All other revenue is recorded when goods are delivered or services are completed and ultimate collection of revenue is reasonably assured.

Allowance for doubtful accounts

Pawnee and Lease-Win determine and record a provision for credit losses in order to maintain an allowance for credit losses to cover, at a minimum, the estimated credit losses for all of the leases in their portfolios that show signs of impairment at the balance sheet date.

Pawnee's lease receivables are composed of a large number of homogenous leases, with relatively small balances. Thus, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio. Pawnee's policy is to maintain an allowance for doubtful accounts equal to the last twelve-month rolling net charge-off level. A provision is charged against earnings to maintain the allowance for credit losses at this level. Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due, and charges off leases when they become 154 days contractually past due, unless information indicates that an earlier cessation of income recognition and/or charge-off is warranted.

Pawnee management's periodic evaluation of the adequacy of the allowance is based in part on past loss experience, the extent of and change in the leases that are known to be impaired, adverse situations that may affect the lessees' ability to repay and current economic conditions. These estimates involve judgments and a certain level of subjectivity. The projections of probable net credit losses are inherently uncertain, and as a result we cannot predict with certainty the amount of such losses. Changes in economic and other conditions may necessitate revisions in future years.

At Lease-Win, management reviews each outstanding receivable, on an individual basis, for collectability and for reserve requirements, if any.

Transfer of receivables

For its automotive leasing operations, the Fund securitizes a portion of its finance receivables by selling the receivables to a qualifying special purpose entity in which the Fund or its subsidiaries are not beneficiaries. The purchase and sale agreement requires the provision of finance receivables in excess of the initial proceeds received and a cash reserve account, which are classified as retained interest in finance receivables securitized. Upon completion of the sale, the finance receivables and the related credit allowance are de-recognized, all assets obtained in consideration as proceeds of the sale are recognized, transaction and servicing liabilities incurred are deducted and any gain or loss on the sale is recognized.

The gain or loss on the sale is recognized at the time of the securitization. The gain or loss on sale depends in part on the previous carrying amount of the receivables involved in the transfer, allocated between the assets sold and the retained interests based on their relative fair value at the date of transfer. Fair value is estimated based on the present value of future expected cash flows using management's best estimates of certain key assumptions: credit losses, prepayment rates and discount rates commensurate with the risks involved.

The finance receivables are sold on a fully serviced basis. Accordingly, upon each securitization a servicing liability is recorded to recognize the potential reduction in the cash flows receivable by the Fund's automotive leasing operations if an amount was paid by the special purpose entity to a replacement servicer. The estimated fees that would otherwise be payable to a replacement servicer forms the basis of determination of the fair value of the servicing liability that is charged against the gain or loss at the time of recognizing the sale of securitized assets.

Retained interests in finance receivables securitized

The retained interest in automotive finance receivables securitized represents the Fund's automotive leasing operation's retained interest in the discounted residual cash flow of the finance receivables in excess of the amounts payable to the qualified special purpose entity and the discounted cash flows of the cash reserve deposit maintained with the qualified special purpose entities at predetermined limits.

The retained interest in automotive finance receivables securitized is increased by the interest accretion, which is recorded on a constant yield basis. The retained interest is reduced only as cash is received by the automotive leasing operations, which is after obligations to the qualifying special purpose entity are satisfied. The retained interest represents the maximum exposure to losses on the securitized receivables. On a quarterly basis, the carrying value of the retained interest in finance receivables securitized is reviewed for impairment based on its fair value. Fair value is subject to credit, prepayment and interest rate risks.

Trust servicing liability

The finance receivables are sold on a fully serviced basis. The contractual servicing revenue is not at fair value. Accordingly, upon each securitization a servicing liability is recorded based on the estimated fees that would otherwise be payable to an arm's length servicer.

The trust servicing liability is amortized into income over the life of the securitized assets on a yield basis and is recorded as part of income from securitized assets. However, if subsequent events have increased the fair value of the liability above the carrying amount, the increased obligation is estimated and recognized as a loss in income.

Cash and cash equivalents

Cash and cash equivalents are comprised of cash and highly liquid investments with original maturities of three months or less. The value approximates fair value.

Inventories

Inventories are valued at the lower of cost and net realizable value. The cost of new and used vehicles is determined using the specific item method. The cost of automobile parts is determined using the first-in, first-out method.

Property and equipment

Property and equipment are stated at cost less accumulated amortization, and provision for impairment, if any. Amortization has been provided for at the following annual rates:

Leasehold improvements	straight-line over the remaining term of the lease
Service equipment	20% declining balance
Furniture and equipment	20% to 40% declining balance
Service vehicles	30% declining balance
Computer hardware and software	20% to 30% declining balance

Intangibles

Intangible assets are stated at cost, being the fair value of the assets upon acquisition, less accumulated amortization and provision for impairment, if any. Amortization has been provided for at the following annual rates:

Broker relationships	straight-line basis over seven years
Back-end systems software	straight-line basis over seven years

Impairment of long-lived assets

Management reviews the carrying amount of long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Any impairment determined by a comparison of the estimated undiscounted future operating cash flows to be generated by the asset with its net carrying value is written off at the time of impairment.

Goodwill and intangible assets not subject to amortization

Goodwill represents the price paid for an acquisition in excess of the fair market value of net tangible assets and identifiable intangible assets acquired. Intangible assets not subject to amortization represent the fair value, on the date of acquisition, of Pawnee's trade name and Sherway's framework agreement.

Management reviews goodwill and intangible assets not subject to amortization on an annual basis or at any other time when events or circumstances have occurred that might indicate an impairment of the carrying values. When the carrying amount of a reporting unit exceeds its fair value, then an impairment loss would be recognized in an amount equal to the excess, if any, of the carrying value of the reporting unit's goodwill and/or intangible assets not subject to amortization over their fair value.

For purposes of impairment testing, the fair values of the reporting units, Pawnee and Sherway, are derived from valuation models using an income approach. Under the income approach, the discounted future cash flows are estimated for the following five years and a terminal value is estimated for each of the reporting units. The discount rates used are based on an industry-weighted cost of capital and consider the risk-free rate, market equity risk premium, size premium and operational risk premium for possible variations from projections. The terminal value is the value attributed to the reporting unit's operations beyond the discrete projected period using a perpetuity growth rate based on industry, revenue and operating income trends and growth prospects.

The Fund has in 2007 and 2008 applied other approaches for testing goodwill impairment where the fair value using the income approach and the carrying value significantly exceeded the Fund's aggregate market capitalization. Although the Fund may again in the future consider the appropriateness of alternate approaches in performing additional impairment testing on goodwill and its long-lived intangible assets, it is anticipated that, absent compelling reasons to do otherwise, the analysis will be weighted towards the income approach.

The fair value of Pawnee's trade name intangible asset (which is not subject to amortization) is estimated using a relief-from-royalty approach which takes the present value of expected after-tax royalty cash flows it might generate if it were licensed, in an arm's length transaction, to a third party. The key assumptions under this valuation approach are royalty rates, expected future revenues and discount rates.

The fair value of Sherway's framework agreement (which is not subject to amortization) is estimated using the income approach utilizing the excess-earnings methodology. Under this methodology, projected cash flows attributable to the framework agreement are identified and are reduced by contributory charges and discounted at an appropriate rate. The key assumptions under this valuation approach are expected future cash flows, the percentage applied to the projected cash flows that determines which cash flows are attributable to the framework agreement, contributory asset charges and discount rates.

Income taxes

Income taxes are not provided for by the Fund, as the policy of the Fund is to distribute all available cash to unitholders to the maximum extent possible. Income taxes in the Fund's subsidiaries, where the subsidiary's structure requires income taxes to be provided for, are accounted for using the asset and liability method. Under the asset and liability method, future tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Future tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on future tax assets and liabilities of a change

in tax rates is recognized in income in the period that includes the enactment date. The measurement of future tax assets is reduced, if necessary, by a valuation allowance for future tax benefits for which realization is not considered more likely than not.

Unit-based compensation

The Fund has a Equity Incentive Plan as described in note 21(b). The Fund accounts for its unit-based compensation using the fair value method, under which compensation expense is measured at the grant date and recognized over the vesting period.

The fair-value of option grants are calculated using the Black-Scholes option pricing model and recognized as compensation expense over the vesting period of those grants and a corresponding adjustment is made to contributed surplus in Unitholders' Equity. Any consideration received by the Fund on exercise of unit options together with amounts previously credited to contributed surplus for these options is credited to Fund Units.

The fair-value of the restricted unit grants are calculated based on the market price of the Fund Unit's on the day of the grant. Restricted units granted are considered to be in respect of future services and are recognized as compensation expense over the vesting period with a corresponding adjustment credited to contributed surplus in Unitholders' Equity. On exercise of the restricted units the amounts previously credited to contributed surplus is credited to Fund Units.

Exchangeable securities

The Fund has applied the recommendations of the Emerging Issues Committee (EIC) of the Canadian Institute of Chartered Accountants which issued an Abstract of Issues Discussed No. 151, Exchangeable Securities Issued by Subsidiaries of Income Trusts (EIC-151), which provides guidance on the presentation of exchangeable securities issued by a subsidiary of an income trust. In order to be presented as equity, the exchangeable securities must have distributions that are economically equivalent to distributions on units issued directly by the Fund and the exchangeable securities must also ultimately be exchanged for units of the Fund. The Class C shares issued by a subsidiary of the Fund meet the above criteria and, accordingly, have been presented as equity. The Class B shares issued by a subsidiary of the Fund did not meet the above criteria and have been presented as non-controlling interest.

Effective November 9, 2008, the restrictions on distributions and conversion of the Class B common shares ceased and therefore the non-controlling interest were reclassified as Unitholders' Equity. Per EIC 151, the reclassification of non-controlling interest to Unitholders' Equity was applied retroactively with restatement of prior periods.

Earnings per unit

The earnings per unit are based on the weighted average number of units outstanding during the period. Diluted earnings per unit are calculated to reflect the dilutive effect, if any, of any other commitments or instruments. Units are excluded from the computation of diluted earnings per unit if their effect is anti-dilutive.

Foreign currency transactions

Monetary assets and liabilities denominated in foreign currencies are translated at exchange rates prevailing at the balance sheet date and non-monetary assets and liabilities are translated at historical exchange rates.

Assets and liabilities of self-sustaining foreign operations denominated in foreign currencies are translated into Canadian dollars at the exchange rates in effect at each period-end date. The resulting unrealized exchange gains or losses on translation are reported in other comprehensive income. Revenue and expenses denominated in foreign currencies are translated into Canadian dollars at the average foreign currency exchange rate for the period. Foreign exchange gains and losses on other transactions are recorded in income in the year in which they occur.

Use of accounting estimates

Management makes estimates and assumptions when preparing financial statements under accounting principles generally accepted in Canada that affects:



- reported amounts of assets and liabilities at the date of the consolidated financial statements,
- disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and
- reported amounts of revenues and expenses during the reporting period.

These estimates involve judgments with respect to, among other things, future economic factors that are difficult to predict and are beyond management's control. Significant areas requiring the use of management estimates relate to amortization, assessments of impairment, allowance on doubtful accounts, valuation of residual interests, provision on financing leases, prepayment rates, discount rates, service liability and the fair value of the interest rate swaps. As a result, actual amounts could differ from these estimates.

Financial instruments

Financial assets and liabilities are initially recognized at fair value. Measurement in subsequent periods is dependent upon the classification of each instrument. Financial instruments are classified as financial assets and financial liabilities held for trading, held-to-maturity investments, loans and receivables, available-for-sale financial assets or other financial liabilities.

Financial assets and liabilities held for trading

Financial assets and liabilities held for trading are accounted for at fair value with the change in fair value recognized in earnings.

Held-to-maturity investments

Held-to-maturity investments are initially recognized at fair value and subsequently measured at amortized cost using the effective interest rate method. These financial instruments are written down to fair value by a charge to earnings when impaired.

Loans and receivables

Loans and receivables are initially recognized at fair value with any premium or discount from face value being amortized to earnings using the effective interest rate method. These financial instruments are written down to fair value by a charge to earnings when impaired.

Available-for-sale financial assets

Available-for-sale financial assets are accounted for at fair value with the change in fair value recorded in other comprehensive income. When there has been an other than temporary decline in fair value, the cumulative loss that had been recognized in other comprehensive income is charged to earnings.

Other financial liabilities

Other financial liabilities are initially recognized at cost or amortized cost depending on the nature of the financial instrument with any premium or discount from face value being amortized to earnings using the effective interest method.

Transaction costs

Transaction costs incurred in connection with the issuance of financial liabilities are capitalized and recorded as a reduction of the carrying value of the related financial liabilities and amortized using the effective interest method.

Comprehensive income and equity

Comprehensive income is comprised of net income and other comprehensive income ("OCI"), which represents changes in unitholders' equity during a period arising from transactions and other events with non-owner sources. OCI generally would include unrealized gains and losses on financial assets classified as available-for-sale and unrealized foreign currency translation adjustments arising from self-sustaining foreign operations. Accumulated OCI is shown on the consolidated Statements of Unitholders' Equity.

Fair value

The fair value of a financial instrument is the amount of consideration that would be agreed upon in an arm's-length transaction between knowledgeable, willing parties who are under no compulsion to act. In certain circumstances, however, the initial fair value may be based on other observable current market transactions in the same instrument, without modification or on a valuation technique using market based inputs.

In June 2009, the CICA amended Section 3862 to improve fair value and liquidity risk disclosures. Section 3862 now requires that all financial instruments measured at fair value be categorized into one of three hierarchy levels, described below, for disclosure purposes. Each level is based on the transparency of the inputs used to measure the fair values of assets and liabilities:

- (i) Level 1 Inputs – quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date;
- (ii) Level 2 Inputs – inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e., as prices) or indirectly (i.e., derived from prices); and
- (iii) Level 3 Inputs – inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Determination of fair value and the resulting hierarchy requires the use of observable market data whenever available. These unobservable inputs reflect the entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability, and are developed based on the best information available in the circumstances (which might include the reporting entity's own data).

The classification of a financial instrument in the hierarchy is based upon the lowest level of input that is significant to the measurement of fair value. The additional disclosures required as a result of the adoption of these standards are included in the notes to the consolidated financial statements (Note 26).

Future accounting changes

a) Section 1582 of the CICA Handbook, Business Combinations. This new Section will be applicable to business combinations for which the acquisition date is on or after the Fund's interim and fiscal year beginning January 1, 2011. Early adoption is permitted. This section improves the relevance, reliability and comparability of the information that a reporting entity provides in its financial statements about a business combination and its effects. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

b) Section 1601 of the CICA Handbook, Consolidated financial statements. This new Section will be applicable to financial statements relating to the Fund's interim and fiscal year beginning on or after January 1, 2011. Early adoption is permitted. This section establishes standards for the preparation of consolidated financial statements. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

c) Section 1602 of the CICA Handbook, Non-Controlling interests. This new Section will be applicable to financial statements relating to the Fund's interim and fiscal year beginning on or after January 1, 2011. Early adoption is permitted. This section establishes standards for accounting for a non-controlling interest in a subsidiary in consolidated financial statements subsequent to a business combination. The Fund has not yet determined the impact of the adoption of this new Section on the consolidated financial statements.

2. OPERATING LINES OF CREDIT

At December 31, 2009, Sherway had an authorized line of credit of \$1,500,000. The line of credit was not utilized at December 31, 2009. The line of credit is secured by assignments of the book debts and a general security agreement over the assets of the dealership. See notes 10 and 11 for additional credit facilities available to Sherway, Lease-Win and Pawnee.

3. ACCOUNTS RECEIVABLE

The accounts receivable balance principally relates to the Acura Sherway dealership and includes amounts due from the manufacturer for financing contracts in transit, which are typically collected within seven to ten days.

The aging of the accounts receivable is as follows:

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	<i>(\$ thousands)</i>	
Current	\$881	\$1,102
31 – 60 days	34	46
61 – 90 days	24	13
More than 90 days	9	35
	<u>\$948</u>	<u>\$1,196</u>
Allowance for doubtful accounts	(18)	(6)
	<u>\$930</u>	<u>\$1,190</u>

At December 31, 2009 and 2008, all of the allowance recognized related to individually impaired accounts receivable.

	<u>For the year-ended</u>	<u>December 31, 2008</u>
	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	<i>(\$ thousands)</i>	
The activity in the allowance for doubtful accounts is as follows:		
Opening balance	\$6	\$-
Provision for credit losses	12	6
Ending balance	<u>\$18</u>	<u>\$6</u>

4. INVENTORIES

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	<i>(\$ thousands)</i>	
New and demonstrator vehicles	\$5,672	\$7,245
Used vehicles	1,385	1,202
Parts and other	165	142
	<u>\$7,222</u>	<u>\$8,589</u>

The majority of the new and demonstrator vehicles are pledged as security for the vehicle financing floor plan facility. If the new and demonstrator vehicles are not specifically pledged under the floor plan facility they are pledged under a general security agreement over the dealership operation's other assets for the lines of credit. The lines of credit were not utilized at December 31, 2009 and 2008.

During the year-end December 31, 2009, demonstrator vehicles were written down by \$105,454 (2008 - \$97,276) based on the utilization of the vehicles. This cost is included in general and administrative expenses. Used vehicles were written down by \$26,395 (2008 - \$75,044) during the year and included in cost of sales. There was no reversal of any write-downs of inventory during the year or prior year. The provisions for valuation and usage included in inventory total \$184,752 (2008 - \$260,908).

5. NET INVESTMENT IN LEASES

The Fund's leasing operations have standard lease contracts which are non-cancelable direct financing leases and provide for monthly lease payments for periods of one to five years. Each lease contract is collateralized by the underlying equipment or vehicle. In addition to the equipment collateral, Pawnee's primary lease contract requires that the lessee provide two payments as security deposit (not advance payments), which are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted (in which case the deposit is applied against the lease receivable). See note 12 for further information on the Customer Security Deposits.

The Fund's net investment in direct finance leases includes the following:

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	<i>(\$ thousands)</i>	
Total minimum lease payments for non-securitized leases	\$111,920	\$129,236
Residual values of leased equipment	16,498	19,366
	128,418	148,602
Initial direct costs of lease acquisition	6,578	6,515
Unearned income	(45,172)	(51,331)
Net investment in leases before allowance for doubtful accounts	\$89,824	\$103,786
Allowance for doubtful accounts	(12,449)	(14,032)
	77,375	89,754
Securitized lease receivable	862	1,927
Net investment in leases	\$78,237	\$91,681
Less: Current portion	(21,001)	(24,263)
Net investment in leases - long-term portion	\$57,236	\$67,418

The exchange rate on December 31, 2009 was 1.0466 compared to 1.2246 at December 31, 2008. As the majority of net investment in leases is based in the United States; the change in the foreign exchange rates accounted for \$12.0 million of the decrease in net investment in leases from December 31, 2008 to December 31, 2009.

<u>For the year-ended December 31, 2009</u>		
Pawnee Equipment leases	Canadian Automotive leases (*)	Total
<i>(\$ thousands)</i>		

The activity in the allowance for doubtful accounts is as follows:

Opening balance	\$13,654	\$378	\$14,032
Provision for credit losses	13,905	214	14,119
Impact of change in foreign exchange rates over year	(2,034)	-	(2,034)
Charge-offs	(15,970)	(388)	(16,358)
Recoveries	2,663	27	2,690
Ending balance	\$12,218	\$231	\$12,449



	For the year-ended December 31, 2008		
	Pawnee Equipment leases	Canadian Automotive leases (*)	Total
	(\$ thousands)		
The activity in the allowance for doubtful accounts is as follows:			
Opening balance	\$7,521	\$329	\$7,850
Provision for credit losses	15,569	199	15,768
Impact of change in foreign exchange rates over year	2,406	-	2,406
Charge-offs	(14,629)	(204)	(14,833)
Recoveries	2,787	54	2,841
Ending balance	\$13,654	\$378	\$14,032

The Fund's experience has shown that the actual contractual payment stream will vary depending on a number of variables. These variables include prepayment rates, charge-offs and modifications. Accordingly, the maturities of net investment in leases shown in the table below are not to be regarded as a forecast of future cash collections.

Scheduled collections of minimum lease payments receivable are as follows at December 31, 2009:

	Pawnee Equipment leases	Canadian Automotive leases (*)	2009 Total
	(\$ thousands)		
2010	\$47,860	\$3,586	\$51,446
2011	34,404	1,513	35,917
2012	18,294	614	18,908
2013	7,121	300	7,421
2014 and thereafter	1,331	-	1,331
Total minimum lease payments for non-securitized leases	\$109,010	\$6,013	\$115,023
Residual values of leased equipment (*)	13,395	-(*)	13,395
Sub-total	\$122,405	\$6,013	\$128,418
Unearned income, net of initial direct costs of lease origination	(38,011)	(583)	(38,594)
Net investment in leases before allowance for doubtful accounts.	\$84,394	\$5,430	\$89,824
Direct finance lease income as a percent of average net investment in leases before allowance	28.35%	10.63%	

(*) guaranteed residual payments on non-securitized Canadian automotive leases included in scheduled lease payments.

Lease receivables past due

Pawnee's lease receivables are composed of a large number of homogenous leases, with relatively small balances. Thus, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio.

At Lease-Win, management reviews each outstanding receivable, on an individual basis, for collectability and for reserve requirements, if any.

Pawnee ceases to accrue interest income on leases after they become 94 days contractually past due unless information indicates that earlier cessation of income is warranted. Pawnee charges-off leases when they become 154 days contractually past due, unless information indicates that an earlier charge-off is warranted. Pawnee's historical trends reflect high success rate in remedying leases that go initially past due. Therefore, leases that are not on non-accrual status are not considered impaired.

The table below does not include the \$9.8 million (2008 - \$11.3 million) in security deposits from lessees (see note 12), potential proceeds from repossessed collateral in vehicles and equipment, and potential recoveries from personal guarantees that would offset any charge-offs. An estimate of the fair value for the collateral cannot reasonably be determined.

The aging of net investment in leases before allowance for doubtful accounts represents the full carrying value of the leases not just the lease payments.

(\$ thousands)	As at December 31, 2009				
	Current	1-30 days	31 - 60 days	61 - 90 days	Over 90 days
Equipment leases (Pawnee)	\$ 75,196	\$ 3,941	\$ 2,337	\$ 1,063	\$ 1,857
Vehicle leases (Lease-Win)	3,929	850	493	37	121
	\$ 79,125	\$ 4,791	\$ 2,830	\$ 1,100	\$ 1,978
Impaired	172	134	574	513	1,978
Past due but not impaired	\$ -	\$ 4,657	\$ 2,256	\$ 587	\$ -

(\$ thousands)	As at December 31, 2008				
	Current	1-30 days	31 - 60 days	61 - 90 days	Over 90 days
Equipment leases (Pawnee)	\$ 82,900	\$ 6,488	\$ 2,963	\$ 1,866	\$ 1,985
Vehicle leases (Lease-Win)	6,298	582	191	133	380
	\$ 89,198	\$ 7,070	\$ 3,154	\$ 1,999	\$ 2,365
Impaired	187	281	226	492	2,365
Past due but not impaired	\$ -	\$ 6,789	\$ 2,928	\$ 1,507	\$ -

The net investment in leases at Pawnee that have been modified (in 2009 or prior) and are current at December 31, 2009 is \$5.6 million (2008 - \$6.8 million). On average the lease terms have been modified to extend the leases by approximately 2.7 months. Leases modified at Pawnee during 2009 had a total net investment in leases balance at the time of modification of \$21.8 million (2008 - \$17.8 million). These amounts reflect the net investment in lease balances prior to payments collected since modification, leases that terminated early after modifications or leases charged-off after modification.

Collateral

Pawnee and Lease-Win are entitled to repossess leased equipment and vehicles if the lessees default on their lease contracts. When an asset previously accepted as collateral is acquired, it undergoes a process of repossession and disposal in accordance with the legal provisions of the relevant market.

Pawnee charges-off leases when they become 154 days contractually past due, unless information indicates that an earlier charge-off is warranted. When a lease is charged-off, the related equipment no longer has a carrying value on the financial statements. If any amounts are recovered from the sale of equipment after a charge-off, the recovered amount is credited to the allowance for doubtful accounts when received; in the year-ended December 31, 2009, the proceeds from the disposal of repossessed equipment that was charged-off totaled \$1.6 million (2008 - \$1.7 million). At December 31, 2009, the total estimated fair value of repossessed equipment on hand amounted to \$576,000 (2008 - \$1.8 million); the repossessed equipment has a carrying value of nil. Repossessed equipment is held at various warehouses throughout the U.S. owned by a company contracted to repossess and remarket the equipment. As Pawnee leases a wide range of small equipment with a cost that does not typically exceed U.S.\$30,000 at the start of the lease, it is difficult to estimate the fair value of the repossessed equipment.

At Lease-Win, the estimated fair value of collateral (repossessed vehicles) received for net investment in leases on which impairment losses were recognized totaled \$107,046 (2008 - \$96,562) during the year. The carrying amount of collateral vehicles taken back as a result of payment default and that are still in Lease-Win's possession (and included in inventory) amounted to \$20,849 (2008 - \$4,971). Vehicles in inventory are valued at the lower of cost and net realizable value.

Securitization lease receivable

Lease-Win sells financing leases through securitization transactions. In all of those securitizations, Lease-Win retains servicing responsibilities and subordinated interests. Lease-Win retains the right to a portion of the future cash flows arising after investors in the securitization trust have received the return for which they have contracted. The investors and the securitization trust have no recourse to Lease-Win's other assets for failure of debtors to pay when due. Lease-Win's retained interests are subordinate to the investors' interests. Their value is subject to credit, prepayment, and interest rate risks on the transferred receivables.

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	(\$ thousands)	
Assets under administration from the securitization of leases	\$13,075	\$26,440
Weighted average effective interest rate earned	10.93%	10.63%
Weighted average effective interest rate paid to securitization company	5.81%	5.65%

During the year, the Fund recognized pre-tax gains of \$7,713 (2008 - \$247,970), which is net of estimated servicing liabilities of \$2,359 (2008 - \$84,465) on the securitization of the financing leases. Estimated servicing liabilities of \$158,708 (2008 - \$251,552) were amortized into revenue from automotive operations.

The following table outlines the key economic assumptions used in measuring the fair value of retained interests and the sensitivity of the current fair value of residual cash flows as at December 31, 2009 and 2008 to immediate 10% and 20% adverse changes in those assumptions. The sensitivity analysis is hypothetical and changes in each key assumption may not be linear. The sensitivities in each key variable have been calculated independently of changes in other key variables. Actual experience may result in changes in a number of key assumptions simultaneously. Changes in one factor may result in changes in another, which could amplify or reduce certain sensitivities.

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	(\$ thousands)	
Carrying amount of retained interests	\$1,082	\$2,286
Fair value of retained interests	\$1,177	\$2,491
Weighted average lease term (in years)	2.56	2.56
Expected credit losses (annual rate)	1.09%	0.89%
Impact on fair value of a 10% adverse change	\$14	\$23
Impact on fair value of a 20% adverse change	\$27	\$45
Residual cash flows discount rate (annual)	6.50%	6.50%
Impact on fair value of a 10% adverse change	\$7	\$19
Impact on fair value of a 20% adverse change	\$14	\$38

6. FUTURE INCOME TAX ASSET

On October 31, 2006, the Minister of Finance for Canada ("Finance") announced proposed changes to the Income Tax Act (Canada) which modify the taxation of certain flow-through entities including mutual fund trusts and their unitholders. On June 22, 2007, this legislation received royal assent and applies a tax at the trust level on distributions of certain income from a "specified investment flow through" ("SIFT") trust and treats such distributions as dividends to unitholders.

The legislation provides that existing SIFT trusts will be grandfathered and the trust distribution tax will not apply until 2011 as long as normal growth guidelines are met.

The Fund is considered a SIFT trust and is expected to be subject to the trust distribution tax commencing in 2011 assuming no changes in the current structure occur. Canadian GAAP requires the Fund to recognize future income tax assets and liabilities based on estimated temporary differences expected as at January 1, 2011, and on the basis of its structure at the balance sheet date. Canadian GAAP does not permit the Fund to consider future changes to its structure.

Most of the Fund's future income tax assets and liabilities are already recorded in these consolidated financial statements as substantially all operating assets are held by Pawnee and Lease-Win which are corporations and are tax paying entities.

The tax effects of the temporary differences giving rise to the Fund's future income tax asset are as follows:

	December 31, 2009	December 31, 2008
	(\$ thousands)	
Goodwill and intangible assets	\$320	\$821
Property and equipment	60	33
Unit issuance costs	53	60
	<u>\$433</u>	<u>\$914</u>

7. PROPERTY AND EQUIPMENT

	Cost	Accumulated Amortization	December 31, 2009 Net
		(\$ thousands)	
Leasehold improvements	\$518	(\$311)	\$207
Service equipment	189	(75)	114
Furniture and equipment	384	(235)	149
Service vehicles	15	(10)	5
Computer hardware and software	461	(127)	334
	<u>\$1,567</u>	<u>(\$758)</u>	<u>\$809</u>

Equipment with a cost of \$60,354 was written-off or disposed of during the year-ended December 31, 2009; the equipment had an accumulated amortization value of \$28,106, thus a net book value of \$32,247 was written-off to the income statement and is included in amortization.

	Cost	Accumulated Amortization	December 31, 2008 Net
		(\$ thousands)	
Leasehold improvements	\$473	(\$223)	\$250
Service equipment	197	(75)	122
Furniture and equipment	350	(186)	164
Service vehicles	15	(8)	7
Computer hardware and software	190	(106)	84
	<u>\$1,225</u>	<u>(\$598)</u>	<u>\$627</u>

On July 17, 2008, the Fund's indirectly wholly-owned subsidiary, Lease-Win, sold the land, building and most of the office furniture located at 4077 Chesswood Drive, Toronto, Ontario for gross proceeds of \$1.4 million. Lease-Win and the Fund remain at this location and rent a portion of the space. The cost of the property and equipment sold totaled

\$1,917,000 with an accumulated amortization value of \$189,000. The purchaser assumed the existing mortgage on the property, the balance of which was \$882,000 at June 30, 2008. The sale of land and building resulted in a loss of \$370,000 including the expenses of the transaction. The sale generated net proceeds before tax of \$476,000.

8. INTANGIBLE ASSETS

Listed below are the identifiable intangible assets recognized upon the acquisition by the Fund of Pawnee and the cars4U group of companies. Trade names and the framework agreement are indefinite-lived assets and are not amortized, but rather are evaluated for impairment at least annually.

	Cost	Cumulative Foreign Exchange Adjustment	Accumulated Amortization	Accumulated Impairment	December 31, 2009 Net
			(\$ thousands)		
Trade names	\$6,445	(\$339)	\$-	(\$454)	\$5,652
Broker relationships	3,883	(105)	(2,034)	-	1,744
Customer relationships	1,144		(382)	(762)	-
Framework agreement	889		-		889
Back-end systems software	222	(12)	(110)		100
	\$12,583	(\$456)	(\$2,526)	(\$1,216)	\$8,385

	Cost	Cumulative Foreign Exchange Adjustment	Accumulated Amortization	Accumulated Impairment	December 31, 2008 Net
			(\$ thousands)		
Trade names	\$6,445	\$622	\$-	(\$454)	\$6,613
Broker relationships	3,883	525	(1,479)	-	2,929
Customer relationships	1,144		(382)	(762)	-
Framework agreement	889		-		889
Back-end systems software	222	23	(93)		152
	\$12,583	\$1,170	(\$1,954)	(\$1,216)	\$10,583

As a result of the 2009 and 2008 annual test for impairment of trade names and other intangible assets, the Fund determined that there was no impairment in the carrying value of the intangible assets.

9. GOODWILL

At December 31, 2009, the Fund completed its annual goodwill impairment test and determined that no impairment was required. As part of the annual review of intangible assets an error in a calculation was noted that had existed since May 2006. The framework agreement intangible asset should have been \$411,000 lower and goodwill should have been \$411,000 higher. The 2008 balance sheet was adjusted to reflect this reclassification.

At June 30, 2008, given the sustained decline in the price of the Fund's Units and as a result of the continued impact of the competitive environment on lease originations experienced by Pawnee, the Fund's U.S. commercial equipment leasing subsidiary, and the challenges in the U.S. economy and its effects on charge-offs; the Fund decided to assess the goodwill for impairment at June 30, 2008. Management believed that these factors were primarily a result of the then

current cycle of Pawnee's industry and the general U.S. economic downturn, and anticipated that Pawnee would return to historical growth rate and earnings patterns. In addition to the assessment of goodwill of the reporting units, management considered the assessment of goodwill impairment based on our unit price. As the unit price continued to be lower than expected, a goodwill impairment of \$14.8 million was recorded at June 30, 2008. As in the prior year, management did not believe the \$1.45 market value of the units at June 30, 2008 represented an accurate measure of the Fund as a whole. Management believed the value of the Fund's operating entities was greater than the market capitalization of the Fund at June 30, 2008. However, at June 30, 2008, the Fund's unit price continued to be lower than expected and, given the continued competitive pressures and increased charge-offs, a non-cash impairment loss of \$14.8 million was recorded at June 30, 2008 in order to reduce goodwill to the estimated fair value.

Goodwill continuity	(\$ thousands)
Goodwill, December 31, 2007	\$26,698
Goodwill impairment	(14,823)
Reclassification from intangible assets	411
Cumulative foreign exchange adjustment	6,637
Goodwill, December 31, 2008	\$18,923
Cumulative foreign exchange adjustment	(5,147)
Goodwill, December 31, 2009	\$13,776

10. VEHICLE FINANCING

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	(\$ thousands)	
Sherway floor plan facilities	\$6,127	\$7,583

Sherway has an \$8.5 million floor plan facility available, bearing interest at the bank's prime rate plus 1.375% (2008 - 1/4%) or the Canadian Dollar Offering Rate ("CDOR") plus 2.475% (2008 - 1.35%), secured by the related vehicles and a general security agreement over the dealership operation's other assets. The floor plan notes are due on the earlier of the date of sale of the related vehicle and 12 months after the receipt of the loan. The repayment terms of 12 months may be extended for an additional 90 days, subject to an immediate repayment of 10% of the principal amount. Under the facility, repayment may be extended for a second 90-day term subject to a further 20% repayment. Based on monthly average debt levels, the effective interest rate paid during the year-ended December 31, 2009 was 2.98% compared to 4.42% in the prior year.

11. LEASE FINANCING

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	(\$ thousands)	
Pawnee credit facility	\$36,186	\$46,535
Lease-Win credit facility	1,083	3,037
Lease financing	\$37,269	\$49,572

The deferred financing costs that were previously netted against Pawnee's lease financing facility were reclassified to prepaid expenses and other assets, and totaled \$138,000 (December 31, 2008 - \$166,000).

Interest expense as a percent of average monthly debt levels (ii):

	For the year-ended December 31, 2009	For the year-ended December 31, 2008
	<i>(\$ thousands)</i>	
Pawnee credit facility (i)	7.51%	7.37%
Lease-Win credit facility	4.66%	5.90%
(i) based on U.S.\$ monthly debt levels to exclude foreign exchange fluctuations.		
(ii) based on monthly debt level as debt levels fluctuate throughout the year.		

a) Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million subject to, among other things, certain percentages of eligible gross lease receivables, of which U.S.\$34.6 million was utilized at December 31, 2009 (2008 U.S.\$38.0 million). This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10, 2011. Upon Pawnee's recognition of a non-cash interest charge during the year ended December 31, 2008, a temporary violation in the Interest Coverage covenant occurred. Management requested that its lender waive the technical violation of its loan agreement. The lender approved the waiver request. See note 14 for information relating to interest rate swaps affiliated with this credit facility.

b) Lease-Win's financing is collateralized as follows:

- i. Lien notes on specific leased vehicles and courtesy cars;
- ii. A general assignment of its book debts, fire insurance and leases; and
- iii. A demand debenture in the amount of \$2.1 million and a general security agreement over all its assets.

Lease-Win has an authorized credit facility of \$2.35 million (2008 - \$4.0 million) to be used for the purchase of assets for leasing. At the inception of each loan, Lease-Win has the right to fix the interest rate for the term. The floating rate loans bear interest at the bank's prime rate plus 1.625% (2008 - 0.25%). Lease-Win has the right to fix the rate on all its floating rate debt at the bank's prime rate plus 2.125% (2008 - 0.75%). The lease financing is scheduled to be repaid over a period not exceeding the term of the underlying leases, but is due on demand.

Lease-Win also has the following authorized credit facilities available:

Demand loan – non-automotive equipment	\$250,000 (2008 - \$500,000)
Demand loan – used vehicle financing	nil (2008 - \$1,000,000)
Demand loan – service leases or daily rental usage	nil (2008 - \$200,000)

The demand loans are available to facilitate the purchase of new vehicles for service loaners or daily rental usage and equipment. These loans bear interest at rates from prime plus 2.125% to 2.375% (2008 – 0.75% to 1.0%) and are secured by the underlying asset and an assignment of book debts and a general security agreement over all assets of Lease-Win. At December 31, 2009 and 2008, these facilities were not utilized.

For a summary of the aggregate amount of minimum payments required on all debt, please see note 18.

12. CUSTOMER SECURITY DEPOSITS

Customer security deposits are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted in which case the deposit is applied against the lease receivable. From the past experience of the predecessor companies, a very high percentage of the customer deposits are applied to the purchase option of the leased equipment at the end of the lease term, or as an offset against outstanding lease receivables.

	December 31, 2009	December 31, 2008
	(\$ thousands)	
Security deposits that will be utilized within one year	\$1,855	\$1,852
Security deposits that will be utilized in future years	7,929	9,429
Customer security deposits	<u>\$9,784</u>	<u>\$11,281</u>

13. SERVICING LIABILITY

Lease-Win's lease receivables are sold on a fully serviced basis. Accordingly, upon each securitization a servicing liability is recorded to recognize the potential reduction in the cash flows receivable by the Fund's automotive leasing operations if an amount was paid by the special purpose entity to a replacement servicer. The estimated fees that would otherwise be payable to a replacement servicer forms the basis of determination of the fair value of the servicing liability that is charged against the gain or loss at the time of recognizing the sale of securitized assets. The servicing liability would be payable only if Lease-Win was unable to continue servicing the lease receivables that have been sold.

14. INTEREST RATE SWAPS

Pawnee enters into interest rate swap agreements with its banking facility that provides for payment of an annual fixed rate. In return, Pawnee receives payment of a LIBOR based floating rate amount. Pawnee's bank has the option to terminate the swaps typically one year prior to the maturity date. The interest rate swaps are intended to offset a portion of the variable interest rate risk on the credit facility. At December 31, 2009, the mark-to-market adjustment is a loss of approximately \$1.7 million compared to \$2.8 million at December 31, 2008 and is shown as a liability on the balance sheet.

The following were the interest rate swaps outstanding at December 31, 2009 and 2008:

Effective Date	Notional Amount U.S.\$	Annual Fixed Rate	Maturity Date	Bank Call Date
July 2008	15,000,000	4.80%	March 2012	March 2010
November 2008	15,000,000	3.36%	March 2011	March 2010

The Fund is required to recognize the fair value of all derivative instruments on the balance sheet as either assets or liabilities. Changes in the derivative's fair value are recognized currently in earnings unless specific hedge accounting criteria are met. Gains and losses on derivative hedging instruments must be recorded in either other comprehensive income or current earnings, depending on the nature and designation of the instrument.

Pawnee's interest rate swaps are not considered trading instruments as it intends to hold them until termination. Nonetheless, the interest rate swaps do not qualify as a hedge for accounting purposes, and are therefore recorded as a separate derivative financial instrument. Accordingly, the estimated fair value of the interest rate swaps are recorded as a liability on the accompanying consolidated balance sheet. Payments made and received pursuant to the terms of the interest rate swaps and adjustments to the fair value of the interest rate swaps are recorded as an adjustment to interest expense. The fair value of interest rate swaps is based upon the estimated net present value of cash flows, and does not necessarily reflect the amount that would be required to settle the interest rate swaps.

See the Subsequent Events note 34 for interest rate swaps entered into subsequent to December 31, 2009.

15. FOREIGN CURRENCY FORWARD EXCHANGE CONTRACTS

During the first quarter of 2009, the Fund had entered into foreign exchange contracts to manage its exposure to the U.S. dollar fluctuations as significant cash flows are generated in the U.S. However, given the significant change in U.S. – Canadian dollar exchange rates in late May, it was determined that liquidation of the hedge was an appropriate and desirable step. Therefore, the Fund sold its foreign exchange forward contracts on May 29, 2009 and received \$391,000 on settlement; which represents the majority of the \$405,000 of the net gain on foreign exchange reported in the year ended December 31, 2009.

Contracts in place at December 31, 2007 included future contracts of U.S.\$15.6 million until 2010 at a weighted average exchange rate of CDN\$1.0914 per US \$1.00. There was a net unrealized gain of \$1,504,589 from these hedge contracts at December 31, 2007. On March 18, 2008, the Fund sold its foreign exchange forward contracts and realized a gain of \$1.2 million.

16. MORTGAGE PAYABLE

In 2008, upon the sale of the land and building located at 4077 Chesswood Drive, Toronto, Ontario, the mortgage payable was assumed by the purchaser of the land and building. The mortgage, which had an original principal amount of \$1.1 million with an interest at the rate of 7.25% per annum, had monthly installments of principal and interest of \$9,975, and was due December 18, 2013 and was secured by the land and building. The balance at December 31, 2007 was \$910,000.

17. CONVERTIBLE DEBENTURES

At the time of the Plan of Arrangement, one of the companies incorporated into the Plan had an outstanding \$3.5 million principal amount of convertible debentures (the “cars4U Debentures”). These cars4U Debentures bore interest at a rate of 9% per annum, payable quarterly, and were due on February 10, 2006. The cars4U Debentures were amended so as to provide for (among other things) an extension of the due date to August 10, 2008 and for the issue of debentures by the Fund (in replacement of the cars4U Debentures) upon completion of the Arrangement (“Fund Issued Debentures”). Upon completion of the Plan of Arrangement, these convertible debentures were replaced by the issuance of the Fund Issued Debentures. The Fund Issued Debentures are convertible into Fund Units, at the holders’ option, at a conversion price of \$15.58 per Fund Unit. The Fund Issued Debentures will be automatically converted into Fund Units in the event that the 20-day average price for the Fund Units is at least \$20.16 per Fund Unit.

The aggregate \$3.5 million of Debentures were further amended on August 10, 2008, so as to provide for an extension of the maturity date to January 31, 2011. The terms of conversion were amended as well. The Debentures became convertible into Fund Units (at the holders’ option) at a conversion price of \$3.50 per Fund Unit (the conversion price was previously \$15.58 per Fund Unit). The Fund has the option to convert the Debentures into Fund Units (at the conversion price of \$3.50 per Fund Unit) in the event that the 20-day average price for the Fund Units is at least \$4.40 per Fund Unit.

Debentures in the principal amount of \$2.8 million (out of the aggregate \$3.5 million principal amount of the Fund Issued Debentures) are held by directors of Chesswood GP Limited, which is a 100% owned subsidiary of the Fund.

During the year ended December 31, 2009, interest of \$347,370 (2008 - \$328,545) was expensed relating to these Debentures of which \$216,419 (2008 - \$216,419) pertained to related parties.

See note 34, Subsequent Events, as these debentures were converted to Fund Units after December 31, 2009.

Conversion option

On August 10, 2008, the fair value of the change in the conversion option on the convertible debentures was estimated to be valued at \$80,170 using the Black-Scholes option-pricing model with the following assumptions for the conversion option:

Expected annual dividend yield	19.3%
Expected volatility	62.3%
Risk-free interest rate	2.8%
Expected life	2.5 years

18. MINIMUM PAYMENTS

The following are the contractual principal payments and maturities of significant financial liabilities:

(\$ thousands)	2010	2011	Total
Lease-Win's lease financing (a)	\$ 1,083	\$ -	\$ 1,083
Pawnee's lease financing credit facility (b)	-	36,186	36,186
Convertible debentures (c)	-	3,500	3,500
Total	\$ 1,083	\$ 39,686	\$ 40,769

- (a) \$1.1 million of the lease financing would only be payable in 2010 if the bank called the loan, which is not anticipated, otherwise the loan is payable over the term of the underlying leases.
- (b) Pawnee's lease financing credit facility is a line-of-credit, as such the balance can fluctuate. The credit facility matures in 2011. The Fund expects to extend the credit facility with the current lenders or alternative financing will be obtained.
- (c) Subsequent to year-end, the \$3.5 million convertible debentures were converted to Fund Units.

19. INCOME TAXES

Income tax obligations relating to distributions from the Fund are the obligations of its unitholders and accordingly, no provision for income taxes on the income of the Fund have been made. A provision for income taxes is recognized for the Fund's subsidiaries that are subject to tax.

Income tax expense (recovery) consists of the following:

	For the year ended December 31, 2009	For the year ended December 31, 2008
	(\$ thousands)	
Current income tax (recovery) expense	\$ 795	(\$ 2,440)
Future income tax expense	2,449	869
Total income tax (recovery) expense	\$ 3,244	(\$ 1,571)

The table below shows the reconciliation between income tax expense (recovery) reported in the Statement of Income (Loss) and the income tax expense (recovery) that would have resulted from applying the Canadian federal tax rate of 33.0% (2008 – 33.5%) to pre-tax loss.

	For the year ended December 31, 2009	For the year ended December 31, 2008
	(\$ thousands)	
Income (loss) before income taxes	\$6,309	(\$14,401)
Less: Income of the Fund taxable to the recipient	(2,269)	(2,443)
Income (loss) before income taxes	4,040	(16,844)
Canadian income tax rate	33.00%	33.50%
Expected income tax expense (recovery)	1,333	(5,643)
Dividend income in recipient income above on which taxes were paid	695	565
Tax cost of non-deductible items		
Unrealized foreign exchange (gain) loss	(7)	106
Realized foreign exchange gain	-	414
Amortization and impairment of intangible assets	53	5,190
U.S. withholding taxes paid	27	29
Non-cash interest expense in subsidiary	1,108	(964)
Capital taxes paid (refund)	-	(13)
Tax cost of deductible items		
IPO costs	(539)	(539)
AMT credit	(156)	-
Reduction in income taxes	(481)	(200)
Other timing differences	600	(385)
Higher effective income tax rates in foreign jurisdictions	611	(131)
Provision for (recovery of) income taxes	\$3,244	(\$1,571)

The tax effects of the significant components of temporary differences giving rise to the Fund's net future income taxes are as follows:

	December 31, 2009	December 31, 2008
	(\$ thousands)	
Future tax assets		
Leased assets	\$15,550	\$22,701
Allowance for doubtful accounts	4,825	5,168
Amount related to tax losses carried forward	1,837	611
Difference in goodwill and intangible asset base	82	101
Accrued liabilities	833	1,055
	\$23,127	\$29,636
Future tax liabilities		
Direct financing lease receivables	\$36,047	\$42,862
	\$36,047	\$42,862
Future income taxes payable	\$12,920	\$13,226

20. FUND UNITS

The Fund may issue an unlimited number of trust units pursuant to its Declaration of Trust. Each unit is transferable and represents an equal, undivided beneficial interest in any distributions from the Fund and in the net assets of the Fund in the event of termination or winding up of the Fund. All units are of the same class with equal rights and privileges and are not subject to future calls or assessments. Each unit entitles the holder to one vote at all meetings of unitholders. Trust unit transactions during the period were as follows:

	Number of Fund Units # (000's)	Number of Class B & C US Acquisition Co Ltd. shares (000's)	Total (000's)
Fund Units – December 31, 2008, 2007, and 2006 restated (b)	7,041	1,479	76,141
Fund Units purchased under normal course issuer bid (a)	(279)	-	(2,520)
Fund Units – December 31, 2009	6,762	1,479	73,621

(a) Normal course issuer bids

In November 2008, the Board of Trustees approved the repurchase and cancellation of up to 447,412 of the Fund's outstanding units for the period commencing November 6, 2008 and ending on November 5, 2009. During the year-ended December 31, 2009, under this issuer bid, the Fund repurchased for cancellation 240,500 Fund Units for a total cost of \$610,750 or approximately \$2.54 per unit. The book value of the Fund Units is \$9.05 per unit or \$2,176,525. The excess of book value over purchase price of \$1,565,775 has been credited to contributed surplus.

In November 2009, the Board of Trustees approved the repurchase and cancellation of up to 518,624 of the Fund's outstanding units for the period commencing November 10, 2009 and ending on November 9, 2010. During the year-ended December 31, 2009, under this issuer bid, the Fund repurchased for cancellation 38,000 Fund Units for a total cost of \$133,220 or approximately \$3.51 per unit. The book value of the Fund Units is \$9.05 per unit or \$343,900. The excess of book value over purchase price of \$210,680 has been credited to contributed surplus.

(b) Non-controlling interest

As partial consideration for the acquisition of Pawnee in May 2006, 1,274,601 Class B shares and 203,936 Class C shares of a Fund subsidiary, U.S. Acquisitionco, were issued. These shares are fully exchangeable for Fund Units, on a one-for-one basis, through a series of steps. The Class B shares had been classified as non-controlling interest as they were not exchangeable into Fund units until November 9, 2008. As the Class B common shares had subordinated rights to distributions until November 8, 2008 and their distributions were restricted if certain minimum distributions had not been made, they were valued with a discount rate of 7.5 percent per EIC 151 (Emerging Issues Committee Abstract 151) - Exchangeable Securities Issued By Subsidiaries Of Income Trusts. Effective November 9, 2008, the restrictions on distributions and conversion of the Class B common shares ceased and therefore the non-controlling interest were reclassified as Unitholders' Equity. Per EIC 151, the reclassification of non-controlling interest to Unitholders' Equity was applied retroactively with restatement of prior periods.

The non-controlling interest had been comprised of:

	Units # (000's)	Amount	Deficit/ Surplus (\$ thousands)	Total
Class B Exchangeable U.S. Acquisitionco	1,275	\$11,790		\$11,790
Shares issued on the acquisition of Pawnee				
Issuance costs		(1,208)		(1,208)
Net income attributable to Class B shares			794	794
Foreign currency cumulative translation adjustment allocated to non-controlling interest			502	502
Distributions declared on Class B shares			(937)	(937)
Non-controlling interest at December 31, 2006	1,275	\$10,582	\$359	\$10,941
Net loss attributable to Class B shares	-	-	(676)	(676)
Foreign currency cumulative translation adjustment allocated to non-controlling interest	-	-	(1,450)	(1,450)
Distributions declared on Class B shares	-	-	(789)	(789)
Non-controlling interest at December 31, 2007	1,275	\$10,582	(\$2,556)	\$8,026
Reclassify to Unitholders' Equity	(1,275)	(10,582)	2,556	(8,026)
Non-controlling interest at December 31, 2008 and 2009	-	-	-	-

Of the (\$2,556,000) amount, (\$957,000) was reclassified to opening accumulated other comprehensive income (loss) and (\$1,599,000) was allocated to opening deficit for 2008.

21. COMPENSATION PLANS

a) Long-term incentive plan

Senior management and key employees of the Fund and its subsidiaries (the "Fund Entities") are eligible to participate in the Fund's long-term incentive plan, or LTIP. The purpose of the LTIP is to provide eligible participants with compensation opportunities to attract, motivate and retain key personnel and reward senior management by making a significant portion of their incentive compensation directly dependant upon achieving key strategic, financial and operational objectives that are crucial to ongoing growth and profitability, strengthening the alignment of interests between employees of the Fund Entities and unitholders of the Fund.

Pursuant to the LTIP, the Fund will annually set aside (or cause a subsidiary to set aside) a pool of funds based upon the amount, if any, by which distributable cash of the Fund per Fund Unit (as measured on a fully-diluted basis) exceeds certain defined targets. It is expected that a plan trustee will use a portion of this pool of funds to purchase Fund Units in the market and will hold the remainder in cash or in cash equivalent investments.

The Compensation Committee of the Fund will have the power to, among other things: (i) determine those individuals who will participate in the LTIP; (ii) determine the level of participation of each participant; (iii) determine the time or times when LTIP awards are to be paid to each participant; (iv) the vesting period of the awards; and (v) the allocation between Units and cash of such awards.

Initially, the LTIP will provide for awards that may be earned based on the amount by which distributable cash per annum per Unit (as measured on a fully-diluted basis) exceeds a base threshold per annum equal to \$1.15, (the “Base Threshold”). The percentage amount of that excess which forms the LTIP incentive pool will be determined in accordance with the table below:

Percentage by which Distributable Cash per Unit exceeds the Base Threshold	Available for LTIP Payments (Proportion of Excess Distributable Cash)
5% or less	0%
Greater than 5% and up to 10%	10% of any excess over 5% to 10%
Greater than 10% and up to 15%	20% of any excess over 10% to 15%
Greater than 15%	25% of any excess over 15%

The Base Threshold will be subject to review and adjustment by the Compensation Committee of the Fund at least annually. It is expected that Fund Units awarded under the LTIP will initially vest equally over three years following the grant of awards. There have never been any amounts accrued for under the LTIP at any time.

(b) Equity incentive plan

On May 13, 2009, the Fund’s unitholders approved the adoption of an equity incentive plan (the “Incentive Plan”). The Incentive Plan is available to (i) the trustees of the Fund, (ii) the directors of Chesswood GP Limited (the Fund’s Administrator), (iii) the officers and employees of the Fund and its subsidiaries (together, the “Fund Entities”) and (iv) designated service providers who spend a significant amount of time and attention on the affairs and business of one or more Fund Entities (“Participants”), all as selected by the board of trustees of the Fund or a committee appointed by the board to administer the Incentive Plan (the “Plan Administrators”).

The objective of the Incentive Plan is to encourage increased long term equity participation in the Fund by Participants. The Incentive Plan is intended to facilitate long term ownership of Units by Participants and to provide Participants with additional incentives by increasing their interest, as owners, in the Fund. As well, the trustees of the Fund believe that the Incentive Plan encourages Participants to remain with the Fund Entities, and also attracts new employees to the Fund Entities.

Awards granted under the Incentive Plan may consist of Unit options and restricted units. Each such award is subject to the terms and conditions set forth in the Incentive Plan and to those other terms and conditions specified by the Plan Administrators and memorialized in a written award agreement.

The maximum number of Units issuable under the Incentive Plan is 15% of the issued and outstanding Units at any given time (including, for these purposes, the 1,478,537 Units issuable upon exchange of Class B and Class C common shares of Chesswood U.S. Acquisitionco Ltd.). Accordingly, options and restricted units relating to up to 1,277,864 Units can be issued pursuant to the Incentive Plan based on the currently outstanding Units.

(i) Equity Unit Options

On May 10, 2006 (at the time of completion of the Fund’s initial public offering), options to purchase 100,000 Units were issued to certain executives of the Fund Entities (the “Stand Alone Options”). On June 23, 2009, options to purchase an aggregate of 530,000 Units were issued under the Plan (the “Plan Options”).

The Stand Alone Options are fully vested. The Plan Options vest 30% at the end of the first year, another 35% at the end of the second year, and the remaining 35% at the end of the third year. The Stand Alone Options have an exercise price equal to the price for the Fund's initial public offering. The Plan Options have an exercise price equal to the 10-day volume weighted average price of the Units at the date prior to the day such Options were granted. The Stand Alone Options and the Plan Options expire on the 10th anniversary of the respective grant dates.

An analysis of the options outstanding is as follows:

	Number of options	Weighted average exercise price
Outstanding – December 31, 2008 and 2007	100,000	\$10.00
Granted	530,000	\$2.06
Exercised	-	-
Forfeited	-	-
Outstanding – December 31, 2009	630,000	\$3.32

Grant date	Number of options	Vested	Expiry date	Exercise price
May 10, 2006	100,000	100,000	May 9, 2016	\$10.00
June 23, 2009	530,000	-	June 22, 2019	\$2.06

The weighted average remaining contractual life, in years, for all options outstanding is 8.98 years.

The fair value of options granted was estimated on the grant date using the Black-Scholes option pricing model with the following assumptions, for the Plan Options:

Number of options granted	530,000
Expected distribution yield	20%
Expected volatility	83%
Risk-free interest rate	2.7%
Expected life	3 years
Fair value of the Options	\$0.46

Included in contributed surplus and salaries and commission expense is \$38,009 relating to the 530,000 Plan Options. As of December 31, 2009, unrecognized non-cash compensation expense related to the Plan Options was \$206,026, expected to be recognized over the next three-year vesting period.

Included in contributed surplus is \$74,045 relating to 113,639 options granted on May 10, 2006. The weighted average grant date fair value of the options was \$0.65 as calculated using the Black-Scholes option pricing model. During 2008, 13,639 options were forfeited as the individual is no longer associated with the Fund Entities; no adjustment to contributed surplus was required.

(ii) Restricted Units

The Incentive Plan provides for the granting of awards of restricted Units to Participants. On June 23, 2009, an aggregate of 175,000 restricted units were granted and expire in ten years. At December 31, 2009, contributed surplus included accrued compensation costs relating to such restricted Units of \$187,200 (December 31, 2008 – \$0). The grantees of such restricted Units are not entitled to the distributions paid in respect of such Units before the restricted Units are exercised. Such restricted Units vest one year from the date of issue and are to be settled by the issue of Units.

As of December 31, 2009, unrecognized non-cash compensation expense related to non-vested Units related to such restricted Units was \$173,300, expected to be recognized over the next six-months.

A summary of the restricted units outstanding is as follows:

	<u>Restricted Units (#)</u>
Balance at December 31, 2008	-
Granted	175,000
Redeemed	-
Forfeited	-
Balance at December 31, 2009	<u>175,000</u>

Subsequent to year-end, on February 2, 2010, 5,000 restricted units were issued.

22. DISTRIBUTIONS TO UNITHOLDERS

The Fund's Declaration of Trust requires it to distribute to its unitholders in each year an amount not less than the Trust's income for the year, as calculated in accordance with the Income Tax Act (Canada) (the "Act") after all permitted deductions under the Act have been taken. The Fund's policy is to pay monthly distributions to unitholders of record on the last business day of each month by the 15th of the following month (or the next business day thereafter if the 15th is not a business day). Unitholder distributions are subject to review and approval by the trustees of the Fund.

Subsequent to December 31, 2009, Chesswood announced the monthly distributions starting in January 2010 were increasing to \$0.035 per unit from \$0.030.

Up to November 8, 2008, pursuant to the purchase agreement by which the Fund acquired Pawnee, the holders of Class B shares of U.S. Acquisitionco, agreed to subordinate the dividends payable on such shares if the monthly distributions to unitholders of the Fund were reduced less than 9.58 cents per unit.

Distributions to Class B and Class C distributions from January 2008 to May 2008 were adjusted by U.S. \$74,063 a month pursuant to the purchase agreement by which the Fund acquired Pawnee. This reduction did not relate to any subordination of distributions.

23. INCOME (LOSS) PER UNIT

Basic income (loss) per Unit is computed by dividing net income (loss) by the weighted average Units outstanding during the year including the assumed conversion of the Class B and Class C shares of U.S. Acquisitionco.

The weighted average Units and Class B and Class C shares of U.S. Acquisitionco outstanding during the years are calculated as follows:

Weighted average:	<u>2009</u>	<u>2008</u>
Units outstanding	6,912,018	7,040,558
Class B shares	1,274,601	1,274,601
Class C shares	203,936	203,936
Weighted average Units outstanding	<u>8,390,555</u>	<u>8,519,095</u>

A convertible debenture, convertible into 1,000,000 units (2008 – 1,000,000 units), and options to purchase 100,000 units (2008 - 100,000 units) were outstanding during the year but were excluded from the calculations of diluted income (2008 -loss) per unit due to their conversion/exercise price was greater than the average Fund Unit price for 2009 (2008 - their anti-dilutive effect). Options and restricted units outstanding had a diluted effect of 153,484 Fund Units in 2009 (2008 – nil).

24. CASH FLOW SUPPLEMENTARY DISCLOSURE

	For the year-ended December 31, 2009	For the year-ended December 31, 2008
	(\$ thousands)	
Interest paid	\$ 3,695	\$ 3,854
Income tax installments paid	\$ 468	\$ 1,332
Non-cash transactions		
Increase in contributed surplus relating to the excess of book value over purchase price of Fund Units purchased under normal course issuer bid. (note 20[a])	\$ 1,777	\$ -
Mortgage assumed by purchaser of property and equipment	\$ -	\$ 882

25. CAPITAL MANAGEMENT

The Fund's capital is comprised of unitholders' equity and convertible debentures. The Fund's objective when managing capital is to safeguard the Fund's ability to continue as a going concern in order to provide returns for unitholders and to maintain financial strength.

The Fund's capital is not subject to any capital requirements imposed by a regulator. However, each of the Fund's operating subsidiaries is subject to bank and/or manufacturer covenants relative to leverage and/or working capital. These bank covenants safeguard the capital in each of its operating subsidiaries. Pawnee is restricted in its ability to further merge, acquire companies or be acquired, or incur additional debt without lender approval. Furthermore, dividends from Pawnee are limited to compliance with all bank covenants and may not exceed 95% of Pawnee's consolidated net income, as determined in accordance with U.S. GAAP, excluding mark-to-market adjustments for interest rate swaps.

The Fund's subsidiaries' objective is to maintain low cash balances, investing any free cash in leases as needed and using any excess to pay down debt on the primary financing facilities. The subsidiaries fund working capital needs, lease originations and growth using advances under credit facilities available when operating cash flow is not sufficient. At December 31, 2009, the Fund's operating units had \$19.5 million in additional borrowings available under various credit facilities to fund business operations.

Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million subject to, among other things, certain percentages of eligible gross lease receivables, of which U.S.\$34.6 million was utilized at December 31, 2009 (2008 U.S.\$38.0 million). This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10, 2011.

In the first quarter of 2009, Pawnee signed an agreement to amend certain terms and conditions of its Credit Facility. The maximum permitted borrowings under Pawnee's credit facility was voluntarily reduced by U.S.\$5 million (to U.S.\$52.5 million, as reflected above) and its borrowing rate was increased slightly; however, the credit facility continues to provide significant room for growth and an attractive borrowing rate. In addition, the amendment included a waiver from its lenders with respect to a GAAP adjustment to the Company's interest expense on the loan from its parent company (which eliminates in the Fund's consolidated financial statements), and the GAAP adjustment's effect on certain borrowing covenants. The amendments to the Credit Facility address the GAAP interest adjustment on a current and prospective basis, so as to retain the Credit Facility's terms and conditions on a basis consistent with the past. As a result of this and primarily due to the pressure these adjustments exerted on EBIT to interest bank covenant, the U.S. \$33.5 million Note was exchanged for equity on December 30, 2009.

The Fund itself does not have any credit facility. Each of its operating subsidiaries has a credit facility. These credit facilities are used to provide funding for the subject subsidiary's operations (i.e. to provide financing for the purchase of assets which are to be the subject of leases or to acquire vehicle inventory and support working capital). The credit facilities are not intended to directly fund distributions by the Fund (and these facilities generally limit the amount which can be distributed up to the Fund to the net income of the subject subsidiary).

Under Pawnee's debt to equity covenant calculation, customer security deposits are treated as an offset to net investment in leases and are not considered debt. Below is the Fund's consolidated debt to equity analysis. There are no bank covenants relating to the consolidated debt to equity calculation.

	<u>December 31, 2009</u>	<u>December 31, 2008</u>
	<i>(\$ thousands, except ratio)</i>	
Debt	\$63,423	\$78,239
Equity	\$45,584	\$55,004
Debt/Equity	1.39	1.42

The Fund's Declaration of Trust requires it to distribute to its unitholders in each year an amount not less than the Fund's income for the year, as calculated in accordance with the Income Tax Act (Canada) (the "Act") after all permitted deductions under the Act have been taken. Unitholder distributions are subject to review and approval by the trustees of the Fund.

In January 2010, subsequent to year-end, the holders of the Debentures, elected to exercise their conversion rights and were issued an aggregate of 999,997 Fund Units, in accordance with the conversion price of \$3.50 per Fund Unit provided in the Debentures.

26. FINANCIAL INSTRUMENTS

Fair value

The fair value of a financial instrument is the amount of consideration that could be agreed upon in an arm's-length transaction between knowledgeable, willing parties who are under no compulsion to act. In certain circumstances, however, the initial fair value may be based on other observable current market transactions in the same instrument, without modification or on a valuation technique using market based inputs.

The following schedule represents the carrying values and the fair values of financial instruments:

	<u>December 31, 2009</u>		<u>December 31, 2008</u>	
	<u>Carrying Value</u>	<u>Fair Value</u>	<u>Carrying Value</u>	<u>Fair Value</u>
	<i>(\$ thousands)</i>			
Cash	\$ 7,585	\$ 7,585	\$ 5,675	\$ 5,675
Accounts receivable	930	930	1,190	1,190
Net investment in leases (a)	78,237	n/a	91,681	n/a
Accounts payable	4,977	4,977	4,469	4,469
Distributions payable	248	248	220	220
Vehicle financing (b)	6,127	6,127	7,583	7,583
Lease financing (b)	37,269	37,269	49,572	49,572
Customer security deposits	9,784	9,784	11,281	11,281
Interest rate swaps	1,683	1,683	2,755	2,755
Convertible debentures	3,465	3,465	3,433	3,433

- (a) There is no organized market for valuing the net investment in lease receivables. The carrying value is the amortized cost using the effective interest rate method.

- (b) The stated value of the vehicle financing and lease financing approximates fair values, as the interest rates attached to these instruments are representative of current market rates, for loans with similar terms, conditions and maturities.

The following schedule represents the hierarchy of financial instruments measured at fair value on the balance sheet:

	December 31, 2009			December 31, 2008		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
	(\$ thousands)					
Interest rate swaps	-	\$1,683	-	-	\$2,755	-

Financial risk management

In the normal course of business, the Fund manages risks that arise as a result of its use of financial instruments. These risks include market, liquidity and credit risk.

a) Market risk

Market risk is the risk that the fair value of financial instruments will fluctuate due to changes in market factors. Market risk includes fair value risk, interest rate risk and foreign currency risk. The Fund is exposed to some of these risks directly through its financial instruments.

b) Liquidity risk

Liquidity risk is the risk that the Fund is not able to meet its financial obligations as they become due or can do so only at excessive cost. The Fund's subsidiaries are subject to bank and manufacturer covenants relative to working capital. The bank covenants safeguard the liquidity in the Fund's subsidiaries.

The Fund's operations and growth are financed through a combination of the cash flows from operations and borrowing under existing credit facilities. Prudent liquidity risk management implies maintaining sufficient working capital and adequate committed credit facilities, to the extent possible.

Pawnee has a credit facility that allows borrowings of up to U.S.\$52.5 million subject to, among other things, certain percentages of eligible gross lease receivables, of which U.S.\$34.6 million was utilized at December 31, 2009 (2008 U.S.\$38.0 million). This credit facility is secured by substantially all of Pawnee's assets, contains negative covenants including the maintaining of leverage and interest coverage ratios, requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment, and matures on May 10, 2011. At this time, management believes that the syndicate of financial institutions that provides Pawnee's credit facility is financially viable and will continue to provide this facility, however there are no guarantees in the current economic environment. Fees on the credit facility may increase, however we believe that any increases would be within market rates.

c) Credit risk

Credit risk stems primarily from the potential inability of a customer or counterparty to a financial instrument to meet its contractual obligations. The Fund is exposed to credit risk with respect to cash, accounts receivable and net investment in leases. The carrying amount of financial assets represents the Fund's maximum exposure.

Credit risk associated with cash is minimized substantially by ensuring that the cash is placed with creditworthy counterparties. Management monitors changes in the status of financial institutions where the cash is held to mitigate potential credit risk. The Fund's excess cash is held in accounts with a major Canadian chartered bank.

Accounts receivable, which totaled \$930,000 at December 31, 2008 (2008 - \$1.2 million), principally relates to the Acura Sherway dealership and includes amounts due from the manufacturer and financing contracts in transit, which are typically collected within seven to ten days. Credit risk is primarily limited to the concentration of the receivable with the automotive manufacturer. See note 3 for further disclosure related to aging and continuity of allowance for doubtful accounts.

Pawnee's lease receivables are with smaller, often owner-operated businesses that have limited access to traditional financing. There is a high degree of risk associated with leasing to such parties. The typical lessee in Pawnee's portfolio is a start-up business that has not established business credit or a more established business that has experienced some business credit difficulty at sometime in its history. As a result, such leases entail a relatively higher credit risk and may be expected to experience higher levels of delinquencies and loss levels. The credit risk is mitigated by Pawnee funding only "business essential" commercial equipment, where the value of the equipment is typically less than \$30,000, by obtaining at least one personal guarantee for each lease, by having diversification by geographic location (within the United States), by types of equipment funded and by significant diversification in terms of the industries in which Pawnee's lessees operate with no significant concentration with any one customer. See note 5 for further disclosure related to aging and continuity of allowance for doubtful accounts.

At December 31, 2009:

- no state represented more than 9.2% of the number of Pawnee's total active leases, with the exception of California which represented 11.7%;
- Pawnee financed over 70 equipment categories, with its five largest categories by volume, being restaurant, auto repair, titled trucks and trailers, beauty salon, and construction equipment which combined accounted for 49.1% of the number of active leases;
- its lessees operated in over 85 different industry segments, with no industry concentration accounting for more than 15.7% of its number of active leases;
- no lessee accounted for more than 0.01% of its total lease portfolio; and
- its largest source of lease originations accounted for originations of 19.8% of its leases in the year-ended December 31, 2009, and its ten largest origination sources accounted for 43.2% of its leases.

Pawnee's credit risk is also mitigated by the fact that Pawnee's primary lease contract requires that the lessee provide two payments as security deposit (not advance payments), which are held for the full term of the lease and then returned or applied to the purchase option of the equipment at the lessee's request, unless the lessee has previously defaulted (in which case the deposit is applied against the lease receivable).

Pawnee and Lease-Win are entitled to repossess leased equipment and vehicles if they lessees default on their lease contracts to mitigate credit losses. When an asset previously accepted as collateral is acquired, it undergoes a process of repossession and disposal in accordance with the legal provisions of the relevant market. Please see note 5 for a further discussion on the repossession of collateral during the years-ended 2009 and 2008.

Pawnee's lease receivables is composed of a large number of homogenous leases, with relatively small balances, and as such, the evaluation of the allowance for credit losses is performed collectively for the lease receivable portfolio. Pawnee's allowance for doubtful accounts policy is described in note 1.

Lease-Win is exposed to credit risk due to delinquencies. The credit risk associated with Lease-Win's leases receivables is mitigated by liens placed against the vehicles, personal guarantees, and the ability to repossess vehicles for non-payment.

Credit risk also exists at Lease-Win as a result of using only one financial institution to securitize its lease receivable and that institution's ability to source funding for its financing. This risk is mitigated with Lease-Win having a long-standing relationship with its bank and the excess capacity available on its bank leasing facility.

d) Interest rate risk

The Fund is subject to interest rate risks as its subsidiaries' credit facilities bear interest at rates that vary in accordance with borrowing rates in the U.S. and Canada.

The Fund's cash is used to finance working capital, which is short-term in nature, and is at floating interest rates. The vehicle financing used to finance the inventory, which is short-term in nature, is also at floating interest rates thus exposing the Fund to interest rate fluctuations.

Pawnee and Lease-Win's leases are written at fixed interest rates and terms. Pawnee and Lease-Win generally finance their activities using both fixed rate and floating rate funds. To the extent Pawnee and Lease-Win finance fixed rate leases with floating rate funds, they are exposed to fluctuations in interest rates such that an increase in interest rates could narrow or, in Lease-Win's case eliminate the margin between the yield on a lease and the effective interest rate paid by the lessor to finance the lease. See note 5 for effective interest rates on leases written.

Pawnee's credit facility requires Pawnee to mitigate its interest rate risk by entering interest rate swaps for a notional amount not less than 50% of the aggregate commitment. The interest rate swap agreements provide for payment of an annual fixed rate. In return, Pawnee receives payment of a LIBOR based floating rate amount. The interest rate swaps are intended to offset a portion of the variable interest rate risk on the credit facility. See note 14 for more information relating to interest rate swaps associated with this credit facility.

Lease-Win finances its activities using both fixed rate and floating rate funds. All of Lease-Win's \$1.1 million lease financing is at the floating rate. Lease-Win has the right to fix the rate on all its floating rate debt at the bank's prime rate plus 2.125% (2008 - 0.75%) (see note 11 for further disclosure of facility and rates). The leases financed through securitization can be financed at fixed or floating rate. As at December 31, 2009, approximately \$755,000 of Lease-Win's \$14.6 million securitized gross lease receivables were funded on a floating rate basis. See note 5 for effective interest rate on securitization facilities. See note 11 for effective interest rates on the credit facilities.

The following table presents a sensitivity analysis to hypothetical changes in market interest rates and their potential impact on the Fund for the year-ended December 31, 2009:

	+100 bps	-100 bps
	(\$thousands)	
Increase (decrease) in interest expense	158	(158)
Increase (decrease) in net income	(123)	123

The following table presents a sensitivity analysis to hypothetical changes in market interest rates and their potential impact on the Fund for the year-ended December 31, 2008:

	+100 bps	-100 bps
	(\$thousands)	
Increase (decrease) in interest expense	121	(121)
Increase (decrease) in net income	(95)	95

The following are the principal payments and maturities of significant financial liabilities:

(\$ thousands)	2010	2011	2012	Total
Lease-Win's lease financing	\$421	\$422	\$240	\$1,083
Pawnee's lease financing credit facility (1)	-	36,186	-	36,186
Convertible debentures (2)	-	3,500	-	3,500
Total	\$421	\$40,108	\$240	\$40,769

- (1) Pawnee's lease financing credit facility is a line-of-credit, as such the balance can fluctuate. The interest rate is also floating, thus the interest payments are dependent on the balance of the line-of-credit and interest rate at any point of time.
- (2) Subsequent to year-end, the \$3.5 million convertible debenture was converted to Fund Units.

e) Foreign exchange risk

Foreign currency risk is the risk of loss due to changes in the foreign exchange rates and the volatility of foreign exchange rates. The Fund is exposed to fluctuations in the U.S. dollar as significant cash flows are generated in the U.S. and distributions are paid in Canadian dollars. The Fund also has a significant portion of its net assets denominated in U.S. dollars.

Monetary assets and liabilities denominated in foreign currencies are translated at exchange rates prevailing at the balance sheet date and non-monetary assets and liabilities are translated at historical exchange rates.

Assets and liabilities of self-sustaining foreign operations denominated in foreign currencies are translated into Canadian dollars at the exchange rates in effect at each period-end date. The resulting unrealized exchange gains or losses on translation are reported in other comprehensive income. Revenue and expenses denominated in foreign currencies are translated into Canadian dollars at the average foreign currency exchange rate for the period. Foreign exchange gains and losses on other transactions are recorded in income in the year in which they occur.

U.S. Denominated Balances	December 31, 2009	December 31, 2008
Foreign exchange risk to balance sheet	(\$ thousands)	
Year-end exchange rate	1.0466	1.2246
U.S. denominated assets in U.S.\$	\$89,303	\$90,115
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on assets	\$9,346	\$11,035
U.S. denominated liabilities in U.S.\$	\$57,073	\$58,629
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on liabilities	\$5,973	\$7,180
U.S. denominated net assets in U.S.\$	\$32,230	\$31,486
U.S. denominated net assets in CDN\$	\$33,732	\$38,558
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on U.S. denominated net assets	\$3,373	\$3,855
Foreign exchange risk to income statement		
Net income (loss) from U.S. in U.S.\$ for year-ended	\$2,278	(\$11,542)
Average exchange rate	1.142	1.0660
Net income (loss) from US in Cdn\$	2,602	(12,304)
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on U.S. denominated net loss	\$260	\$1,277
Foreign exchange risk to cash flows to the Fund		
Cash flow received from U.S. subsidiary – U.S.\$ for year-ended	\$3,391	\$3,035
Average exchange rate	1.142	1.066
Cash flow received from U.S. subsidiary – CDN\$	\$3,873	\$3,235
Effect of a 10% increase or decrease in the Cdn/U.S. dollar on U.S. denominated cash flow	\$387	\$323

27. GUARANTEES

In the normal course of operations, the Fund has entered into agreements that contain certain features which meet the definition of a guarantee under the guidance provided by CICA Accounting Guideline 14, Disclosure of Guarantees and which are customary in the industry.

Trustee, Director and Officer Insurance - The Fund has entered into agreements which contain indemnification of its trustees, directors and officers to indemnify them against expenses (including legal fees), judgments, fines and any amount actually and reasonably incurred by them in connection with any action, suit or proceeding in which the trustees, directors and/or officers are sued as a result of their service, if they acted honestly and in good faith with a view to the best interests of the Fund. The Fund benefits from directors' and officers' liability insurance which is purchased by the Fund. No amount has been accrued in the consolidated balance sheet as of December 31, 2009 and 2008 with respect to this indemnity.

28. CONTINGENCIES AND COMMITMENTS

Contingencies

In the normal course of business activities, the subsidiary operating entities of the Fund are subject to a number of claims and legal actions that may be made by customers, suppliers and others in respect of which either an adequate provision has been made or for which no material liability is expected.

Commitments

The Fund entities are committed to aggregate minimum rental payments under existing lease for premises as follows:

	December 31, 2009
	<i>(\$ thousands)</i>
2010	\$624
2011	465
2012	192
Total	<u>\$ 1,281</u>

29. RELATED PARTY TRANSACTIONS

a) Debentures in the principal amount of \$2.8 million (out of the aggregate \$3.5 million principal amount of the Fund Issued Debentures) are held by directors of Chesswood GP Limited, which is a wholly-owned subsidiary of the Fund. See Subsequent Events note 34.

During the year ended December 31, 2009, interest of \$347,370 (2008 - \$328,545) was expensed relating to these Debentures of which \$216,419 (2008 - \$216,419) pertained to related parties.

b) Pawnee leases a 10,800 square foot office facility. The lessor is a related party due to common ownership between itself and the holders of the Class B and C shares of U.S. Acquisitionco. The minimum lease payments are U.S. \$189,000 per year triple net and run through 2011 with options for two additional five-year terms. These transactions were recorded at the average exchange rate.

These transactions are in the normal course of business and are measured at the exchange amount which is the amount of consideration established and agreed to by the related parties.

30. ECONOMIC DEPENDENCE

Sherway operates under a Dealer Sales and Service Agreement whereby it has the right to act as an authorized dealer for Acura vehicles. The manufacturer may cancel the agreement if the dealership does not observe certain established guidelines.

As the sole source of income of Sherway is derived from the sales of the manufacturer's automobiles and related products and services, its ability to continue viable operations is dependent on maintaining its right to act as an authorized dealer. Accordingly, the absence of the dealership would have a material adverse effect on the Fund.

31. SIGNIFICANT ESTIMATES

Accounting for the securitization of leases and off-balance sheet arrangements

The accounting for the securitization of leases requires the use of significant judgment and estimations in order to measure, at a specific point in time, matters that are inherently uncertain. Due to the fact that future events rarely develop as forecasted; the estimates routinely require adjustments, and may require material adjustment.

Goodwill and intangible assets not subject to amortization

The performance of the goodwill and intangible assets (not subject to amortization) impairment test is subject to significant judgment in determining the fair value of the subsidiaries, due to the estimation of future cash flows, discount rates, and other assumptions. Changes in these estimates and assumptions could have a significant impact on the fair value and/or impairment of goodwill and intangible assets not subject to amortization .

Unit based compensation incentive plans and conversion option on debentures

The fair value of the conversion option on the convertible debentures was estimated using the Black-Scholes option pricing model in 2008, and the fair value of option grants are calculated using the Black-Scholes option pricing model.

The Black-Scholes option-pricing model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, the Black-Scholes model requires the use of subjective assumptions including the expected unit price volatility. Because the options issued under the Incentive Plan and the conversion option on the Debentures have characteristics different from those of traded options, and because changes in the subjective assumptions can have a material effect on the fair value estimate, the Black-Scholes option-pricing model does not necessarily provide a reliable single measure of the fair value of options issued under the Incentive Plan or the conversion option on the Debentures.

Intercompany interest expense

The structure of the Fund, similar to other income fund and corporate structures, included U.S.\$33.5 million intercompany debt that generated intercompany interest expense. We reduced our taxable income in our Consolidated Statements of Income and, therefore, our calculation of income tax expense by this interest expense.

The interest expense on these notes was U.S.\$1,256,250 for the year-ended December 31, 2009 and U.S.\$893,332 for the year-ended December 31, 2008. The reduced interest expense from prior years for both 2009 and 2008 was the result of a temporary waiver by the holder of the note in respect of these years. The intercompany note was exchanged for equity on December 30, 2009. When the note was exchanged for equity on December 30, 2009, deferred interest payable required by GAAP (which was eliminated on consolidation) was reversed and so was the future tax asset, resulting in an increase in the income tax provision and future taxes payable on December 30, 2009, at Pawnee. The resultant increase in the income tax provision and future taxes payable totaled \$1.8 million; of which \$1.2 million related to 2008 and the remaining \$625,000 related to reduced tax expense reported in the first nine-months of 2009.

If United States tax authorities were to challenge our treatment of the former intercompany notes or the amount of our interest expense, or if they were to implement changes to the tax laws or their interpretation, and these changes did not allow us to reduce our taxable income and our calculations of income tax expense by all or a portion of this interest expense, we may be required to pay higher income taxes and our cash distributions could be adversely affected.

U.S. income tax

U.S. federal tax legislation was enacted in 2004 to address perceived U.S. tax concerns in “corporate inversion” transactions. A “corporate inversion” generally occurs when a non-U.S. corporation acquires “substantially all” of the equity interests in, or the assets of, a U.S. corporation or partnership, if, after the acquisition, former equity holders of the U.S. corporation or partnership own a specified level of stock in the non-U.S. corporation. The tax consequences of these rules depend upon the percentage identity of stock ownership that results. Generally, in the “80-percent identity” transactions, i.e. former equity holders of the U.S. corporation owns 80% or more of the equity of the non-U.S. acquiring entity (excluding equity interests acquired in the acquiring entity in public offerings associated with the acquisition), the tax benefits of the inversion are limited by treating the non-U.S. acquiring entity as a domestic entity for U.S. tax purposes. In the “60-80 percent identity” transactions, the benefits of the inversion are limited by barring certain corporate-level “toll charges” from being offset by certain tax attributes of the U.S. corporation (e.g. loss carryforwards), and imposing excise taxes on certain stock based compensation held by “insiders” of the U.S. corporation.

These rules will not apply to the acquisition of Pawnee if the active Canadian business operations conducted by cars4U and its Canadian subsidiaries prior to the acquisition of Pawnee are deemed to be “substantial” in relation to the U.S. activities to be conducted by U.S. Acquisitionco and Pawnee after the acquisition. Because the IRS has not yet defined the term “substantial”, it is not certain whether the prior Canadian active business operations of cars4U and its Canadian subsidiaries will meet this substantiality test.

If the substantiality test is not met, and the “identity of stock ownership” test becomes relevant, the “80 percent or more” rules should not apply because the former shareholders of Pawnee should not be considered as owning 80% or more of the equity of the Fund after the acquisition. The 60-80 percent rules may or may not apply, depending on the level of equity in the Fund that the former shareholders of Pawnee will be considered as owning after the acquisition. If such rules apply, the corporate toll-charges rules should not trigger any material adverse U.S. tax consequences so long as either (a) Pawnee does not sell or license any of its assets as part of its acquisition by the Fund, or license any assets to a related non-U.S. entity during the subsequent 10 years or (b) if it does sell or license any such assets, it does not offset its U.S. tax arising from such sales or licenses with loss carryforwards, foreign tax credits or certain other similar tax attributes.

32. COMPARATIVE FIGURES

Certain of the comparative figures have been reclassified to conform to the presentation adopted in the current year’s consolidated financial statements.

Effective November 9, 2008, the restrictions on distributions and conversion of the Class B common shares ceased and therefore the non-controlling interest were reclassified as Unitholders’ Equity. Per EIC 151, the reclassification of non-controlling interest to Unitholders’ Equity was applied retroactively with restatement of prior periods.

33. SEGMENTED INFORMATION

The Fund’s operations consist of two reporting segments, equipment leasing and automotive operations. The two reporting segments are also in separate geographic locations. The automotive operations are located in Canada and the equipment leasing is located in the United States. Segmented information is as follows:

	For the Year-Ended December 31, 2009		
	(\$ thousands)		
	Canada	U.S.	Total
Revenue	\$48,128	\$29,871	\$77,999
Gross profit	7,945	29,871	37,816
Interest expense	609	3,261	3,870
Amortization	178	659	837
Corporate overhead	1,779	-	1,779
Income (loss) before other items	(64)	5,236	5,172
Unrealized gain on interest rate swaps	-	732	732
Unrealized gain on foreign exchange	405	-	405
Income before income taxes	341	5,968	6,309
Provision (recovery) of income taxes	(122)	3,366	3,244
Net income	463	2,602	3,065
Total Assets	25,947	92,844	118,791
Net investment in leases	6,060	72,177	78,237
Goodwill	2,520	11,256	13,776
Intangible assets	889	7,496	8,385
Property and equipment expenditures	97	315	412



	For the Year-Ended December 31, 2008		
	(\$ thousands)		
	Canada	U.S.	Total
Revenue	\$55,538	\$28,367	\$83,905
Gross profit	8,943	28,367	37,310
Interest expense	741	3,253	3,994
Amortization	190	613	803
Corporate overhead	1,574	-	1,574
Income before other items	323	2,364	2,687
Goodwill impairment	(1,191)	(13,632)	(14,823)
Unrealized loss on interest rate swaps	-	(1,813)	(1,813)
Loss on sale of property and equipment	(370)	-	(370)
Unrealized loss on foreign exchange	(82)	-	(82)
Loss before income taxes	(909)	(13,492)	(14,401)
Recovery of income taxes	(383)	(1,188)	(1,571)
Net loss	(526)	(12,304)	(12,830)
Total Assets	28,881	115,643	144,524
Net investment in leases	9,133	82,548	91,681
Goodwill	2,520	16,403	18,923
Intangible assets	889	9,694	10,583
Property and equipment expenditures	42	33	75

34. SUBSEQUENT EVENTS

a) Conversion of debentures to equity

In January 2010, the holders of the \$3.5 million Debentures, elected to exercise their conversion rights and were issued an aggregate of 999,997 Fund Units, in accordance with the conversion price of \$3.50 per Fund Unit provided in the Debentures. Various cheques totalling \$10.50 were issued for the fractional Fund Units that could not be issued.

Of the \$3.5 million of debentures, \$2.755 million was held by trustees of Chesswood and/or directors of Chesswood's Administrator and all of the debentures converted were held by such trustees/directors.

b) Interest Swaps

Subsequent to year-end, Pawnee entered into the following interest rate swaps in addition to the interest rate swaps outstanding at December 31, 2009:

Effective Date	Notional Amount U.S.\$	Annual Fixed Rate	Maturity Date
March 28, 2011	15,000,000	3.12%	March 2014
March 28, 2012	15,000,000	4.00%	March 2015



Trustees, Directors and Officers

Edward Sonshine, Q.C.*

Trustee (1)
Chairman of the Fund
President & C.E.O.,
RioCan Real Estate Investment Trust
*Queen's Counsel

Clare Copeland

Trustee (1)
Chairman, Compensation Committee
C.E.O., Falls Management Company
Chairman, Toronto Hydro Corporation

Frederick W. Steiner

Trustee (1)
Chairman, Audit and Governance Committee
President & C.E.O.,
Imperial Coffee and Services Inc.

Jeffrey Wortsman

Trustee (1)
President & C.E.O.,
Danier Leather Inc.

Barry Shafran

Director (2)
President & C.E.O., Chesswood GP Limited
Chairman & C.E.O., Pawnee Leasing Corporation

David Obront

Director (2)
President,
DOit Investments Ltd.

Robert Day

Director (2)
Former Chairman, Pawnee Leasing Corporation

Samuel Leeper

Director (2)
Former C.E.O., Pawnee Leasing Corporation

Fund Executive Team

Barry Shafran

President & C.E.O.

Lisa Stevenson

Director of Finance

Other Information

Auditors

BDO Canada LLP

Transfer Agent

Equity Investment Services Inc.

Corporate Counsel

McCarthy Tétrault LLP

Website

www.chesswoodfund.com

Toronto Stock Exchange Symbol

CHW.UN

(1) – Each of the Trustees is also a director of Chesswood GP Limited, (please refer to note (2) below).

(2) – Director of Chesswood GP Limited, which is a 100% owned subsidiary of the Fund.



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